# Home

# (This URL contains content of the firm and 2 URL link of their parent company)

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**WELCOME TO**[**PNB INVESTMENT SERVICES**](http://www.pnbinvestmentservices.com/)**LIMITED**

[**PNB Investment Services**](http://www.pnbisl.com/)**Limited (*PNBISL*)** is a 100% subsidiary of [**Punjab National Bank**](http://www.pnbindia.in/)**- PNBISL** focused on services of Merchant Banking. **PNBISL** derives strength from [**Punjab National Bank**](http://www.pnbindia.in/)which is one of the largest Nationalized Bank in the country with Pan-India network. PNBISL is registered with SEBI as a Category- I Merchant Banker.

**About us**

**(This URL contains content about us homepage and 1 new URL link of their parent company (pnb India) and 4 URL link about their services range)**

**PNB Investment Services Limited (PNBISL)**, incorporated on 2nd of February 2009, is a 100% subsidiary of [**Punjab National Bank**](http://www.pnbindia.in/).

**PNBISL** is registered with SEBI as a Category- I Merchant Banker to handle all major Merchant Banking Services to Corporates, Institutional and Individual clients.

**PNBISL** derives strength from Punjab National Bank which is one of the largest Nationalized Bank in the country with Pan-India network.

## The range of services include:-

* [Merchant Banking & Issue Management](http://pnbisl.com/merchant_banking.aspx)
* [Project Appraisal](http://pnbisl.com/project_appraisal.aspx)
* [Corporate Advisory](http://pnbisl.com/corporate_advisory.aspx)
* [Services to Small Enterprise](http://pnbisl.com/small_enterprise.aspx)
* Loan Syndication
* Restructuring
* Placement of Debts/Equity
* Merger & Acquisition
* Debenture Trustee
* Security Trustee

The above services are offered with a focus on SME sector which requires special attention.

**PNBISL** has well qualified and experienced staff to provide Corporate Advisory services, namely, Project Appraisal, Loan Syndication, Debt Placement Services and to execute **IPOs/FPO/QIPs**.

**PNBISL** enjoys excellent relationships with Institutional Investors and other Intermediaries of Capital Market. In addition, our reach amongst retail and HNI investors is very effective.

The Company has well-defined systems and procedures. The Internal Control & Management systems are in place and are in accordance with the guidelines issued by the Regulatory Authorities.

**Our Board**

**(this url contains pictures of board members and 6 url link describing board members profile)**

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1. **Shri Binod Kumar(chairman)**
2. **Shri Sanjay Koolwal(nominee Director)**
3. **Shri Dr. Rajesh kumar yaduvanshi(nominee director)**
4. **Shri Anant Upadhya (independent Director)**
5. **Shri Arvind kumar jain(independent Director)**
6. **Shri Taufique alam( MD & CEO)**

# OUR PARENT COMPANY

# (This url contains content about the parent company (pnb India) and 1 new url page link to parent company website)

[**Punjab National Bank,**](https://www.pnbindia.in/) India's first Swadeshi Bank, commenced its operations on April 12, 1895 from Lahore, with an authorised capital of Rs 2 lac and working capital of Rs.20,000. The Bank was established by the spirit of nationalism and was the first bank purely managed by Indians with Indian Capital.

During the long history of the Bank, 9 banks have been merged with PNB. The financial year 2019- 20 was significant in view of the announcement of amalgamation of Public sector Banks wherein Oriental Bank of Commerce and United Bank of India amalgamated with [**Punjab National Bank**](https://www.pnbindia.in/) with effect from April 1, 2020.

The Bankâ€™s brand image and trust reposed by its customers have been reflected in growing customer base and rising business graph of the Bank. As at the end of 30th June 2020, PNB is the second largest Public sector Bank (PSB) of the country. Global Business increased by 2.7 % YoY to Rs.17,96,612 crore as at the end of Juneâ€™20 from Rs.17,49,047 crore in Juneâ€™19. The Bank continues to maintain its forte in low cost CASA deposits with share at 43.45%. Bankâ€™s focus has been on qualitative business growth, recovery and arresting fresh slippages.

# OUR APPROACH

# (This url contains content of the company approach and 2 download link of guidelines for women’s for prevention and prohibition for sexual harassment at)

## Client Focus

**PNBISL** measures its success by its clients' success. We are committed to building long-term relationships with our clients and assisting them to achieve superior results.**PNBISL** focuses on creating significant value for our clients by assisting them to identify and to capitalize on market opportunities, and to optimize strategies for long-term growth and improved profitability.

## Execution Orientation

**PNBISL** uses a highly collaborative client-centric approach that emphasizes sustained involvement in our clients' activities from the initial stages of a project through implementation. We pride ourselves in our ability to communicate effectively with our clients and continuously reassess project goals and objectives. Our focus on long-term relationships ensures a commitment to addressing client needs and executing practical and measurable solutions. We focus obsessively on delivering high quality execution through our experienced team of professionals. Each team is led by senior personnel and is highly research and ideas driven.

## Culture

We encourage initiative, drive, and hunger for learning and taking on additional responsibility in our team.**PNBISL** fosters a culture that is entrepreneurial and result-driven and that emphasizes teamwork and intellectual rigour.

## Professional Integrity

Confidentiality, honesty and integrity are the key terms in our business dealings. We expect our people to maintain high ethical standards, both in their professional and personal lives. We strive to be fair in all our dealings. We respect our competitors and their professional competence.

## Research Driven

All our businesses are built on a research and analytics foundation. Our strong understanding of underlying market trends and strong analytical expertise has around us with demonstrated ability to timely identify emerging trends and themes. We focus on providing the highest quality research and investment opinions to our clients, in all our functional verticals.

## Gender Equality

The Company gives equal right to all Women employees and treats them with dignity. To facilitate the same, the Company has framed and got approved guidelines on Sexual harassment of women at the work place from the Board of Directors of the company. The company strongly believes that Sexual harassment of women at the work place or other than work place if involving employees is a grave offence and is, therefore, punishable.

These Guidelines are based on â€œThe Sexual Harassment of Women at workplace (Prevention, Prohibition and redressal) Act 2013â€, which was passed by both the houses of parliament and received the assent of the president of India on 22nd April 2013.

• [**Guidelines for Prevention of Sexual Harassment of Women at workplace    Download**](http://pnbisl.com/downloads/GUEDLINES_WEBSITE_27042016.docx)
• [**The Sexual Harassment of Women at workplace (Prevention, Prohibition and redressal) Act 2013    Download**](http://pnbisl.com/downloads/womenworkact.pdf)

**AWARDS**

**(This url contains content and pictures of awards)**

# Our Former Managing Director & CEO had been awarded **AMITY Leadership Award** for sectoral excellence in investment banking by AMITY Business School on the occasion of the **6th Global Leadership**

# OUR SERVICES

# (This URL contains content describing about their services)

**PNBISL** is a registered Category I Merchant Banker with SEBI and offers basket of financial services such as Issue Management for IPO/FPO/Rights issues, Advisory to Public Issue, Underwriting, Syndicate Member, Placement of Equity Shares to Qualified Institutional Buyers (QIBs), Private Placement of Debt/Equity and ESOP valuation. In addition to the abovementioned services, **PNBISL** is offering Debt / Loan Syndication, Project Appraisal, Financial Restructuring, Security/Debenture Trustee services and Advisory to SME.

Given below is a brief description of the spectrum of services being offered -:

* [Project Appraisal & Loan Syndication](http://pnbisl.com/project_appraisal.aspx)
* [Merchant Banking Services & Issue Management](http://pnbisl.com/merchant_banking.aspx)
* [Corporate Advisory, Restructuring & Merger and Acquisition](http://pnbisl.com/corporate_advisory.aspx)
* [Trusteeship Services](http://pnbisl.com/trusteeship_services.aspx)
* [Services to Small Enterprise](http://pnbisl.com/small_enterprise.aspx)

PNBISL has an edge above others when it comes to understanding the needs of the client. A comprehensive feel of the dynamics of the markets and an in-depth knowledge of the regulatory environment gives us a wider view of all the aspects of this highly competitive market. We are seen by the thought leaders in analysing and interpreting industry trends, both at micro and macro levels.

Our knowledge and understanding enables us to offer complete end-to-end corporate finance solutions to clients at all levels. We provide seamless investment banking advice and execution in capital market deals, apart from offering innovative fund raising solutions, both domestically and internationally in debt, equity and hybrids.

**Our expertise in structuring investments enhances the enterprise value leading to long term mutually beneficial partnerships.**

# PROJECT APPRAISAL & LOAN SYNDICATION

# (This URL Contains pictures and content describing about the service)

Project Appraisal is one of the major service products that **PNBISL** offers to established as well as upcoming corporate clients. **PNBISL** has built its reputation in the area of Project Appraisal and Loan syndication. We have skilled and experienced, technical and professional staff, who have vast experience in conducting Viability Study/ TEV Study and preparing Information Memorandum. We also have team of experienced banker having vast experience in Loan Syndication. A complete understanding of the market dynamic and insight of the business scenario enables us to provide optimal pricing to company and investors. Having a long term vision which enables us to identify the star performances of the borrowers, and understanding approach is addressing their needs. The excellent rapport with banks/financial institutions (FIs) that PNBISL enjoys enables it to make placement of securities within stipulated time.

## Our product portfolio includes

* Project appraisal
* Structured finance Syndication
* Infrastructure Project Advisory
* Securitization
* Debt & Equity Syndication

## Our Services include:

* Due Diligence and Capital and Debt Structuring Advisory for green-field/ expansion projects and restructuring.
* Syndication of Long & Short (Interim) Term Debt from domestic and overseas sources, primarily on 'Project Finance/Cash Flow' basis
* Arranging of Working Capital Finance from domestic banks
* Financial Closure Assistance for syndicated project finance debt
* Securitisation & Structured Finance Products, for off-balance sheet and receivables financing
* Facilitation of Corporate & Project Debt Refinancing especially for capitalizing on interest rate movements
* Project Appraisal with a focus on lenders' perspectives for bank-ability verification.
* Project advisory from concept to commissioning involving project structuring, contract structuring, financial modelling, preparation of information memorandum, syndication of debt and equity and assistance in documentation and financial closure.
* Advisory and Syndication in Asset backed securitisation, Mortgage backed securitisation as well as Securitisation of Future Receivables.
* Capital Structuring and assessment of optimum financing options for corporates / projects.
* Merchant Investment Appraisals for greenfield and brownfield investment projects as well as identification of associated risks and appropriate risk mitigants.
* Techno-economic Appraisal for Banks and Financial Institutions for establishing the viability of any investment/restructuring plan.

# MERCHANT BANKING SERVICES & ISSUE MANAGEMENT

# (This URL Contains pictures and content describing about the service)

**PNBISL** is a Category I Merchant Banker registered with Securities Exchange Board of India ***(SEBI)***. **PNBISL**has team of experienced and skilled professionals having in-depth expertise in Merchant Banking and Issue Management, insight of regulatory compliances, understanding of market dynamics & support of wide retail distribution network and liaison with domestic institutional investors. We believe in ensuring good corporate governance and wealth maximization of company as well as the stake holders along with compliance and transparency.

## Our product portfolio includes:

* Managing Initial Public Offerings and Follow-on Public offerings and Offers-for-Sale.
* Managing Rights Offering, be it the traditional or the structured formats.
* Qualified Institutional Placements.
* Open offers, Buyback and Delisting of securities.
* Equity Mobilisation for infrastructure projects from Private Equity investors.
* Bulk and Block trades on Exchanges, and off-market transactions (Auction based transactions for GoI divestments).
* Offerings of convertible securities.
* Public offering of Corporate structured bonds.
* Arranging Private Equity to include growth capital, pre-IPO convertibles, private investments in public equity (PIPES), mezzanine debt and equity, and equity offerings completed as a private placement.
* Private placement of bonds.
* Arranging Promoterâ€™s contribution in new projects, expansion restructuring or dilution of stake from Venture Capital or other Private Equity player.
* Capital restructuring advisory services.
* Advisory and arrangement services for products such as AIM Listing, Indian Depository Receipts, ADR/GDR and other off-shore equity or bond listing options.

# CORPORATE ADVISORY, RESTRUCTURING & MERGER AND ACQUISITION

# (This URL Contains pictures and content describing about the services)

## Corporate Advisory Services

Our corporate advisory team is a multi-skilled team of professionals who have vast experience in diverse backgrounds. Our expertise in structuring and our knowledge of domestic markets position us perfectly in the area of Corporate Advisory. Advisory Services have been developed to advise public and private sector clients on capital structuring and funding option with a view to help them reduce the cost of funds. **PNBISL** offers corporate advisory and "fund raising solutions to corporates" for organic as well as inorganic growth. In case of organic growth, we provide services to raise private equity, foreign currency convertible bonds ***(FCCBs)***, rights issue etc. In case of inorganic growth, we advise and assist companies in domestic and cross-border mergers & acquisitions as well as in raising "financing for acquisition".

## Restructuring

The Turmoil is the global economy and the shocks to an industry in a dynamic economic environment that our country is undergoing today lead to liquidity constraints very often. The fast advancing technology also renders same corporate exposed to risk of shrinking markets, inadequate cash flows and possibly winding up of the company.

We at **PNBISL** have a team of experienced and trained professionals ready to handholds of such distressed entities and ready to delivers the firmâ€™s core competencies to clients who are experiencing liquidity or operating challenges. The team seeks to assist client in creating liquidity, providing financial stability for operations while a new financial structure put in place, and restoring confidence in the company. **PNBISL** can act as an agent on behalf of corporate clients to redesign the debt parameters so as to align the debt obligations with the anticipated cash flows on a realistic basis and if required access the capital markets or provide financing and M&A restructuring advisory to buyers of distressed companies and/or assets.

## Merger & Acquisition

**PNBISL** identifies, devises and executes innovative and customized solutions to meet our clientsâ€™ challenging requirements. **PNBISL** create value propositions for our clients not just to make the deal through, but also to help them reap full benefits of M&A to make their business grow. We work in domestic and international transactions including acquisitions, divestitures, mergers, joint ventures, corporate restructurings, spin-offs and leveraged buyouts.**PNBISL** gives assistance to the client in identifying the prospective buyer/ seller after evaluating their synergies with their business. It undertakes business valuations and also assists in assessing at the ratio of equity swaps.

## Our product portfolio includes:

* Due diligence
* Tax planning and transaction structuring
* Strategic guidance, objective direction and assessment
* Negotiation and finalization of the offer
* Internal education and consensus-building
* Qualification and candidate assessment
* Transaction packaging for internal approval
* Logistics and transition planning
* Communication
* First-year integration

# TRUSTEESHIP SERVICES

# (This URL Contains pictures and content describing about the services)

At **PNBISL**, we deliver expert Trusteeship Services to our clients through a team of dedicated, trained experienced professional who continually strive to cater to changing market needs, ensuring that we deliver the best. The knowledge and expertise of the professionalsâ€™ along with their ethical integrity approach inspires confidence of our clients expediting the process of execution of assignments. The impetus is on developing excellent rapport with corporates or investors by providing quality services with shortest possible turnaround time.

**PNBISL** is a**SEBI** registered Debenture Trustee Company provide services with regard to Trusteeship business as:

* Debenture/ Bond Trustee
* Security Trustee
* Share Trustee

## Debenture Trustee

**PNBISL** provides Trusteeship Services for debenture/bond issuances, and other activities set up in trust format and thereby representing the interest of the debenture holders/bond holders. **PNBISL** ensures the protection of interest of holders of debentures (including the creation of securities within the stipulated time) and redressal of the grievances of holders of debentures effectively and may take such other steps as we may be required for the same. We advise the Debenture / Bond Issuers (Public/Private company, Govt / Semi Government bodies) on obtention of rating, appointment of arrangers, guidance on structured payment mechanism, clarification on legal / statutory matters in issue of debentures / bonds, documentation process, preparation of all kinds of related documents, creation of charge, registration and compliance of legal and statutory requirements in this aspect.

## Security Trustee

At **PNBISL**, we offer Security Trustee services that ensure the creation of security and its management over time. At **PNBISL**, we create and hold security on behalf of various lenders. We also facilitate dealings between borrowers and lenders, functioning as advisors and efficient coordinators. As Security Trustee,**PNBISL** fulfils a range of activities related to corporate, custodial and back office functions. We accept Security Trusteeship assignment for the loans / advances granted by any Bank / Financial Institution to any corporate body as under Security Trusteeship.

## Share Trustee

The banks are barred under Sec 19(2) of Banking Regulation Act 1949 (BR Act)to hold shares of any company beyond 30% of their own capital of the company. In the present day scenario, the banks and FIs invariably seek pledge of the promoterâ€™s shareholding in the company. In fact, in restructured accounts, the shares pledged all 51 % of the total paid up capital of the company or 100% of the promoterâ€™s holding in the same, whichever is less. Thus, in effect more than 30% shares are sought to be pledged. However, in light of section 31 of BR Act, it is not permitted, there is always a delay or non- compliance of the same.

**PNBISL** provides a readymade solution to the issue by providing Share Pledge Trusteeship services at nominal fee. The whole exercise of share pledge can be effected and security created in a matter of 1-2 weeks. The Systems and procedures for the Share Pledge Trusteeship have been perfected and customized to meet the requirements of customers. A team of dedicated professionals has been developed to undertake these assignments. We provide all services related to corporate, custodial and back office functions, including:

* Drafting/Vetting necessary documentation.
* Creation of Share Pledge and necessary compliance of reporting to regulatory bodies.
* Providing clearances on behalf of the Lenders for future borrowings.
* Acting on Lenders written directions.
* Enforcing security in the event of default.

# SERVICES TO SMALL ENTERPRISE

# (This URL Contains pictures and content describing about the services)

The importance of **SME** sector is well-recognized world over owing to its significant contribution in achieving various socio-economic objectives, such as employment generation, contribution to national output and exports, fostering new entrepreneurship and to provide depth to the industrial base of the economy. India has a vibrant **SME** sector that plays an important role in sustaining economic growth, increasing trade, generating employment and creating new entrepreneurship in India.

**PNBISL** help **SMEs** who require business advisory services to enhance their international competitiveness in a highly competitive globalizing world. The **SMEs** find the services of reputed national and international consultants as not cost effective and often, not adequately focused. Recognizing this knowledge gap, PNBISL provide a suite of services to its SME clients. These include providing business leads, handholding during the process of winning an export contract and thus assisting the generation of export business on success fee basis, countries/ sector information dissemination, capacity building in niche areas such as quality, safety, export marketing, etc. and financial advisory services such as loan syndication, etc.

## Our bouquet services to SME sector will include:

* Project Identification
* Market Surveys including overseas Market
* Feasibility Report
* Compliance of various permissions
* Procurement of machinery and equipment
* Preparation of project Report
* Arrangement of Working Capital and Term Loan
* Marketing tie up with large industries
* Restructuring
* Arranging seed capital / National equity fund
* Merger and Acquisitions
* Entire range of services in respect of public issue and listing in stock exchanges.
* Placement of equity
* Advisory services in compliance of various laws i.e. Labour Laws, Companies Act, Factory Act, Income tax and other tax laws and Accounting Standards
* Advisory services in respect of filing of various returns
* Advisory services for FOREX and Import Export
* Rehabilitation and Restructuring
* Advisory Services in respect of Factoring

# COMPLIANCE

# (In this url there are total 91 downloads link with the description of every link)

# [Debenture Trustee Compensation Arrangement](http://pnbisl.com/debenture-trustee-compensation-arrangement.aspx)

## ISSUER HALF YEARLY REPORTS

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| **INFORMATION TO BOND HOLDER OF PFC SERIES 77A - UNSECURED** | [**Download**](http://pnbisl.com/downloads/PFCL_Scan_16_09_2016.pdf) |
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| **Contact Person** | **Sh. Urmilesh Kumar** |
| **Address:** | PNB Investment Services Ltd.C/O Punjab National Bank Circle Office,8th floor, Gujarat Bhawan, Ellis BridgeAhmedabad - 380006. |
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