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ENTERO HEALTHCARE SOLUTIONS LIMITED

Our Company was incorporated as "Entero Healthcare Solutions Private Limited" as a private limited company under the Companies Act, 2013 pursuant to a certificate of incorporation dated January 10, 2018, issued by the Registrar of Companies, Central Registration Centre, under the administrative control of the Registrar of Companies, Delhi and Haryana at New Delhi. Thereafter, our Company was converted into a public limited company pursuant to a special resolution passed in the annual general meeting of our Shareholders held on August 7, 2023, and consequently, the name of our Company was changed to "Entero Healthcare Solutions Limited", and a fresh certificate of incorporation dated August 25, 2023, was issued by the RoC. For details of changes in the name and registered office address of our Company, see "History and Certain Corporate Matters" on page 209 of the Red Herring Prospectus dated February 5, 2024 ("RHP").
Registered Office: Plot No. I-35, Building - B, Industrial Area Phase - I, 13/7 Mathura Road, Faridabad 121 003, Haryana, India; Tel: 0129-4877300. **Corporate Office:** 605 & 606, 6th Floor, Trade Centre Bandra Kurla Complex, Bandra East, Mumbai 400 051 Maharashtra, India; Tel: +91 22 69019100; **Contact Person:** Jayant Prakash, Vice President - General Counsel, Company Secretary and Compliance Officer; E-mail: jayant.prakash@enterohealthcare.com; **Website:** www.enterohealthcare.com; **Corporate Identity Number:** U74999HR2018PLC072204



(Please scan this QR code to view the Red Herring Prospectus)

PROMOTERS OF OUR COMPANY: PRABHAT AGRAWAL, PREM SETHI, AND ORBIMED ASIA III MAURITIUS LIMITED

INITIAL PUBLIC OFFERING OF UP TO [●] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH ("EQUITY") OF ENTERO HEALTHCARE SOLUTIONS LIMITED (OUR "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [●] PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [●] PER EQUITY SHARE (THE "OFFER PRICE") AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER"). THE OFFER COMPRISES OF A FRESH ISSUE OF UP TO [●] EQUITY SHARES BY OUR COMPANY AGGREGATING UP TO ₹ 10,000 MILLION (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO 4,769,475 EQUITY SHARES (THE "OFFERED SHARES") AGGREGATING UP TO ₹ [●] MILLION (THE "OFFER FOR SALE"), AS PER THE DETAILS PROVIDED BELOW. THE OFFER WILL CONSTITUTE [●]% OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

DETAILS OF THE SELLING SHAREHOLDERS, OFFER FOR SALE AND THE WEIGHTED AVERAGE COST OF ACQUISITION

Sr. No.	Name of Selling Shareholder	Type	NUMBER OF EQUITY SHARES BEING OFFERED/ AMOUNT (IN ₹ MILLION)	WEIGHTED AVERAGE COST OF ACQUISITION PER EQUITY SHARE (IN ₹)
1.	OrbiMed Asia III Mauritius Limited	Promoter Selling Shareholders	Up to 3,815,580 Equity Shares aggregating up to ₹ [●] million	249.25
2.	Prabhat Agrawal	Promoter Selling Shareholders	Up to 470,210 Equity Shares aggregating up to ₹ [●] million	12.05
3.	Prem Sethi	Promoter Selling Shareholders	Up to 313,472 Equity Shares aggregating up to ₹ [●] million	12.28
4.	Novacare Drug Specialities Private Limited	Other Selling Shareholders	Up to 42,250 Equity Shares aggregating up to ₹ [●] million	245.90
5.	K.E. Prakash	Other Selling Shareholders	Up to 39,610 Equity Shares aggregating up to ₹ [●] million	240.53
6.	Petros Diamantides	Other Selling Shareholders	Up to 15,074 Equity Shares aggregating up to ₹ [●] million	245.94
7.	Prashanth Ravindrakumar	Other Selling Shareholders	Up to 13,203 Equity Shares aggregating up to ₹ [●] million	245.90
8.	Manoj K Sanghani	Other Selling Shareholders	Up to 12,103 Equity Shares aggregating up to ₹ [●] million	245.90
9.	Vikramaditya Ambre	Other Selling Shareholders	Up to 12,103 Equity Shares aggregating up to ₹ [●] million	245.90
10.	Hemant Jose Barros	Other Selling Shareholders	Up to 8,802 Equity Shares aggregating up to ₹ [●] million	245.90
11.	Millennium Medicare Private Limited	Other Selling Shareholders	Up to 8,802 Equity Shares aggregating up to ₹ [●] million	245.94
12.	Chethan M.P.	Other Selling Shareholders	Up to 4,401 Equity Shares aggregating up to ₹ [●] million	238.69
13.	Hemant Jaggi	Other Selling Shareholders	Up to 4,401 Equity Shares aggregating up to ₹ [●] million	245.90
14.	K.R.V.S. Varaprasad	Other Selling Shareholders	Up to 2,201 Equity Shares aggregating up to ₹ [●] million	245.91
15.	K. Naveen Kumar Gupta	Other Selling Shareholders	Up to 2,201 Equity Shares aggregating up to ₹ [●] million	245.94
16.	Deepesh T. Gala	Other Selling Shareholders	Up to 1,320 Equity Shares aggregating up to ₹ [●] million	245.90
17.	Lavu Sahadev	Other Selling Shareholders	Up to 1,320 Equity Shares aggregating up to ₹ [●] million	245.90
18.	Venkata Ramana Siva Kumar Yanamadala	Other Selling Shareholders	Up to 1,320 Equity Shares aggregating up to ₹ [●] million	245.90
19.	Suraj Prakash Atreja	Other Selling Shareholders	Up to 1,102 Equity Shares aggregating up to ₹ [●] million	245.92

Our primary line of business is in the distribution of healthcare products to retail pharmacies, hospitals and healthcare clinics in India.

The Issue is being made through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations
 QIB Portion: Not less than 75% of the Net Offer | Non-Institutional Portion: Not more than 15% of the Net Offer | Retail Portion: Not more than 10% of the Net Offer
 Employee Reservation Portion: Up to [●] Equity Shares aggregating up to ₹ 80 Million

PRICE BAND: ₹ 1,195 TO ₹ 1,258 PER EQUITY SHARE OF FACE VALUE OF ₹10 EACH.
 THE FLOOR PRICE AND THE CAP PRICE ARE 119.50 TIMES AND 125.80 TIMES THE FACE VALUE OF THE EQUITY SHARES RESPECTIVELY.
 AS WE HAVE INCURRED LOSSES IN THE LAST THREE FISCALS PRICE TO EARNINGS IS NOT APPLICABLE.
 BIDS CAN BE MADE FOR A MINIMUM OF 11 EQUITY SHARES AND IN MULTIPLES OF 11 EQUITY SHARES THEREAFTER.
 A DISCOUNT OF ₹ 119 PER EQUITY SHARE IS BEING OFFERED TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION

In accordance with the recommendation of Independent Directors of our Company, pursuant to their resolution dated February 5, 2024, the above provided price band is justified based on quantitative factors/ KPIs disclosed in the 'Basis for Offer Price' section of the RHP vis-a-vis the weighted average cost of acquisition ("WACA") of primary and secondary transaction(s), as applicable, disclosed in 'Basis for Offer Price' beginning on page 131 of the RHP.

In making an investment decision, potential investors must only rely on the information included in the RHP and the terms of the Issue, including the risks involved and not rely on any other external sources of information about the Issue available in any manner.

RISKS TO INVESTORS

1. We have experienced losses in the Financial Years 2021, 2022 and 2023, and the six months ended September 30, 2022.

Particulars	For the six months ended September 30,		For the Financial Year		
	2023	2022	2023	2022	2021
PAT (₹ in millions)	116.42	(108.57)	(111.04)	(294.39)	(153.54)
% of revenue from operations	0.61%	(0.69)%	(0.34)%	(1.17)%	(0.86)

Our Weighted Average Return on Net Worth for Fiscals 2023, 2022 & 2021 is (3.20)%

2. We have experienced negative cash flows from operating, investing and financing activities in the past and may continue to do so in the future. Any negative cash outflows could have an adverse impact on our cash flow requirements, business operations and growth plans.

Net Cash Flows	For the six months ended September 30,		For the Financial Year		
	2023	2022	2023	2022	2021
	(₹ in millions)		(₹ in millions)		
Used in operating activities	(827.21)	(677.24)	(453.15)	(352.66)	(686.84)
Used in investing activities	(188.81)	(338.33)	(485.95)	(1,617.32)	(308.69)
From financing activities	1,270.91	946.74	727.64	2,111.92	887.13

3. Our operations are subject to high working capital requirements, and have incurred substantial indebtedness. As of September 30, 2023, our working capital was ₹7,826.51 million. As on November 30, 2023, we had a total sanctioned limit of working capital facilities of ₹ 4,077.00 million. Our inability to maintain an optimal level of working capital or financing required may impact our operations and profitability adversely.

4. We have pledged 100% of equity shares of 10 of our Subsidiaries in favor of certain lenders and if events of default arise under the financing agreements, such lenders could invoke the relevant share pledge agreements, adversely affecting our business, results of operations, cash flows and prospects.

5. The Selling Shareholders will receive the entire proceeds from the Offer for Sale and Company will not receive any of such proceeds.

6. The average cost of acquisition of Equity Shares held by the Selling Shareholders ranges from ₹12.05 to ₹249.25 per Equity Share, and the Offer Price at upper end of the Price Band is ₹1,258.00

7. We may incur losses and our reputation may be adversely affected by the return of our products by customers, arising from the distribution of expired, unsafe, defective, ineffective or counterfeit products, and product spoilage, breakage and damage during transportation or in storage. We may also be subject to product liability claims.

8. Since our inception, we have acquired 34 entities in the healthcare products distribution industry in India and may continue to complete more acquisitions in the future. However, we may be unable to realize the anticipated benefits of past or future acquisitions successfully. Further, if we are unable to implement our strategy of inorganic growth, our business, financial condition, results of operations, cash flows and prospects may be adversely affected.

9. The Price Band, Offer Price, market capitalization to total revenue, total assets and EBITDA/EV based on the Offer Price of our Company, may not be indicative of the market price of our Company on listing or thereafter. The table below provides details of our price to earnings ratio and market capitalization to revenue from operations and comparison with our peers:

Year/Period	EV / EBITDA	Market capitalisation to total revenue	Market capitalisation to total assets
Our Company			
For the six months period ended September 30, 2023	108.31	2.88	3.63
For Fiscal 2023	90.64	1.66	4.18
Medplus Health Services Limited			
For the six months period ended September 30, 2023	61.38	3.26	3.01
For Fiscal 2023	35.59	1.92	3.16

Source: All the financial information for listed industry peer mentioned above is on a consolidated basis and is sourced from the annual reports/annual results as available of the respective company submitted to stock exchanges.

- Notes:
- Market capitalization for industry peer has been computed based on the closing market price of equity shares on NSE on January 15, 2024 and Market capitalization for the Company has been computed as a product of proposed post issue number of equity shares of the Company (calculated at on the basis of Cap Price) and Cap Price
 - Total Assets and Total Income = Total assets and Total Income (total Revenue) as disclosed in the respective financial statements.
 - Enterprise Value (EV) = Market capitalisation plus net debt.
 - Net debt = Long Term Borrowings + Short Term Borrowings + Long Term Lease Liabilities + Short Term Lease Liabilities - Cash and cash equivalents - Bank balances other than cash and cash equivalent
 - EBITDA = EBITDA is calculated as revenue from operations reduced by purchase of stock-in-trade and changes in inventories of stock-in-trade, employee benefit expense and other expenses

10. We are subject to credit risk with respect to trade receivables. Set forth below are the details of our trade receivables, provision for expected credit loss and debtor days as of March 31, 2021, 2022 and 2023, and as of September 30, 2022 and 2023:

Particulars	As of September 30,		As of March 31,		
	2023	2022	2023	2022	2021
Trade receivables (Net of Provision) (₹ in millions)	6,304.88	4,771.89	5,148.84	3,745.99	2,421.52
Provision for expected credit loss (₹ in millions)	161.79	86.62	132.51	82.25	20.83
Debtor days (number)	54	49	51	49	44

11. The Weighted Average Cost of acquisition of all Equity Shares transacted in last three years and one year preceding the date of the RHP:

Type of Transactions	Weighted average cost of acquisition (in ₹)	Cap Price is 'X' times the Weighted Average Cost of Acquisition	Range of acquisition price: Lowest Price - Highest Price (in ₹)
Last 1 year	227.35	5.53	10.00 - 423.08
Last 3 years	202.75	6.20	10.00 - 423.08

12. Weighted average cost of acquisition, floor price and cap price

Type of Transactions	Weighted average cost of acquisition (₹ per share)	Floor Price (i.e. ₹ 1,195.00)	Cap Price (i.e. ₹ 1,258.00)
Weighted average cost of acquisition of Primary Issuances during 18 months prior to RHP	255.56	4.68 times	4.92 times

No secondary transactions during the last three years hence not applicable.

13. The 5 BRLMs associated with the Issue have handled 97 public issues in the past three Fiscals, out of which 26 issues have closed below the offer price on the listing date.

Name of the BRLM	Total Issues	Issues closed below IPO price on listing date
ICICI Securities Limited*	24	7
DAM Capital Advisors Limited*	3	1
Jefferies India Private Limited*	2	-
JM Financial Limited*	19	1
SBI Capital Markets Limited*	7	2
Common Issues of above BRLMs	42	15
Total	97	26

*Issues handled where there were no common BRLMs

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BID/OFFER OPEN

BID/OFFER CLOSES ON : TUESDAY, FEBRUARY 13, 2024*

*The UPI mandate end time and date shall be at 5:00 p.m. on Bid/Offer Closing Day i.e., on February 13, 2024.

An indicative timetable in respect of the Offer is set out below:

Submission of Bids (other than Bids from Anchor Investors):

Bid/Offer Period (except the Bid/Offer Closing Date)	
Submission and Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time ("IST"))
Bid/Offer Closing Date*	
Submission of Electronic Applications (Online ASBA through 3-in-1 accounts) – For RILs, other than QIBs and Non-Institutional Investors	Only between 10.00 a.m. and up to 5.00 p.m. IST
Submission of Electronic Applications (Bank ASBA through Online channels like Internet Banking, Mobile Banking and Syndicate UPI ASBA applications)	Only between 10.00 a.m. and up to 4.00 p.m. IST
Submission of Electronic Applications (Syndicate Non-Retail, Non-Individual Applications)	Only between 10.00 a.m. and up to 3.00 p.m. IST
Submission of Physical Applications (Bank ASBA)	Only between 10.00 a.m. and up to 1.00 p.m. IST
Submission of Physical Applications (Syndicate Non-Retail, Non-Individual Applications of QIBs and Non-Institutional Investors)	Only between 10.00 a.m. and up to 12.00 p.m. IST
Modification/ Revision/cancellation of Bids	
Upward Revision of Bids by QIBs and Non-Institutional Investors categories#	Only between 10.00 a.m. on the Bid/Offer Opening Date and up to 5.00 p.m. IST on Bid/Offer Closing Date
Upward or downward Revision of Bids or cancellation of Bids by RILs	Only between 10.00 a.m. on the Bid/Offer Opening Date and up to 5.00 p.m. IST on Bid/Offer Closing Date

*UPI mandate end time and date shall be at 5.00pm on Bid/Offer Closing Date.

QIBs and Non-Institutional Bidders can neither revise their Bids downwards nor cancel/withdraw their Bids.

Bid / Offer Period

Event	Indicative Date
Bid/Offer Opens on	Friday, February 9, 2024
Bid/Offer Closes on	Tuesday February 13, 2024
Finalisation of Basis of Allotment with the Designated Stock Exchange	On or about Wednesday, February 14, 2024
Initiation of refunds (if any, for Anchor Investors) / unblocking of funds from ASBA Account	On or about Thursday, February 15, 2024
Credit of the Equity Shares to depository accounts of Allottees	On or about Thursday, February 15, 2024
Commencement of trading of the Equity Shares on the Stock Exchanges	On or about Friday, February 16, 2024

ASBA # Simple, Safe, Smart way of Application!!!

Applications supported by blocked amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account. For further details, check section on ASBA.

Mandatory in public issues. No cheque will be accepted.

UPI Now available in ASBA for Retail Individual Investors and Non - Institutional Investor applying for amount upto ₹ 5,00,000/-, applying through Registered Brokers, DPs and RTAs. UPI Bidder also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors are required to ensure that the bank account used for bidding is linked to their PAN. Bidders must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated February 13, 2020, issued by the Central Board of Direct Taxes and the subsequent press releases, including press releases dated June 25, 2021 and September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022 read with press release dated March 28, 2023 and any subsequent press releases in this regard.

ASBA has to be availed by all the investors except anchor investors. UPI may be availed by UPI Bidders. For details on the ASBA and UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section "Offer Procedure" on page 514 of the RHP. The process is also available on the website of Association of Investment Bankers of India ("AIBI") and Stock Exchanges and in the General Information Document. ASBA bid-cum-application forms can be downloaded from the websites of the Stock Exchanges and can be obtained from the list of banks that is displayed on the website of SEBI at www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFp=yes&intmid=35, respectively as updated from time to time. For the list of UPI apps and banks live on IPO, please refer to the link: www.sebi.gov.in. RIBs Bidding using the UPI mechanism may apply through the SCSBs and mobile applications whose names appear on the website of SEBI, as updated from time to time. HDFC Bank Limited and Axis Bank Limited have been appointed as Sponsor Banks for the issue, in accordance with the requirements of the SEBI Circular dated November 1, 2018 as amended. For Issue related queries, please contact the BRLMs on their respective email IDs as mentioned below. For UPI related queries, investors can contact NPCI at the toll free number: 18001201740 and mail id: ipo.upi@npci.org.in.

THE EQUITY SHARES OF OUR COMPANY WILL GET LISTED ON MAIN BOARD PLATFORM OF BSE AND NSE

In case of any revision in the Price Band, the Bid / Offer Period shall be extended for at least three additional Working Days after such revision of the Price Band, subject to the total Bid/Offer Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company in consultation with the BRLMs, for reasons to be recorded in writing, extend the Bid / Offer Period for a minimum of three Working Days, subject to the Bid / Offer Period not exceeding 10 Working Days. Any revision in the Price Band, and the revised Bid / Offer Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges by issuing a press release and also by indicating the change on the websites of the BRLMs and at the terminals of the Members of the Syndicate and by intimation to Designated Intermediaries and Sponsor Banks, as required under the SEBI ICDR Regulations.

The Offer is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 31 of the SEBI ICDR Regulations and in compliance with Regulation 6(2) of the SEBI ICDR Regulations, wherein not less than 75% of the Net Offer shall be allocated on a proportionate basis to the Qualified Institutional Buyers ("QIBs") ("QIB Portion"), provided that our Company in consultation with the BRLMs, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which at least one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion (excluding the Anchor Investor Portion) ("Net QIB Portion"). Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs other than Anchor Investors, including Mutual Funds, subject to valid Bids being received at or above the Offer Price. Further, not more than 15% of the Net Offer shall be available for allocation on a proportionate basis to Non-Institutional Investors of which (a) one-third of such portion shall be reserved for applicants with application size of more than ₹200,000 and up to ₹1,000,000; and (b) two-third of such portion shall be reserved for applicants with application size of more than ₹1,000,000, provided that the unsubscribed portion in either of such sub-categories may be allocated to applicants in the other sub-category of Non-Institutional Bidders and not more than 10% of the Net Offer shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Offer Price. Further, Equity Shares will be allotted on a proportionate basis to Eligible Employees applying under the Employee Reservation Portion, subject to valid Bids received from them at or above the Offer Price (net of Employee Discount, if any). All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID (in case of UPI Bidders) if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank(s) under the UPI Mechanism, as applicable, to the extent of the respective Bid Amounts. Anchor Investors are not permitted to participate in the Offer through the ASBA process. For details, see "Offer Procedure" beginning on page 514 of the RHP.

Bidders/ Applicants should ensure that DP ID, PAN, Client ID and UPI ID (for UPI Bidders bidding through the UPI Mechanism) are correctly filled in the Bid cum Application Form. The DP ID, PAN and Client ID provided in the Bid cum Application Form should match with the DP ID, PAN, Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/ Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active. Bidders/Applicants should note that on the basis of the PAN, DP ID, Client ID and UPI ID (for UPI Bidders bidding through the UPI Mechanism) as provided in the Bid cum Application Form, the Bidder/Applicant may be deemed to have authorised the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidder/Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for giving Allotment Advice or unblocking of ASBA Account or for other correspondence(s) related to the issue. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders/Applicants' sole risk. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated February

13, 2020 and press release dated June 25, 2021, read with press release dated September 17, 2021 and CBDT circular no.7 of 2022, dated March 30, 2022 read with press release dated March 28, 2023 and any subsequent press releases in this regard.

Contents of the Memorandum of Association of our Company as regards its objects: For information on the main objects of our Company, please see the section "History and Certain Corporate Matters" on page 209 of the RHP. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, please see the section titled "Material Contracts and Documents for Inspection" on page 555 of the RHP.

Liability of the members of our Company: Limited by shares

Amount of share capital of our Company and Capital structure: As on the date of the RHP, the authorised share capital of the Company is ₹ 9,743,500,000 divided into 74,570,000 Equity Shares of face value ₹ 10 each and 565,847,000 Series A1 CCPS, 193,564,100 Series A2 CCPS, 3,996,900 Series A3 CCPS, 36,372,000 Series A4 CCPS and 100,000,000 Series A5 CCPS, of face value of ₹ 10 each. The issued, subscribed and paid-up share capital of the Company is ₹ 355,431,980 divided into 35,543,198 Equity Shares of face value ₹ 10 each. For details, please see the section titled "Capital Structure" on page 93 of the RHP.

Names of signatories to the Memorandum of Association of our Company and the number of Equity Shares subscribed by them: The initial signatories to the Memorandum of Association of our Company are Prabhath Agrawal and Prem Sethi. For details of the share capital history and capital structure of our Company, please see the section titled "Capital Structure" on page 93 of the RHP.

Listing: The Equity Shares offered through this Red Herring Prospectus are proposed to be listed on BSE and NSE. Our Company has received in-principle approvals from BSE and NSE for listing of the Equity Shares pursuant to their letters each dated November 8, 2023. For the purposes of this Offer, BSE shall be the Designated Stock Exchange. A signed copy of this Red Herring Prospectus and the Prospectus shall be filed with the RoC in accordance with Sections 26(4) and 32 of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of this Red Herring Prospectus up to the Bid/Offer Closing Date, see "Material Contracts and Documents for Inspection" on page 555 of the RHP.

Disclaimer Clause of the Securities and Exchange Board of India ("SEBI"): SEBI only gives its observations on the offer documents and this does not constitute approval of either the Offer or the specified securities or the offer document. The investors are advised to refer to page 490 of the RHP for the full text of the disclaimer clause of SEBI.

Disclaimer Clause of NSE: It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to page 492 of the RHP for the full text of the disclaimer clause of NSE.

Disclaimer Clause of BSE (Designated Stock Exchange): It is to be distinctly understood that the permission given by BSE Limited should not in any way be deemed or construed that the Red Herring Prospectus has been cleared or approved by BSE Limited nor does it certify the correctness or completeness of any of the contents of the Red Herring Prospectus. The investors are advised to refer to page 492 of the Red Herring Prospectus for the full text of the disclaimer clause of BSE Limited.

General Risk: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Offer. For taking an investment decision, investors must rely on their own examination of the Issuer and this Offer, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 39 of the RHP.

BOOK RUNNING LEAD MANAGERS				REGISTRAR TO THE OFFER	COMPANY SECRETARY AND COMPLIANCE OFFICER
<p>ICICI Securities Limited ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai – 400 025 Tel: +91 22 6807 7100 Email: entero.ipo@icicisecurities.com Investor grievance email: customercare@icicisecurities.com Website: www.icicisecurities.com Contact person: Shekher Asnani / Gaurav Mittal SEBI registration no: INM000011179</p>	<p>DAM Capital Advisors Limited One BKC, Tower C, 15th Floor, Unit No. 1511, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051, Maharashtra, India Tel: +91 22 4202 2500 E-mail: entero.ipo@damcapital.in Investor grievance e-mail: complaint@damcapital.in Website: www.damcapital.in Contact Person: Arpi Chheda SEBI Registration: MB/INM000011336</p>	<p>Jefferies India Private Limited 16th Floor, Express Towers, Nariman Point, Mumbai 400 021 Maharashtra, India Tel: +91 22 4356 6000 E-mail: Enterohealthcare.IPO@jefferies.com Investor grievance e-mail: jipl.grievance@jefferies.com Website: www.jefferies.com Contact Person: Suhani Bhareja SEBI Registration: INM000011443</p>	<p>JM Financial Limited 7th Floor, Cnergy Appasaheb Marathe Marg Prabhadevi, Mumbai 400 025 Maharashtra, India Tel: +91 22 6630 3030 E-mail: entero.ipo@jmfi.com Investor Grievance E-Mail: grievance.ibd@jmfi.com Website: www.jmfi.com Contact person: Prachee Dhuri SEBI Registration No.: INM000010361</p>	<p>SBI Capital Markets Limited Unit No. 1501, 15th floor, A & B Wing, Parinee Crescenzo Building, Plot C- 38, G Block, Bandra Kurla Complex, Bandra (East), Mumbai- 400 051, Maharashtra. Tel: +91 22 4006 9807 E-mail: entero.ipo@sbicaps.com Investor Grievance E-Mail: investor.relations@sbicaps.com Website: www.sbicaps.com Contact person: Aditya Deshpande SEBI Registration No.: INM000003531</p>	<p>Link Intime India Private Limited C-101, 1st floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West) Mumbai 400 083, Maharashtra, India Tel: +91 8108114949 E-mail: enterohealthcare.ipo@linkintime.co.in Investor grievance e-mail: enterohealthcare.ipo@linkintime.co.in Website: www.linkintime.co.in Contact person: Shanti Gopalkrishnan SEBI Registration No.: INR000004058</p>

AVAILABILITY OF THE RHP: Investors are advised to refer to the RHP and the section titled "Risk Factors" on page 39 of the RHP, before applying in the Issue. A copy of the RHP shall be available on website of SEBI at www.sebi.gov.in, websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com, respectively, and the website of the Company at www.enterohealthcare.com and the websites of the BRLMs, i.e. ICICI Securities Limited, DAM Capital Advisors Limited, Jefferies India Private Limited, JM Financial Limited and SBI Capital Markets Limited at www.icicisecurities.com, www.damcapital.in, www.jefferies.com, www.jmfi.com and www.sbicaps.com, respectively.

AVAILABILITY OF BID CUM APPLICATION FORMS: Bid cum Application Forms can be obtained from the Registered Office of ENTERO HEALTHCARE SOLUTIONS LIMITED, Tel: 0129-4877300. BRLMs : ICICI Securities Limited, Tel: +91 22 6807 7100; DAM Capital Advisors Limited, Tel: +91 22 4202 2500; Jefferies India Private Limited, Tel: +91 22 4356 6000; JM Financial Limited, Tel: +91 22 6630 3030 and SBI Capital Markets Limited, Tel: +91 22 4006 9807; Syndicate Members: SBICAP Securities Limited, Tel: 91 22 69316204; Investec Capital Services (India) Private Limited, Tel: +91 22 6849 7400; Sharekhan Limited, Tel: +91 22 6750 2000; JM Financial Services Limited, Tel: +91 22 6136 3400 and at the select locations of the Sub-syndicate Members (as given below), SCSBs, Registered Brokers, RTAs and CDPs participating in the Issue. ASBA Forms will also be available on the websites of BSE and NSE and the Designated Branches of SCSBs, the list of which is available at websites of the Stock Exchanges and SEBI.

Sub-Syndicate Members: Almondz Global Securities Limited, Anand Rathi Share & Stock Brokers Limited, Axis Capital Limited, Centrum Broking Limited, Choice Equity Broking Private Limited, DB(International) Stock Brokers Limited, Eureka Stock & Share Broking Services Limited, Globe Capital Markets Limited, HDFC Securities Limited, IDBI Capital Markets & Securities Limited, JM Financial Services Limited, Jobanputra Fiscal Services Private Limited, Keynote Capitals Limited, KJMC Capital Market Services Limited, Kotak Securities Limited, LKP Securities Limited, Inventure Growth & Securities Limited, Motilal Oswal Financial Services Limited, Nirmal Bang Securities Private Limited, Nuvama Wealth and Investment Limited (Edelweiss Broking Limited), Prabhudas Liladhar Private Limited, Pravin Ratilal Share and Stock Brokers Limited, Religare Broking Limited, RR Equity Brokers Private Limited, SMC Global Securities Limited, Standard Chartered Securities Limited, Systematic Shares and Stocks (India) Limited, Trade Bulls Securities (P) Limited and Yes Securities (India) Limited.

Escrow Collection Bank and Refund Bank: Axis Bank Limited

Public Issue Account Bank: HDFC Bank Limited • **Sponsor Banks:** HDFC Bank Limited and Axis Bank Limited.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

For ENTERO HEALTHCARE SOLUTIONS LIMITED

On behalf of the Board of Directors

Sd/-

Jayant Prakash

Vice President - General Counsel, Company Secretary and Compliance Officer

Place: Mumbai

Date: February 10, 2024

ENTERO HEALTHCARE SOLUTIONS LIMITED is proposing, subject to applicable statutory and regulatory requirements, the receipt of requisite approvals, market conditions and other considerations, to undertake an initial public offering of its Equity Shares and has filed the RHP dated February 5, 2024 with the RoC and thereafter with the Stock Exchanges. The RHP is available on the website of SEBI at www.sebi.gov.in, websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com, respectively, the website of the Company at www.enterohealthcare.com and the websites of the BRLMs, i.e. ICICI Securities Limited, DAM Capital Advisors Limited, Jefferies India Private Limited, JM Financial Limited and SBI Capital Markets Limited at www.icicisecurities.com, www.damcapital.in, www.jefferies.com, www.jmfi.com and www.sbicaps.com, respectively. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to such risk, please see the section titled "Risk Factors" on page 39 of the RHP. Potential investors should not rely on the DRHP filed with SEBI for making any investment decision.

The Equity Shares offered in the Offer have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("U.S. Securities Act"), or any state law of the United States and, unless so registered, may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold (i) within the United States only to persons reasonably believed to be "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act) under Section 4(a) of the U.S. Securities Act, and (ii) outside the United States in "offshore transactions" as defined in and in compliance with Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales are made. There will be no public offering of the Equity Shares in the United States.

TATA POWER BETS ON REFORMS
We will benefit when states go for multiple suppliers: Praveer Sinha



THE BIG PICTURE
Delivery stays on track with first profitable quarter



SHARPENS ATTACK ON FOREIGN AID
Trump encourages Russia to attack non-paying Nato allies



NEW DELHI, MONDAY, FEBRUARY 12, 2024

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READ TO LEAD

IN THE NEWS

INTENSE EFFORTS IN PAKISTAN FOR COALITION GOVT

THE THREE MAIN political parties in Pakistan on Sunday intensified their efforts for the formation of a coalition government after it became clear that the coup-prone country faced a hung Parliament after general elections, reports PTI. **PAGE 13**

INVESTMENTS BY CPSEs UP 20% AT ₹6.09 TRILLION

LARGE CENTRAL PUBLIC-SECTOR entities - companies and undertakings (CPSEs) - achieved 83% of their combined capital expenditure target for FY24 in April-January by spending ₹6.09 trillion, supporting the public capex-led economic growth revival, reports Prasanta Sahu. **PAGE 2**

SHORT-BIDDING ROUND FOR SOME UDAN ROUTES

TO GIVE A boost to regional air connectivity, the civil aviation ministry has initiated a short-bidding round under its flagship scheme, UDAN, sources told FE, reports Rohit Vaid. **PAGE 2**

EXPLAINER
Why RBI stuck to its guns on liquidity **PAGE 9**

PROPOSALS FOR INDUSTRY BODY REJECTED

Centre to regulate e-gaming industry

MeitY to prepare guidelines soon

JATIN GROVER
New Delhi, February 11

IT'S FINAL NOW. The government will act as a regulator for the online gaming sector rather than an industry-led self-regulatory organisation (SRO). The ministry of electronics and information technology (MeitY) will now prepare a framework for permitting and certifying online games which involve real money, officials said. Earlier, MeitY had proposed an SRO and asked the industry to submit proposals to be approved by a regulatory body. As per IT rules, online real money games need to be approved by a regulatory body. Online games, which do not require any regulatory nod. The government had not-

CENTRAL RULE

MeitY had proposed an SRO and asked the industry to submit proposals. The proposals received were heavily dominated by gaming companies and their industry associations.

As per IT rules, online real money games need to be approved by a regulatory body. Online gaming market grew at a 28% CAGR during FY 2020-2023 to ₹16,428 cr.



RAJEEV CHANDRASEKHAR, MINISTER OF STATE FOR ELECTRONICS AND IT

WE HAVE SAID VERY CLEARLY, WE DON'T WANT SROs THAT WILL BE CONTROLLED BY INDUSTRY. We wanted it to be representative of a wider base and we didn't receive any application like that," Chandrasekhar said, adding that in absence of SRO, by default the government continues to regulate the space. Chandrasekhar, however, did not share further details on the framework the government is coming up with. **Continued on Page 11**

Infy's Europe revenue at 10-year high in Q3

WITH RAMP up of large deals signed during the last few quarters, the share of revenues from Europe region for Infosys reached its decadal high during the October-December quarter, reports Sameer Ranjan Bakshi. A decade ago, Infosys used to derive about 23-24% of its revenue from Europe, which has been gradually increasing and touched 28.2% of its total sales during the December quarter. The growth in revenues from Europe comes at a time when the same from North America has declined by 4.7%. **PAGE 4**

Chinese firms wary of India scrutiny: Xiaomi

CHINA'S XIAOMI has told New Delhi that smartphone component suppliers are wary about setting up operations in India amid heavy scrutiny of Chinese companies by the government, according to a letter and a source with direct knowledge of the matter, reports Reuters. Xiaomi, which has the biggest share in India's smartphone market at 18%, also asks in the letter dated February 6 that India consider offering manufacturing incentives and lowering import tariffs for certain smartphone components. **PAGE 11**

AI route for consumer connect

FMCG firms take digital route to predict user habits

VIVEAT SUSAN PINTO
Mumbai, February 11

SCEPTICAL BUYERS OF dairy products such as milk and ghee have a ready solution from Kolkata-based ITC to ensure safety: Scan a QR code and get a virtual tour of the dairy farm where the products are made. The virtual tour promises a peek into the health of the cows, the food they eat, the quality of milk produced and the chemical-free manufacturing process of dairy products.

As B Sumant, executive director at ITC explains, the effort is part of the firm's wider "Mission DigiArc" ini-

MOHIT MALHOTRA, CEO, DABUR



THE CREATION OF A DIGITAL CORE WILL ENABLE DABUR TO ACCESS REAL-TIME DATA INSIGHTS AND ADAPT TO EVOLVING CUSTOMER AND MARKET NEEDS

B SUMANT, EXECUTIVE DIRECTOR, ITC



WE'VE ACCELERATED THE ADOPTION OF DIGITAL TECHNOLOGIES, INCLUDING ARTIFICIAL INTELLIGENCE APPLICATIONS

tiative, which has seen the company deploy its "Sixth Sense", basically its marketing and digital command centre and data hub, to map consumer behaviour, craft personalised brand communication messages and use artificial intelligence for product development. "We have accelerated the adoption of digital technol-

gies, including artificial intelligence applications across different nodes of our business. The aim is to mainstream the digital-first culture to create new sources of competitive advantage," Sumant said. ITC is not alone on this digital journey. From Marico to Dabur and Hindustan Unilever (HUL), fast-moving

consumer goods (FMCG) companies are using AI, machine learning and predictive analysis to get real-time consumer insights for launching new products, understanding market trends and improving manufacturing and distribution processes. **Continued on Page 2**

Non-audit work on NFRA radar

MANU KAUSHIK
New Delhi, February 11

AUDITORS, INCLUDING THE Big Four, may come under stringent scrutiny by the National Financial Reporting Authority (NFRA) for providing "non-audit services" to the same clients of which they are the statutory auditors, according to people privy to the regulator's plans.

The NFRA's move to evaluate the practice with a critical eye could, however, spark a fresh row, as the legal grounds of its action

FRESH ROW LIKELY

Large audit firms don't provide non-audit services to the listed firms they audit

The authority's move to evaluate the practice with a critical eye could, however, spark a fresh row

But most auditors render such services to unlisted firms

ICAI's code of ethics doesn't prohibit non-audit services

are seen to be contentious. Also, the Institute of Chartered Accountants of India's (ICAI's) guidance note, which complies

with the norms of International Federation of Accountants, is rather lenient on this aspect. Currently, every auditor -

independent or with an auditing firm - has to follow a code of ethics defined by the ICAI, but non-audit work isn't prohibited under the code.

Of course, Section 144 of the Companies Act 2013 doesn't allow statutory auditors to render a handful of services such as internal audits, actuarial, investment banking/advisory, management, outsourced financial services, book keeping services etc. to their clients. **Continued on Page 11**

Merchants back Paytm, assured of no disruptions

PRESS TRUST OF INDIA
New Delhi, February 11

FINTECH FIRM ONE97 Communications, which owns the Paytm brand, has received support from merchants, and it assured them of continuity of services without any disruption, the company said in a blog on Sunday.

The blog post came amid the recent crisis around Paytm Payments Bank (PPBL), an associate company of Paytm, which has been barred by the RBI from accepting deposits or top-ups in customer accounts, wallets, FASTags and other instruments after February 29.

Withdrawal or utilisation of balances by its customers from their accounts, including savings bank accounts, current accounts, prepaid instruments, FASTags, and National Common Mobility Cards, are to be permitted without any restrictions up to their available balance.

"We assure our users and merchant partners that the Paytm app and services continue to operate at full capacity. In instances, where our associate Paytm Payments Bank acts as a back-end bank, we can seamlessly transition these services to other partner banks. This ensures that our merchant partners face no disruptions, no need to revisit existing setups, and no additional effort," the blog said. Paytm said its merchant partners can continue to benefit from solutions like Paytm QR codes, Soundbox, and card machines, just as before.

CHATTERJEE Group
The Value of Time

The Garden of TOMORROW

The new state-of-the-art
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Will be inaugurated by
Hon'ble Smt. Darshana Jardosh
Minister of State for Textiles & Railways
Government of India

In the august presence of
Dr. Purnendu Chatterjee
Chairman, The Chatterjee Group (TCG)

Date: 12/02/2024 | Venue: Jolwa, Surat.

Garden VARELI | M.P.I. MCPI Private Limited

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Economy

MONDAY, FEBRUARY 12, 2024



CELEBRATING INNOVATION
Prime Minister Narendra Modi
(The National Creators Award is) a great opportunity for our creator community... Whether they are innovating, inspiring, or igniting change, we want to celebrate our Yuva Shakti. Step up, take part and let the nation cheer for the talented creators!

IN THE NEWS

TELECOM LICENCE FEE COLLECTION INCREASES 8.23%

THE GOVERNMENT'S LICENCE fee collection from telecom service providers increased 8.23% year-on-year to ₹5,326 crore, while spectrum usage charge mop-up declined about 40% to ₹836 crore in the September 2023 quarter, according to the performance indicator report by Telecom Regulatory Authority of India.

PM TO DISTRIBUTE OVER 100,000 JOB LETTERS TODAY

PRIME MINISTER NARENDRA Modi will distribute more than 100,000 appointment letters to newly inducted recruits in central government departments on Monday via video conferencing. He will also lay the foundation stone of Phase-I of the Integrated Complex 'Karmayogi Bhavan'.

TRIAL COURTS NOT 'LOWER COURTS': SC TO REGISTRY

THE SUPREME COURT has asked its registry to stop referring to trial courts as 'lower courts'. The apex court said even the record of trial courts should not be referred to as 'lower court record', but as the 'trial court record'.

TÜRKIYE AIMS AT 30% GROWTH OF INDIAN TOURISTS

TÜRKIYE, A POPULAR tourist destination, is eyeing a 30% jump in arrivals of Indian travellers in 2024 and looking for partnerships for tourism growth in the two countries, a senior official said. Türkiye ministry of culture and tourism deputy general director of Promotion Onur Gozet said the country remains committed to foster bilateral ties in tourism.

SWATI PORTAL ON WOMEN IN SCIENCE LAUNCHED

A SINGLE ONLINE portal on Indian women in Science, Technology, Engineering, Mathematics & Medicine was launched on Sunday which could help policy-making to address the challenges of gender gap in sciences. The 'Science for Women- A Technology & Innovation (SWATI)' Portal is developed, hosted and maintained by NIPGR.

APRIL-JAN CAPEX AT 83% OF FY24 TARGET

CPSE investments up 20% at ₹6.09 trn

PRASANTA SAHU
New Delhi, February 11

LARGE CENTRAL PUBLIC-SECTOR entities — companies and undertakings (CPSEs) — achieved 83% of their combined capital expenditure target for FY24 in April-January by spending ₹6.09 trillion, supporting the public capex-led economic growth revival.

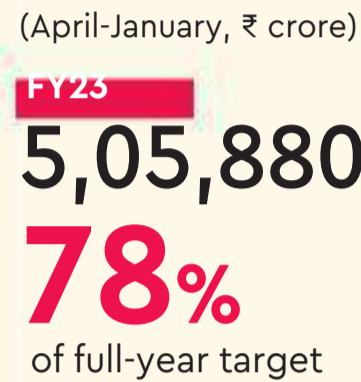
On an annual basis, these entities' capex grew by 20% in the first 10 months of the current financial year compared with ₹5.06 trillion in the year-ago period (78% of the FY23 target).

The target for CPSEs and other agencies was set at ₹7.33 trillion for FY24, 1.3% higher than the achievement of ₹6.48 trillion in FY23. Railways and the National Highways Authority of India (NHAI) with large budgetary support as well as petroleum/energy CPSEs are the largest public-sector investors that play a key catalytic role in crowding capex from other entities.

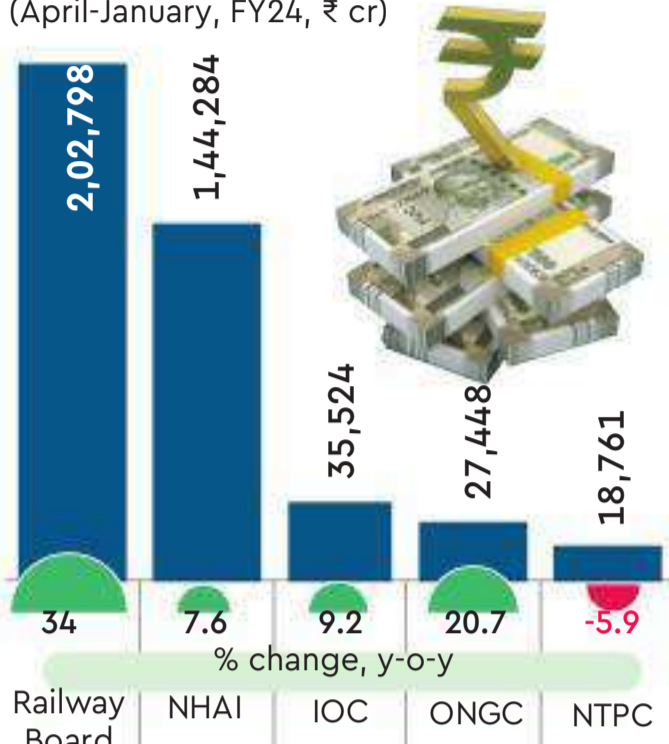
In April-January FY24, the Railway Board invested ₹2.03 trillion in projects or 83% of its annual target of ₹2.44 trillion. The achievement till January in the current financial year was 34% higher on year. The Railways have been investing heavily in capacity improvement works such as doubling/quadrupling, electrification and introducing an array of high-speed trains.

In April-January of FY24, NHAI invested ₹1.44 trillion or 89% of its annual target of ₹1.62 trillion. The large capex push through Railways

CPSE CAPEX
(April-January, ₹ crore)



TOP PUBLIC SECTOR INVESTORS
(April-January, FY24, ₹ cr)



and NHAI helps boost job creation.

Petroleum CPSEs are ramping up their refining capacity and green transition. Fuel retailer-cum-refiner Indian Oil Corporation (IOC) achieved a capex of ₹35,524 crore or 117% of its annual target of ₹30,395 crore in April-January of FY24.

ONGC, the top CPSE player in oil and gas exploration, has achieved a capex of ₹27,448 crore in the first 10 months of the current financial year or 91% of the annual target of ₹30,125 crore.

Fuel retailer-refiner HPCI has achieved a capex of ₹15,010 crore till January as against the FY24 target of ₹10,210 crore, or 147% of

the annual target. Power generation major NTPC has invested ₹18,761 crore in April-January of FY24, 84% of its annual target.

The capital formation in India in recent years was led by the public sector, mainly the central government, state governments and state-run enterprises.

As per the first advance estimate of national accounts released, real GDP is estimated to show a strong growth of 7.3% in FY24. Among demand side components, GDP growth is shown to be driven by investments as measured by gross fixed capital formation (GFCF) which is likely to show the highest growth of 10.3%.

Direct tax mop-up rises 20%, at 80% of FY24 goal

PRIYANSH VERMA
New Delhi, February 11

THE CENTRE'S DIRECT tax collections, net of refunds, stood at ₹15.6 trillion as on February 10 in the current financial year, which is 20.3% higher on year, a release issued by the finance ministry said. The collections accounted for 80.2% of the revised estimate (RE) target for FY24.

The RE has pegged the government's direct tax mop-up at ₹19.5 trillion, higher than ₹18.2 trillion pegged in the Budget estimate (BE).

At 20.3%, the direct tax collections so far exceed the 17.2% year-on-year growth projected in the RE of FY24, indicating a possibility of actual mop-up surpassing the RE.

Of the total collections, the corporate income tax (CIT) mop-up registered 13.6% growth on year, and that of personal income tax (PIT) grew by 26.9%. PIT collections including securities transactions tax rose 27.2% on year during April 1-February 10.

Also, refunds amounting to ₹2.77 trillion crore have been issued during the period, the ministry said.

The gross (pre-refunds) direct tax collections during April 1-February 10 stood at ₹18.28 trillion, up 17.3% on year. Within this, gross CIT and PIT mop-up rose by 9.2% and 25.7%, year-on-year, respectively.

Fresh auctions of UDAN routes that are yet to take off

Short-bidding round aimed at faster awards

ROHIT VAID
New Delhi, February 11

TO GIVE A boost to regional air connectivity, the civil aviation ministry has initiated a short-bidding round under its flagship scheme, UDAN, sources told FE.

UDAN 5.3 focuses on those routes whose awards were cancelled by the ministry.

Last year, the ministry cancelled over 500 of the total of 1,300 routes that were awarded under the scheme, as the operators of these routes had not shown any signs of starting services.

Now that 519 of the 750-odd routes have become operational, the new round focuses on the remaining routes.

"The short-bidding provision allows for faster re-auction of non-operational routes. Till now, re-auction has been more time-consuming since the process depended on the commencement of a new bidding phase of the scheme," the sources said.

Besides, to make these routes more viable, the ministry has worked out a benchmark PLF (passenger load factor) level to make a route eligible for funding.

Furthermore, the time period of the viability gap funding (VGF) has also been extended than the standard three-year period.

The UDAN scheme provides a VGF component to operators who have been selected via a bidding process to operate flights on underserved or unserved routes.

"This version of the scheme also focuses on bringing out exclusive iterations meant for specific aircraft types such as '1A' or 'Category 1' and



CLEARING THE RUNWAY
500 of total 1,300 routes awarded under UDAN scheme scrapped last year as operators failed to start work

519 routes now operations, the new bidding round focuses on the remaining routes

- Benchmark PLF level fixed to make a route eligible for funding
- VGF time extended from standard three-year period
- Exclusive iterations for specific aircraft types such as '1A' or 'Category 1' and choppers

choppers," sources said.

Aircraft in categories such as '1A' are those that can seat less than nine passengers, while 'Category 1' craft can ferry less than 20 passengers per flight.

The 10-year-duration scheme was launched in October 2016 as part of the National Civil Aviation Policy. At present, nearly 150 airports, including eight heliports, have been developed or operationalised under the scheme.

More than 13 million domestic passengers have travelled via services under the scheme.

LIC eyes income tax refund of ₹25K crore

PRESS TRUST OF INDIA
New Delhi, February 11

LIFE INSURANCE CORPORATION of India has received an income tax refund order of ₹25,464 crore, and it is likely to be realised during the current quarter, chairman Siddhartha Mohanty said.

Last month, the Income Tax Appellate Tribunal (ITAT), Income Tax Department, issued an intimation for a refund of ₹25,464.46 crore. The refund is related to interim bonuses to policyholders in the past seven assessment years.

"We are pursuing the matter, and we are hopeful of getting a refund from the Income Tax

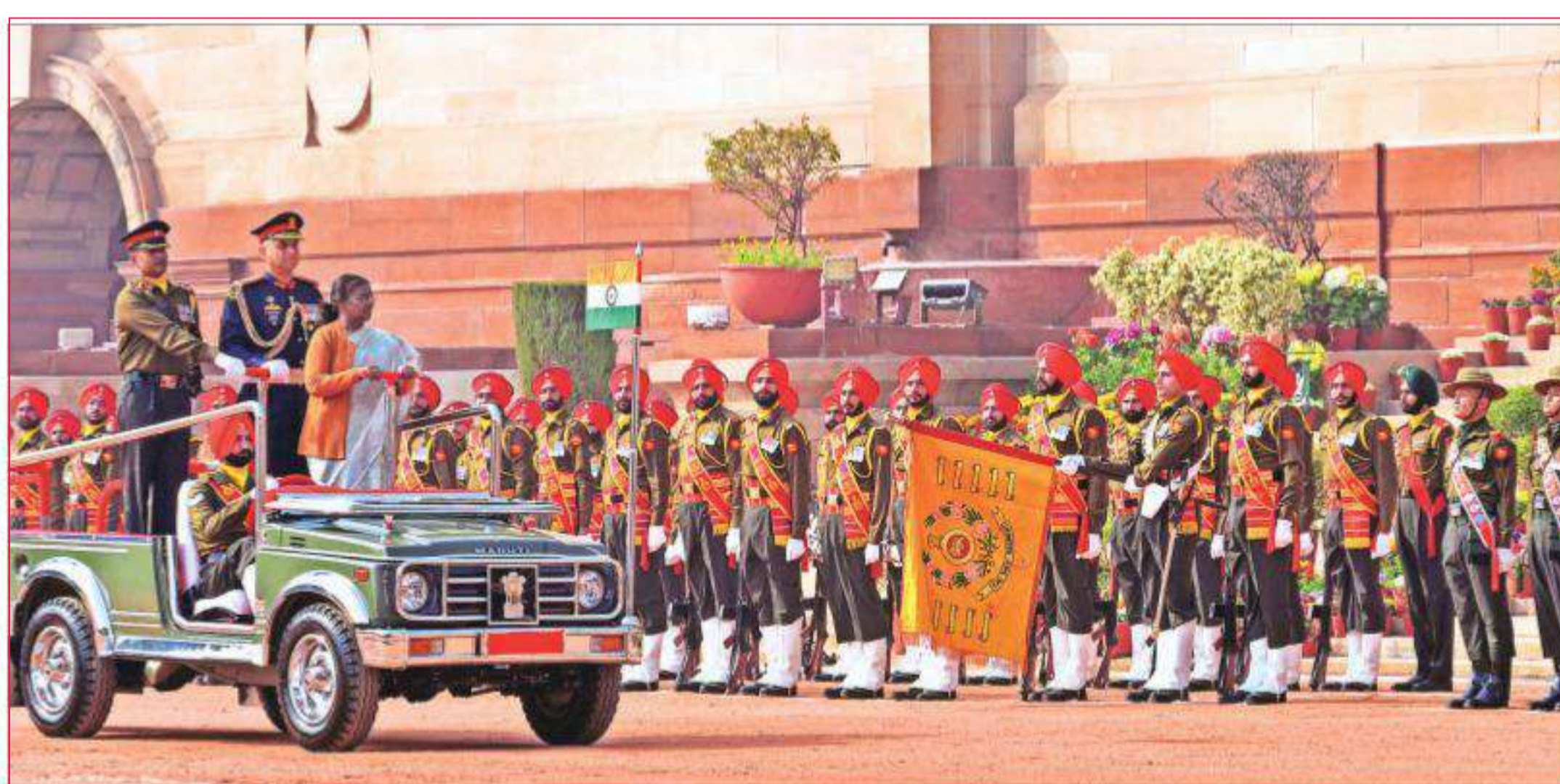
Department during this quarter itself," Mohanty said during a post-result interaction.

During the fourth quarter, he said, LIC would be launching more new products, including child protection. In Q3, LIC launched Jeevan Utsav, Index Plus and some more products, helping it to increase the value of new business margin levels to 16.6%.

The refund is likely to boost the bottom line of the corporation in the fourth quarter.

The state-owned insurer last week reported a 49% jump in net profit to ₹9,444 crore for Q3 against ₹6,334 crore in the year-ago period.

CHANGE OF GUARD



President Droupadi Murmu inspects the Guard of Honour during the ceremonial change-over of the Army Guard Battalion stationed at Rashtrapati Bhavan, in New Delhi on Sunday. The 6th Battalion of the Sikh Regiment, which completed its tenure as Ceremonial Army Guard Battalion, handed over the charge to the 1st Battalion of 5th Gorkha Rifles.

Centre asks states to get ready early for MSP purchase of wheat

Stock to fall close to buffer by April 1

SANDIP DAS
New Delhi, February 11

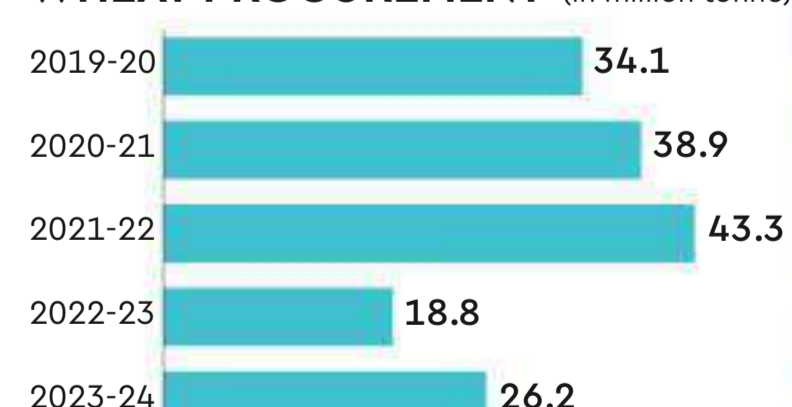
TO BOLSTER CENTRAL pool grain stocks, the government has asked key wheat-growing states, including Uttar Pradesh, Punjab, Haryana, Madhya Pradesh and Rajasthan, to start registering farmers and setting targets for procurement under the Minimum Support Price (MSP) operations early.

Sources said although wheat purchase from the farmers by the Food Corporation of India (FCI) and state agencies for rabi marketing season (2024-25) officially commences on April 1, states have been asked to start preparations and commence purchase under MSP operation next month.

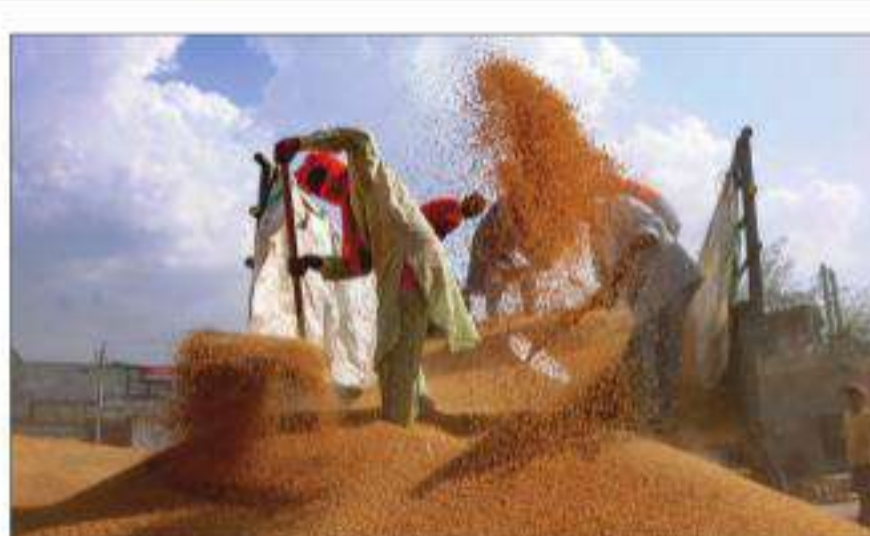
The government is aiming to boost wheat stock held with FCI, which is likely to fall close to the buffer of 7.4 million tonne (MT) by April 1, because of aggressive selling in the open market aimed at curbing spikes in prices.

Uttar Pradesh, the largest wheat producer in the country, has been

WHEAT PROCUREMENT (in million tonne)



Source: Food ministry, Marketing season (April-June)



directed to start the purchases from March 1. Madhya Pradesh, the second biggest contributor to the central pool stock after Punjab, has been urged to commence MSP purchase operation by March 15, a week ahead of the usual date. Officials said talks are on with MP, which has promised a bonus over the MSP of ₹2,175/quintal on quantum of grain to be purchased.

Despite a sharp fall in procurement by government agencies in the last two seasons, Madhya Pradesh purchased over 7 MT of wheat in 2023-24 rabi marketing season (April-June), which is 27% of total purchase of 26 MT across key producing states.

Meanwhile, the food ministry has given approval to purchase wheat in Rajasthan at ₹2,400/quintal, which includes the bonus of ₹125/quintal over MSP. "The state government has agreed to transfer the bonus amount within two days of procurement as per the norm for MSP payment," an official told FE.

The state agencies in Punjab and Haryana, start MSP operations for wheat from April 1, while the grain purchase picks up after Baisakhi on April 14.

The Centre has called a meeting of food secretaries of wheat-producing states on February 28 to work out modalities for purchase for the 2024-25 marketing season.

Sources said the FCI is likely to continue with the open market sale of wheat to bulk buyers till March 15. In the current fiscal, the corporation has sold 8 MT of wheat in the market to bring down prices so far.

At present, FCI has wheat stock of 12.67 MT, the lowest since 2016 against the buffer of 7.4 MT for April 1. According to an assessment, following the offloading of 10 MT of wheat in the market, the government stock is likely to fall to around 7.7-7.8 MT by April 1.

The government has set a higher wheat production target of a record 114 MT for the 2023-24 crop year (July-June) against an estimated output of 110.5 MT in 2022-23.

FROM THE FRONT PAGE

AI route for consumer connect

TAKE ANOTHER CASE in point. Mumbai-based Marico, maker of the Parachute and Saffola brands, for instance, launched an onion hair oil under Parachute Advanced a few quarters ago using Google search trends. The aim was to tap into the growing interest in onion hair oils that kept coming up in search trends, the company said.

In premium personal care, for instance, Marico has launched skin analyser tools using AI and machine learning capabilities to analyse different parameters of the skin and make personalised recommendations to consumers.

These initiatives have seen the company surpass the ₹400-crore run rate in terms of topline for its digital-first brands within the premium personal care portfolio in Q3FY24, Saugata Gupta, MD & CEO, Marico said in a recent investor call.

"The healthy scale-up of this business (premium personal care) and foods keeps us on course to clock 20% of our domestic revenue from these portfolios this year," Gupta said of the potential of these businesses and how digital technologies have helped in the scale up.

Dabur has taken digital technology to the next level, CEO Mohit Malhotra said, by adopting a cloud-only approach that will help improve its services to retailers, consumers, trade



partners and employees. "The creation of a digital core will enable Dabur to access real-time data insights and adapt to evolving customer and market needs," he said. HUL, on the other hand, says it is "reimagining" itself by transforming into an intelligent enterprise that is data-led, machine-augmented and interconnected. At the company's post-results media interaction last month, CEO & MD Rohit Jawa said that the firm was building its digital capabilities apart from stepping up investments in its beauty portfolio for the future.

"We have to shape ourselves for the future. Essentially, that will mean that we have to invest behind our priorities such as beauty or capabilities

such as digital," he said. This thought process at HUL has taken shape with the speed with which product launches have been unveiled, Jawa said, taking consumer learnings quickly to the factory floor to innovate with flavours, formats and new use cases. In beauty, for instance, HUL is using beauty tech tools such as virtual try-ons to help consumers replicate their offline journeys online with brands such as Lakme.

In food, HUL's move to quickly introduce the Korean Meal Pot under Brand Knorr last year to tap into the growing K-food trend in the country, was backed up by launching Korean noodles in popular flavours in Q3FY24, Jawa said.

ONGC posts 7.9% fall in profit in Q3

FE BUREAU
New Delhi, February 11

STATE-OWNED OIL AND Natural Gas Corporation (ONGC) reported a decline of 7.9% in its consolidated net profit to ₹10,748.5 crore in Q3FY24 compared with ₹11,665 crore in the corresponding quarter last fiscal, as revenue fell. The profit fell by a sharper 35% on a sequential basis from ₹16,553.32 crore in Q2FY24.

The decline was also due to lower price realisation in the last quarter. Realisations fell 6.4% to \$81.59 per barrel. Gas prices, too, were lower by 24.2% at \$6.5 per mmBtu.

Revenue from operations stood at ₹165,569.06 crore, down from ₹169,212.6 crore in the third quarter of FY23.

The company's board of directors has approved a second interim dividend of 80%, ie, ₹4 per equity share. This is in addition to the interim dividend of 5.75 pershare (115%) declared on November 10, 2023, ONGC said in an exchange filing.

The company's total crude production fell 3% to 5.2 million tonne in Q3FY24 from the same period a year ago. During



REPORT CARD

■ Realisations fell 6.4% to \$81.59 per barrel. Gas prices, were lower by 24.2% at \$6.5 per mmBtu

■ Revenue from operations stood at ₹165,569.06 crore, down from ₹169,212.6 crore in Q3FY23

the first nine months of the fiscal, crude production declined by 2.9%. The decline in output was due to a shutdown in the Panna-Mukta offshore platforms for commissioning of a new crude oil pipeline, the company said. Moreover, cyclone Biparjoy and natural decline

from mature fields resulted in lower output. "To counter the decline in production from some of the matured and marginal fields, ONGC is taking proactive steps by implementing well interventions and advancing new well drilling activities," the company said.

ONGC also said it has received approval to form a 100% subsidiary company for green energy and gas business. The wholly owned subsidiary will work on green hydrogen, hydrogen blending, renewable energy (solar, wind and hybrid), biofuels business, and LNG.

The company had earlier said it plan to start drilling operations in its Andaman wells by May. The identified blocks are expected to contain large reserves of hydrocarbons.

Additionally, the company is looking for potential collaborations across the globe for the development of its rigs and exploration of ultra-deep water basins. ONGC is engaging with numerous technology partners, including Schlumberger and Halliburton, to explore a tie-up primarily focusing on offshore rig development, owing to escalating costs.

India & Peru to begin sixth round of FTA talks today

MUKESH JAGOTA
New Delhi, February 11

AS NEGOTIATORS FROM India and Peru start the next round of talks on a bilateral Free Trade Agreement (FTA) in Lima on Monday, the tariff concessions on gold would be the most challenging issue for New Delhi.

Negotiators will meet for the sixth round of talks from February 12 to 15. From the Indian side, diversification of the import basket in terms of essential minerals and metals is one of the expected outcomes of the agreement. India is also seeking to explore the untapped potential of the Latin America and Caribbean region. Peru is a mineral rich nation and a leading producer of gold, silver, copper, zinc and lead.

According to trade policy think tank Global Trade Research Initiative, gold attracts a 10% basic customs duty in

India and even minor tariff concessions could lead to a significant increase in imports. After tariff concessions under the India-UAE FTA, gold imports from the UAE, India's second largest gold supplier, doubled in calendar year 2023 compared to 2022. "Peru, the fifth-largest supplier to India, could see a similar surge in gold imports if concessions are made," GTRI said in its report.

In FY23 around 80% of the total imports from Peru comprised gold worth \$1.8 billion. In 2023, India's global imports of unwrought gold were estimated at \$ 43 billion, with Switzerland accounting for 40% of these imports.

Given Peru's gold mines, its gold would easily meet any Rules of Origin criteria. Rules of Origin provisions in a FTA lay down the extent of local value addition in a product to qualify for trade on concessional terms.

The tariff concessions on gold would be the most challenging issue for India

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Garlic prices elevated due to lower output, robust exports

SANDIP DAS
New Delhi, February 11

THE RETAIL PRICES of garlic have risen sharply in several cities because of lower output because of inadequate monsoon rains and robust exports.

Retail prices have touched ₹500/kg in several cities, which is double of what prevailed a year ago. A month ago, retail prices were ₹300-350/kg.

"Mandi prices have been currently ruling a record around ₹35,000/quintal. Prices have been high since July because of a spike in exports and lower kharif harvest," Avinash Rathi, president, Bhamasha mandi, Kota, Rajasthan, the hub of the country's garlic trade, told FE.

However, traders say prices are likely to come down by the

Retail inflation in garlic



end of next month as the rabi harvest is set to arrive in the market by March 15.

Wholesale prices of garlic are currently ruling at around ₹350/kg at Azapur, Delhi mandi, one of the biggest vegetable markets in Asia.

"In anticipation of higher prices, farmers have sold their kharif harvest in the last few months. Thus supply is currently tight," said Kama bhai, a trader from Rajkot, Gujarat.

Trade sources said garlic production in 2023-24 season is likely to be around 3.7 million tonne (MT) against 3.36 MT in the 2022-23 season. In 2021-22, it was estimated at 3.52 MT.

According to the Spices Board, exports of garlic in the first six months of this fiscal were up 110% on year at a record 56,823 tonne. Lower output in China resulted in record exports in FY23 at 57,346 tonne. China contributes around 75% of the global garlic output, at over 23 MT. India is the second biggest producer with an annual output of 3.3 MT.

Waterways Strengthening the Resolve of Viksit Bharat

Flagging-off of Trial Movement of Cargo Vessels from Maia (West Bengal, India) to Sultanganj (Bangladesh)

Benefits from operationalisation of Maia Terminal

- 930KM of savings in distance from NW-1 to Bangladesh/North Eastern Region
- 2.6 Million tonnes per annum of export cargo to Bangladesh is expected to shift from Road to Waterways

Shri Shantanu Thakur
Minister of State for Ports, Shipping & Waterways

12th Feb 2024 | Maia, West Bengal

Inland Waterways Authority of India, (Ministry of Ports, Shipping and Waterways, Govt. of India)

The Energy Industry's New 'Safety Benchmark'

ONGC Sea Survival Centre

At Goa is fully equipped with state-of-the-art multiple training simulators, enhancing self-reliance in indigenous training capabilities, including advanced marine aviation and rigorous sea survival training with helicopter crash simulations under rough sea conditions that significantly increase survival rates from helicopter accidents, saving precious lives

Extract of Financial Results for the Quarter and Nine month Ended 31 December, 2023

(₹ in Crore unless otherwise stated)

Sl. No.	Particulars	Standalone					Consolidated					
		Quarter ended 31.12.2023	Nine Months ended 31.12.2023	Quarter ended 31.12.2022	Nine Months ended 31.12.2022	Year ended 31.03.2023	Quarter ended 31.12.2023	Nine Months ended 31.12.2023	Quarter ended 31.12.2022	Nine Months ended 31.12.2022	Year ended 31.03.2023	
		Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Total Income from Operations	34,788.07	1,03,765.44	38,583.29	119,224.77	155,517.32	1,65,569.06	4,76,266.38	169,212.63	520,762.50	684,829.22	
2	Net Profit / (Loss) for the period (before Tax, Exceptional Items)	12,134.74	38,967.27	14,672.04	51,374.50	59,630.44	14,515.71	60,346.17	15,710.25	37,840.26	51,188.70	
3	Net Profit / (Loss) for the period before Tax (after Exceptional Items)	12,134.74	38,967.27	14,672.04	51,374.50	50,395.33	14,516.38	60,443.09	15,701.97	37,146.98	43,050.76	
4	Net Profit / (Loss) for the period after Tax (after Exceptional Items)	9,535.67	29,767.03	11,044.73	39,076.57	38,828.87	10,748.46	44,684.75	11,665.24	27,076.15	32,777.61	
5	Total Comprehensive Income for the period (Comprising Profit / (Loss) for the period (after tax) and Other Comprehensive Income (after tax))	17,723.29	40,839.65	13,053.16	38,049.37	38,310.22	19,730.96	55,248.06	12,373.60	30,699.60	35,648.89	
6	Equity Share Capital (Face value of ₹ 5/- each)	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	6,290.14	
7	Net worth	2,90,822.80	2,90,822.80	262,617.13	262,617.13	257,845.84	3,48,916.85	3,48,916.85	301,317.97	301,317.97	301,255.04	
8	Paid up Debt Capital / Outstanding Debt	5,482.63	5,482.63	9,757.40	9,757.40	7,218.88	1,10,141.09	1,10,141.09	132,882.25	132,882.25	129,185.56	
9	Other Equity	2,84,532.66	2,84,532.66	256,326.99	256,326.99	251,555.70	3,15,267.08	3,15,267.08	276,286.59	276,286.59	274,367.16	
10	Capital Redemption Reserve	126.48	126.48	126.48	126.48	126.48	191.75	191.75	191.75	191.75	191.75	
11	Debtors Redemption Reserve	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	1,598.71	1,598.71	2,814.49	2,814.49	2,814.95	
12	Earnings Per Share (Face value of ₹ 5/- each) - not annualised	(a) Basic (₹)	7.58	23.66	8.78	31.06	30.86	8.23	30.38	9.13	25.22	28.17
	(b) Diluted (₹)	7.58	23.66	8.78	31.06	30.86	8.23	30.38	9.13	25.22	28.17	
13	Debt Equity Ratio	0.02	0.02	0.04	0.04	0.03	0.32	0.32	0.44	0.44	0.43	
14	Debt Service Coverage Ratio	10.74	30.27	184.79	231.19	194.88	3.11	2.47	2.10	3.89	3.93	
15	Interest Service Coverage Ratio	154.58	169.45	184.79	231.19	194.88	11.67	15.78	12.79	13.65	12.84	
16	Current Ratio	1.63	1.63	1.58	1.58	1.29	0.92	0.92	0.92	0.92	0.86	
17	Long Term Debt to Working Capital	0.20	0.20	0.26	0.26	0.45	10.38	10.38	
18	Bad debts to Account Receivable Ratio	-	-	-	-	-	0.01	0.01	-	-	-	
19	Current Liability Ratio	0.33	0.33	0.38	0.38	0.38	0.45	0.45	0.45	0.45	0.42	
20	Total Debts to Total Assets	0.01	0.01	0.03	0.03	0.02	0.16	0.16	0.21	0.21	0.21	
21	Debtors Turnover	3.03	9.88	3.75	10.72	14.11	7.39	22.01	8.25	24.17	31.82	
22	Inventory Turnover	3.51	11.51	4.46	14.65	19.22	3.13	9.94	3.56	10.43	13.92	
23	Operating Margin (%)	37.82	40.49	39.81	44.76	40.08	10.30	14.25	10.58	8.38	8.63	
24	Net Profit Margin (%)	27.41	28.69	28.63	32.78	24.97	6.49	9.38	6.89	5.20	4.79	

By order of the Board
Manish Patil
(Manish Patil)
Director (Finance)-(Add. Charge)

Place : New Delhi
Dated : 10 February, 2024

Oil and Natural Gas Corporation Limited
ONGC GROUP OF COMPANIES

Subsidiaries: ONGC Petrochemical Limited, ONGC Energy Services Limited, ONGC Retail Services Limited, ONGC Insurance Limited, ONGC Finance Limited, ONGC Infrastructure Limited, ONGC Power Limited, ONGC Real Estate Limited, ONGC Shipping Limited, ONGC Telecom Limited, ONGC Training Services Limited, ONGC Welfare Services Limited, ONGC Research & Development Limited, ONGC Environmental Services Limited, ONGC Security Services Limited, ONGC Maintenance Services Limited, ONGC Construction Services Limited, ONGC Logistics Services Limited, ONGC Transportation Services Limited, ONGC Warehousing Services Limited, ONGC Distribution Services Limited, ONGC Sales Services Limited, ONGC Marketing Services Limited, ONGC Customer Services Limited, ONGC IT Services Limited, ONGC Consulting Services Limited, ONGC Legal Services Limited, ONGC Audit Services Limited, ONGC Tax Services Limited, ONGC Regulatory Services Limited, ONGC Public Relations Services Limited, ONGC Media Services Limited, ONGC 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Companies

MONDAY, FEBRUARY 12, 2024



BULLISH OUTLOOK

Anshuman Singhania, MD, JK Tyre & Industries

We are very optimistic in terms of the medium to long-term demand, which is coming in. We are seeing that private sector capex cycles have really started to kick in.

IN THE NEWS

AMID SIGNIFICANT RAMP-UP IN CONNECTIVITY

Indians choose desi airlines to fly abroad

Five Indian carriers had more flyers than 70+ foreign airlines

SWARAJ BAGGONKAR
Mumbai, February 11

FOR THE FIRST time in recent history, Indian airlines became the preferred carriers for passengers flying internationally in a quarter when operations were not disrupted by the Covid-19 pandemic.

India's five carriers flew more passengers than 70+ foreign carriers during the October to December quarter of 2023, data from the Ministry of Civil Aviation shows.

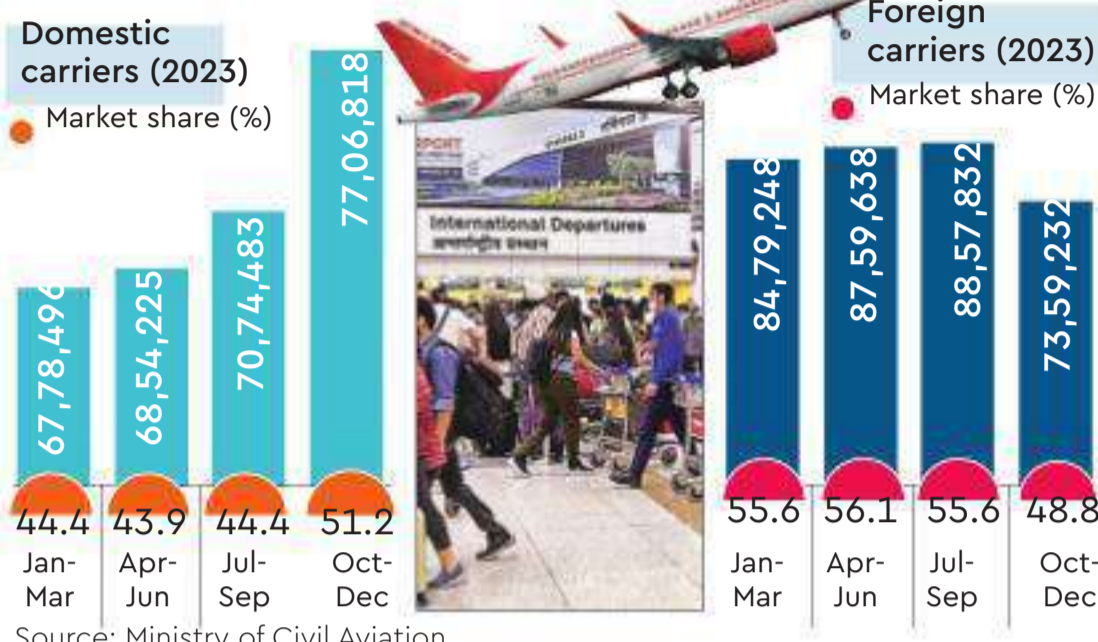
While the Indian carriers dominated the international airspace for five successive quarters, starting April-June 2020 quarter, it was majorly because of pull back by foreign carriers due to the pandemic, followed by aircraft availability issues during the recovery phase.

For the following nine quarters starting with the July-September 2021 quarter, foreign airlines ramped up by their presence over the Indian skies by restarting closed routes and increasing the frequency of flights, to regain leadership.

But the recently-concluded December quarter saw Indian carriers buck that trend.

They ferried 7.7 million passengers during the quarter, as against 7.35 million flown by foreign carriers. The rise in domestic carriers' share can be attributed to the significant ramp-up in connectivity. Both the Air India group (comprising three airlines) and IndiGo, who together

FLYING HIGH



Source: Ministry of Civil Aviation

control 87% of the domestic air travel market, have added multiple new routes and increased flight frequencies. Market leader IndiGo for instance, added six new international destinations during the six months ended December.

The latest one came in January, with the announcing of tri-weekly direct flights between Dubai and Surat. Additional frequencies will also be introduced on the Hyderabad-Dubai route.

Air India, the country's former flag carrier, added more international routes than domestic routes in recent times. There were two international routes added by the airline for every one route added domestically in addition to five new international stations. Air India added Phuket to its list of daily flights besides starting Mumbai-Melbourne.

Speaking to FE, Madhavan Menon, executive chairman, Thomas Cook said, "Many people view short

haul, which is Indian Ocean periphery and India, as one. People are comparing holiday cost in Kerala with that of Dubai, Abu Dhabi and Bangkok. The full year of effect of visa-on-arrival will be seen in 2024. Thailand, Malaysia, Central Asian countries and eastern Africa are places offering this."

In a recent post earnings call, Pieter Elbers, CEO, IndiGo said, "IndiGo for years has been a primarily domestic airline. One of the strategic pillars is to develop the international part."

A substantial proportion of India's international traffic continues to travel via offshore hubs in the Middle East or Asia. For instance, a majority of Emirates passengers travel connecting via Dubai to other destinations.

To compete effectively, Indian carriers need to enhance their presence in the international market by offering non-stop connectivity to more destinations, CAPA India said.

Odisha could be first to eliminate ICE cars: Jindal

RAJESH KURUP
Mumbai, February 11

ODISHA WOULD EMERGE as the first state to eliminate internal combustion engines (ICE) in transportation and mining sectors, while a reduction of electric vehicle (EV) prices is necessary for mass adoption. The country also needs to put in place quick strategies to resolve greenhouse emission issues to achieve renewable energy targets and make them "affordable", a top official at JSW Group said.

"Odisha can be the first state where combustion engines used in transportation and mining sectors can be eliminated completely, which can create a win-win proposition for both entrepreneurs and citizens. The state can also lead in reducing carbon footprint, not only in India but in the entire world," JSW Group chairman Sajjan Jindal told FE.

On Saturday, the JSW Group signed a memorandum of understanding (MoU) with the Odisha government to set up EV and EV battery facilities in Cuttack and Paradip with an investment of ₹40,000 crore over a three-year period.

Compared to China, India had much "catching up" to do as the country has sold more than 10 million EVs (India's total - including two-wheelers - registration of EV was a little over 2.2 million as of Decem-

ber 2023). China has set up 2000 GW battery plants, while that of India is about 1 GW.

In India, EVs are priced upwards of at least 30% compared with ICE vehicles.

Jindal also said that strategies such as batteries with the right

technology and affordable price, bringing the prices of electric cars at par with that of ICE vehicles and de-coupling the supply chain from China are needed to achieve renewable energy needs.

"We are at a crucial juncture, where we have to resolve the issues around greenhouse emissions in a quick time frame and in an affordable manner. Moreover, we need to reduce the huge import bill of crude oil, which currently stands at about \$100 billion and is likely to increase rapidly as our economy grows," he added.

JSW Group, which has presence in Odisha across sectors such as mining, steel, power and cement among others, has so far invested about ₹35,000 crore. It had earlier announced investments of another ₹1,25,000 crore, apart from ₹40,000 crore for the EV facilities.

The investment for EV in Odisha, which also includes R&D facilities, would create about 11,000 jobs. JSW Group will focus on high-end research to produce 'designed by and for Indians'. The firm plans to set up a 50 Gwh battery plant for both mobility and energy storage system, commercial e-vehicles plant (with manufacturing capacity of about 100,000 per annum) and passenger electric car (300,000 per annum), auto-components such as e-powertrain, a 1 million tonne per annum copper smelter and 60,000 tonne per annum lithium-ion facility.

SAJJAN JINDAL,
CHAIRMAN, JSW GROUP

ODISHA CAN BE THE FIRST STATE TO FULLY ELIMINATE ICE IN TRANSPORTATION AND MINING, CREATING A WIN-WIN PROPOSITION FOR BOTH ENTREPRENEURS AND CITIZENS



CLOSE TO ₹750 CR STUCK IN QATAR PROJECTS: VOLTAS

TATA GROUP FIRM Voltas is facing a major headwind in Qatar as around ₹750 crore has been stuck due to delays in the realisation of overdue receivables and execution timelines, said its MD and CEO Pradeep Bakshi.

RED SEA CRISIS CAN IMPACT COSTS: MARUTI SUZUKI

MARUTI SUZUKI MAY see some increase in costs due to the rerouting of vessels amid the ongoing Red Sea crisis, said a senior company official. The auto major noted that it does not expect the issue to have a very big impact on the company's overseas shipments.

RED SEA CRISIS IMPACTING SUPPLY CHAIN: AUDI INDIA

THE SITUATION IN THE Red Sea is creating supply chain issues for Audi, impacting car deliveries to customers in India in the first quarter but recovery is expected in the coming months, according to Audi India head Balbir Singh Dhillon.

SALE BOOKINGS OF GODREJ PROPERTIES MAY TOUCH ₹18K CR

GODREJ PROPERTIES' SALE bookings are likely to rise 50% annually to over ₹18,000 crore this fiscal, beating the annual guidance on strong demand for residential projects.

INOX WIND TO POST PROFIT IN NEXT FEW QUARTERS

WIND ENERGY SOLUTION provider Inox Wind is likely to continue its growth trajectory after its business turned around in the December 2023 quarter.

'ASHOK LEYLAND PROGRESSING WELL IN NORTH & EAST'

Ashok Leyland has drawn up network expansion plans in the North and Eastern parts of the country, MD Shenu Agarwal said. The firm is also gearing up to launch its electric light commercial vehicles in the next few months.

Infosys' Q3 revenue from Europe hits 10-year high

SAMEER RANJAN BAKSHI
Bengaluru, February 11

WITH RAMP UP of large deals signed during the last few quarters, the share of revenues from Europe region for Infosys reached its decadal high during the October-December quarter.

A decade ago, Infosys used to derive about 23%-24% of its revenue from Europe, which has been gradually increasing and touched 28.2% of its total sales during the December quarter.

The growth in revenues from Europe comes at a time when the same from North America has declined by 4.7%. During the December quarter, Infosys' revenues from North America fell below 60%. This has happened for the first time in the last five years.

Peter Bendor-Samuel, CEO, Everest Group, said, "The large modernisation deal wins for Infosys in Europe recently have contributed significantly to the firm's performance, while the US market has struggled. These impressive gains are rebalancing Infosys' revenue to feature Europe more prominently".

Three large deals that Infosys won last year from Europe are - Danske Bank, Liberty Global and TK Elevator. Rival Tata Consultancy Services

SHIFT IN TREND

Infosys derives 28.2% of total sales from Europe in Q3, up from 23%-24% a decade ago

The company's revenues from North America have declined by 4.7%
Infosys' revenues from North America fell below 60% in Q3
TCS' revenue from North America declined by 3% in Q3 and went up by 8.1% from UK

PETER BENDOR-SAMUEL, CEO, EVEREST GROUP
EUROPE AND THE UK WERE QUICKER TO GO INTO THE TECH AND TECH SERVICES CONTRACTION AND THEY HAVE ALREADY STARTED TO EMERGE

(TCS) is also reaping dividends from UK and Continental Europe market. In Q3, revenues from North America declined by 3%, whereas the same increased by 8.1% from UK.

TCS' increased focus in Europe region can be gauged by fact that apart from winning big deals in Europe, it has also increased its headcount by about 4,000 employees in the last one year.

"Europe and the UK were quicker to go into the tech and tech services contraction and they have already started to emerge. Hence growth for the industry as well as TCS has been significantly stronger in Europe and the UK than in the US. Europe and UK lagged behind US on digital transformation and are still going through their modernisation stage," Peter said.

● PRAVEER SINHA, MANAGING DIRECTOR AND CHIEF EXECUTIVE, TATA POWER

'Solar EPC, transmission, distribution our key growth engines'

Tata Power posted a marginal growth in net profit of ₹1076 crore for Q3FY24 as compared to ₹1052 crore in the corresponding quarter of the previous financial year. However, the profit number was higher than analyst expectations. Praveer Sinha, managing director and chief executive of the company, tells Raghavendra Kamath about plans for the company's different business segments.

Why did Q3FY24 see marginal growth in profits and do you expect it to improve in the coming quarters?

Earning from the coal business has witnessed a significant reduction in Q3 due to reduction in coal prices. However, that has been offset by the strong performance of our core businesses, including transmission, distribution and renewables. We will continue to add significant RE (renewable energy) capacity to

support the country's energy transition. Solar EPC (engineering, procurement, and construction), transmission and distribution will be our key growth engines in the days ahead and will further strengthen our bottomline in the coming quarters.



What is your business mix of regulated and unregulated areas? When you took over, it was 90:10. What is it now, what is your next target and by when?

All new businesses, including transmission and renewables, are unregulated as we are getting them through competitive bidding. We are moving towards 70:30 by next year. It will become 50:50 by 2028-29.

On distribution, you have had two spectacular successes - Delhi and Odisha. Reportedly, you are looking at many more states for such arrangements. Can

you give some details?

Last year, the Union government was trying to bring amendment to Electricity Act, allowing states to have more than one supplier. However, it didn't go through. After the parliament elections, this reform was made and more and more states could go for multiple suppliers. It's an area where we can have a significant play.

What is your mantra for success in such a difficult area like power distribution,

EARNING FROM THE COAL BUSINESS WAS HIT DUE TO REDUCED COAL PRICES, BUT THAT HAS BEEN OFFSET BY THE STRONG PERFORMANCE OF OUR CORE BUSINESSES



where the T&D losses have traditionally been very high?

For us, better quality services such as GIS (geographical information system), new metering solutions and higher technology to our customers has worked. Technology in hardware and IT solutions will help in better services. We have implemented it in our rural operations also.

You are a market leader in EV charging business, having 50% market share. What are your expansion plans?

We have a market share of 80% in domestic chargers and 50% in fleet chargers. We will continue to have leadership and add more and more services. We provide services to all OEMs (original equipment manufacturers), including Tata Motors.

Have you put divestment plans for some of your overseas hydropower projects on hold, if so, why?

We want to divest. We have turned around a Zambian unit. So, we will turn around the overseas units and make them profitable before looking at divesting them, so that we get better valuations.

Moody's has projected a decline in coal prices, down to the levels of 2021-22, which would mean limited utilisation of Tata Power's Mundra ultra mega power plant. What's your take on this?

Mundra plant is running at full capacity. All procurers want to buy from there. Mundra plant will be very competitive.

You are developing pumped hydro storage projects in Maharashtra. Are you in talks with other states also?

These are 2800 MW, ₹15000 crore projects, which are large investment projects. It is important to execute them and deliver before looking at other projects. We can produce 10 to 12 GW in other reservoirs in the state.

Markets

MONDAY, FEBRUARY 12, 2024

EXPERT VIEW

Caution prevails in the market ahead of the release of US, UK, and Indian inflation data.
—Vinod Nair, head of research, Geojit Financial Services

HIGHER COSTS MAKE MANY PRODUCTS UNVIABLE

Fintechs find KYC tough in small cities

AJAY RAMANATHAN
Mumbai, February 11

THE KNOW-YOUR-customer or KYC guidelines have come under focus in the last few months after the Reserve Bank of India (RBI) passed strictures against both banks and fintechs, who have failed to do follow them. Paytm Payments Bank is the latest example where non-adherence to KYC guidelines, among other compliance issues, have put it in the dock.

However, the process itself remains a challenge, especially for players who want to expand their businesses in tier-3 cities and beyond. Fintechs say that higher costs and a weak technology infrastructure has made the know-your-customer (KYC) process very difficult.

In April 2023, the central bank brought in an important amendment in KYC norms that has left lenders with no choice but to conduct a video customer identification process (V-CIP) or adopt an offline process, which has led to a

COST OF COMPLIANCE

■ The KYC process is a challenge for players who want to expand in tier-3 cities and beyond

■ RBI's 2023 amendment left lenders no choice but to do video KYC or adopt an offline process



■ Estimates suggest that a video KYC can cost between ₹15-30 and a physical KYC can go up to around ₹100

■ Experts feel that graded requirements based on risk and ticket size will help make the process more cost-effective

rise in costs.

"The business model of fintech lenders is digital with minimum physical footprint, thus any physical due diligence in non-face to face customer onboarding increases the turnaround time and affects uptake of financial services," says Digital Lenders Association of India chief executive officer Jatinder Handoo.

In 2023, RBI tagged the cen-

tralised KYC database (c-KYC) and DigiLocker as high risk, meaning that accounts opened in non-face-to-face mode shall be subjected to enhanced monitoring until the identity of the customer is verified through video KYC or in a face-to-face manner. The RBI's diktat is specifically applicable to accounts opened in non face-to-face mode.

The central bank's move came amid

concerns over the quality of data available in the database. In light of tight regulatory scrutiny and compliance requirements, lenders have opted to use video KYC or the more expensive physical KYC.

"The minute we look at migrating to physical tools for doing KYC, it just drives the opex higher and many of the products may not make sense," says Akshay Mehrotra, co-Founder, Fibe. Industry estimates suggest that a video KYC can cost anywhere between ₹15-30, and the cost of a physical KYC can go up to around ₹100. On the other hand, searching data on the C-KYC registry is free and downloading the data costs a rupee. "Remember that compliance is of utmost importance. You cannot be non-compliant ever. You may let go of a few customers who cannot provide the right amount of KYC. That is the balancing act that needs to be done," says Mehrotra.

Apart from the weak digital infrastructure in far flung areas, experts highlight that some uncooperative customers have made the

process more cumbersome.

"Regarding V-CIP, challenges have been reported and we have communicated the same to regulator, one being related to weak soft infrastructure in tier 3 cities and below," Handoo said.

"There is also a consumer behaviour related issue. If a V-CIP session has to be redone due to any reasons, customers tend to lack patience and sometimes may walk away," he added. In such a scenario, experts feel that graded requirements based on risk and ticket size will help make the process more cost-effective.

Here, fintechs could be allowed to tap into a c-KYC or DigiLocker for small-ticket loans. On the other hand, a physical of video KYC may be used for a larger ticket size. "A request that we have been receiving is to bring back the e-KYC that was taken away post the Supreme Court ruling. While this is slowly being given back to banks and some NBFCs, the process is ongoing," says Anil Pinapala, founder and chief executive officer, Vivifi India Finance.

TECHNICAL ANALYSIS

Investors remain on tenterhooks



VK SHARMA

THE NIFTY EDGED down 0.33% last week to close at 21,782. Only the week before, the Nifty had reached an all-time new high of 22,126, beating the previous best by a mere two points. The markets have, in fact, kept the investors on tenterhooks in the new year. The Nifty has moved in a band of 989 points in the first six weeks of the year and has not allowed the traders or for that matter the investors to breathe easy.

While the benchmark has closed above the 22,000 mark twice on January 15 and 16, it has failed to build on that move. It fell to 21,137 on January 24th, which remains this calendar year's low and the support for the Nifty. The trend line joining the October 26, 2023 low of 18,837 and the January 24 low of 21,137 will act as support in the days to come.

On February 2, the Nifty touched a new high, in intraday terms, of 22,126 but closed below the 22,000 mark. This intraday high is the resistance for the markets.

One can say that the markets are in a consolidation phase and unless they close above the 22,100 level or close below 21,137 no jubilation or worry is warranted.

A feature of this market is

that corrections in the sectors leading the benchmark do not last long though the fall may be deeper. These corrections have increased in the new year, not allowing investors to hold on to their investments. As a result, the weaker hands get shaken off in the correction.

Another feature is that public sector banks have outsmarted their private sector counterparts by a wide margin. In fact, they have moved in opposite directions. In this calendar year, while the Nifty Private Bank Index has fallen 7.7%, the Nifty PSU Bank Index has risen 21.76%. What a contrast!

In the event of a correction, the chances are private sector banks may fall less than PSU Banks and could even try their hands at belaying the markets. FMCG, Capital Goods and Consumer durables may also get to pad-up, if the PSUs do not carry the bat.

After listening to the leader of the opposition in the Rajya Sabha, markets believe the NDA will get its third term. However, one would have to be naïve to believe that the opposition parties would not make one last attempt to try and disrupt the ruling party's plan. So, while the positives are priced in, the possible negatives are not. Therein lies the risk! I for one believe that the nation is in safe hands and the current leadership would be able to negotiate the road ahead with elan.

The writer is a market veteran with 34 years of experience. He retired from HDFC Securities as head of PCG and capital market strategy.

SABYASACHI GOSWAMI, CEO, PERFIOS SOFTWARE SOLUTIONS

'We are open for inorganic growth'

Perfios Software Solutions, a B2B fintech software company, is working towards fraud check solutions across the financial sector. **Sabyasachi Goswami**, chief executive officer, tells **Ajay Ramanathan** that the unrealistic valuations in the start-up industry has gone through a much needed correction, which is good for the sector. Edited excerpts:

What are the new product solutions you are working on?

When we build a product, it is industry agnostic, segment agnostic, and geography agnostic. We are looking at all segments, all industries, all geographies. As the pace of digitisation increases, frauds will become more evolved.

While we already have an advanced fraud solution, we are continuously working on upping our game in the anti-fraud solutions space. Apart from frauds, there are deep fakes. I would not say that we have completely gotten there. But, we have built certain products and capabilities on deep-fakes.

Then, we are working on insurance product to solve fraud, wastage, and abuse. These are being used by a couple of big

players, both globally and domestically. These are some large key products.

Start-ups have found it difficult to raise funds in recent years. How long will the funding winter last?

The winter is only for people who have not managed basic fundamentals well. There is always a summer for people who have managed the basics well. Those fundamentals are growth and profitability. Keep your house in order. If the house is in order, why would an investor not be willing to fund.

Yes, there was a period when valuations were unreal. That course correction has happened, which was required. If people have got unreal valuation at some point in

time, that had to change. It has changed. It is good for the industry because people realised how hard they need to work to make the product sustainable. Show true potential and then get true value. If people are still expecting funding at the rate which happened for a brief period, that is not happening. That was unreal. I do not

think it will come back.

Are you looking at any acquisition opportunities?

We are looking for inorganic growth opportunities. When you are building a complete lifecycle, you can either build it in-house or you can go out and get something.

If you are building it in-house, you need to see how much you will take to build something versus a buy. If one out passes the other, you make the choice. We are always open for inorganic growth provided it fits our product lifecycle and our vision. Secondly, it fits our culture and our aspirations.

If there is a synergy, we are always open. We do not want to do something very different. We will always want to be in the space that we understand. We understand the domain well. We understand the adjacent areas well. So at best, we will invest in adjacent areas.

You had raised \$229 million in 2023. Are you looking at any more fund raising opportunities?

Not really. But, opportunities keep coming. We will keep exploring.



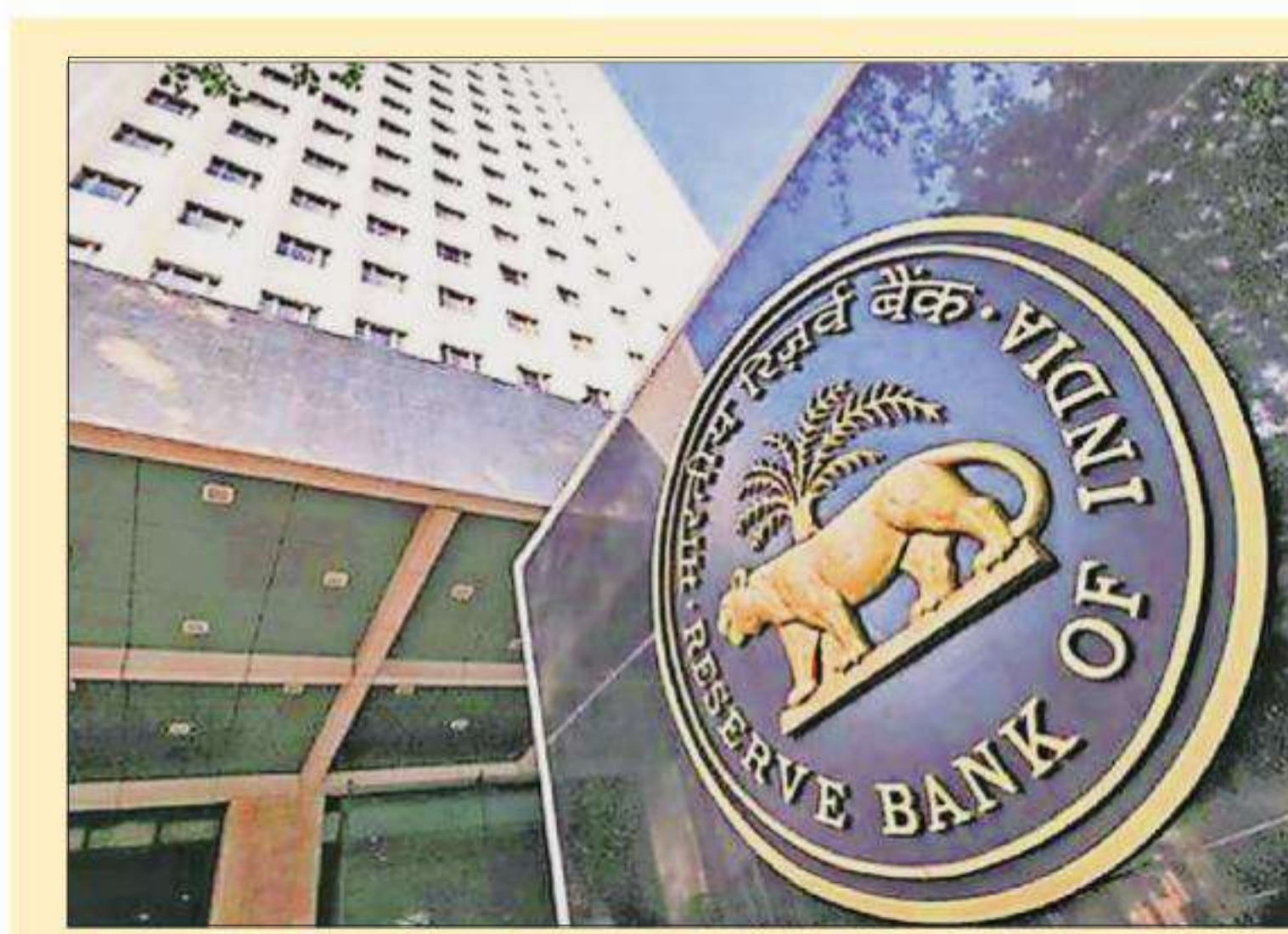
THE FUNDING WINTER IN THE STARTUP INDUSTRY IS ONLY FOR THOSE WHO HAVE NOT MANAGED THEIR BASIC FUNDAMENTALS WELL.



Explainer

Why RBI stuck to its guns on liquidity

In its latest monetary policy, the Reserve Bank of India (RBI) has said that it will deploy an appropriate mix of instruments to modulate both frictional and durable liquidity. The liquidity conditions are driven by exogenous factors which RBI hopes to correct through market operations, explains **Ajay Ramanathan**



₹1.96 trillion is the estimated liquidity deficit in the banking system as of February 8, 2024

₹1.5 trillion absorbed by the RBI in February through a set of variable rate reverse repo auctions

4% inflation and transmission of past rate hikes are the twin targets of the RBI

What RBI can do to manage liquidity

CONTRARY TO EXPECTATIONS, the central bank did not announce any changes to its management of system liquidity. It contends that prevailing liquidity conditions are being driven by exogenous factors, which will likely be corrected in the foreseeable future.

At a press conference following the monetary policy, the RBI governor highlighted that the main objective of the central bank is to keep the weighted average call rate (WACR) around the repo rate. Das noted that the central bank will remain nimble and

flexible in its liquidity management through two-way main and fine-tuning operations, in both repo and reverse repo. It will deploy an appropriate mix of instruments to modulate both frictional and durable liquidity so as to ensure that money market interest rates evolve in an orderly manner and financial stability is maintained. The instruments of control will depend on the prevailing situation that comes up from time to time. But, banks and markets will take time to adjust to the evolving liquidity situation.

Likely liquidity situation in coming months

GOING AHEAD, THE central bank will likely utilise variable rate repo and reverse repo auctions as the preferred tools for liquidity management. While liquidity deficits could improve over the coming weeks, economists note that the rise in currency in circulation ahead of the general elections and advance tax outflow will keep liquidity condition tight over the coming months. This would also align with the RBI's intention of improving transmission. Hence, WACR is seen averaging higher than or near to the repo rate going ahead. Broadly, the central bank's

monetary policy statement has left little wiggle room for a policy pivot as the focus remains on the need to bring inflation down to 4% and improve transmission of past rate hikes.

While repo rates will likely be kept on hold for some time, the central bank may shift its policy stance to "neutral" in the June quarter of 2024-25. This may signal a durable convergence between overnight interbank rate and the RBI's repo rate. Following this, the central bank may begin cutting rates in the second half of FY 2024-25.

Extent of liquidity in the banking system

AFTER REMAINING IN surplus during April-August 2023, system level liquidity slipped into deficit in September after a gap of four and half years. It widened to ₹1.6 trillion in December-January from an average of ₹42,000 crore during September-November. As of February 8, liquidity in the banking system is estimated to be in the deficit of ₹1.96 trillion. However, the potential liquidity in the banking system is still in surplus when adjusted for cash balances. In his statement, RBI governor

Shaktikanta Das noted that the financial market segments have adjusted to the evolving liquidity conditions in varying degrees. While the short-term rates have fluctuated, long-term rates have remained relatively stable, reflecting better anchoring of inflation expectations. Das said that the reversal of liquidity facilities under both standing deposit facility and marginal standing facility during weekends and holidays has facilitated better funds management by the banks.

Measures taken by the RBI to manage liquidity

DURING DECEMBER-JANUARY, the RBI pro-actively injected liquidity through both the main and the fine-tuning repo operations to ease liquidity tightness in the system. Between December 15, 2023 and January 31, 2024, nine fine tuning variable rate repo (VRR) operations with a maturity of 1-7 days were conducted amounting to ₹7.75 trillion. The two main VRR operations injected ₹4.25 trillion into the banking system.

With government spending picking up and augmenting system level

liquidity, the RBI conducted two four-day variable rate reverse repo (VRRR) auctions of ₹50,000 crore each on February 2 and February 5, 2024, respectively.

Additionally, two 1-day VRRR auctions of ₹75,000 crore and ₹50,000 crore were conducted on February 6. The central bank also conducted two 1-day VRRR auctions of ₹50,000 crore each on February 7. Against a total notified amount of ₹3.25 trillion, the RBI absorbed ₹1.5 trillion through these auctions.

Personal Finance

MONDAY, FEBRUARY 12, 2024

HEALTH INSURANCE PLANS FOR THE 60-PLUS

Better cover but at a higher premium

Choosing a deductible is advisable to reduce the premium outgo

SAIKAT NEOGI

INDIVIDUALS ABOVE 60 years should opt for senior citizen-specific health insurance policies as they provide coverage for age-related illnesses and higher hospitalisation benefits. Some senior citizen policies offer benefits like domiciliary treatment, higher ICU charges, and coverage for alternative treatments.

In such a policy, the sum insured is not shared with other family members unlike a family floater policy, ensuring that the full amount is available for their health needs. To be sure, given the higher risks associated with older people, these policies come with higher premiums.

Wider coverage

Buyers can adjust their co-payment limits, opt for single or shared rooms based on budget and modify voluntary deductibles to lower premiums. Many plans feature minimal to no co-payment clauses offering a robust safety net for senior citizens.

Care Health Insurance's Senior Health Advantage offers up to 2% of the sum insured per day for ICU charges. It pays for pre-hospitalisation medical expenses for 30 days and post-hospitalisation medical expenses for 60 days. All day care pro-

SENIOR CITIZEN-SPECIFIC COVERS



■ A senior citizen should opt for a policy that offers lifetime renewability to ensure continuous coverage

■ Ensure that the policy covers day care procedures & outpatient department costs

■ Check for pre-existing disease coverage & waiting periods

	Premium (yearly, ₹)	Sum insured, (₹)	Co-pay by insurer
CARE HEALTH			
■ Senior Health Advantage	36,024	5,00,000	50%
■ Care Supreme	50,942	7,00,000	100%
■ Care Senior	32,232	5,00,000	80%
STAR HEALTH			
■ Star Comprehensive	45,784	5,00,000	90%
■ Star Health Assure Insurance Policy	48,995	5,00,000	90%
ADITYA BIRLA HEALTH			
■ Activ Health Platinum Enhanced	32,660	5,00,000	100%
■ Activ Assure Diamond	39,970	5,00,000	80%
MANIPAL CIGNA			
■ Prime - Advantage	49,149	5,00,000	100%
■ Lifetime	58,782	5,00,000	100%
NIVA BUPA			
■ Health ReAssure	56,705	10,00,000	100%
■ Senior First Platinum	64,096	10,00,000	100%
■ Health Companion	63,484	10,00,000	100%

For self age 61 and spouse 61
Source: Policybazaar

cedures are covered and co-pay is 50% on all claims made till the age of 70 years. The entry age for the policy is 61 years and comes with life-long renewal.

Similarly, Star Health's Senior Citizen Red Carpet policy covers inpatient hospitalisation expenses incurred for a period of more than 24 hours because of illness, injury or accidents. In addition to in-patient hospitalisation, medical expenses incurred up to 30 days before the date of admission to the hospital are also covered. Up to 2% of the sum insured is payable as ICU charges for

sum insured up to ₹10 lakh. For sum insured of ₹15 lakh to ₹25 lakh, ICU charges are covered up to actuals.

Rakesh Goyal, director, Probud Insurance Broker, says senior-specific policies offer tailored coverage but may be more expensive. "However, while inclusion in a floater policy can provide cost savings, it may not meet all senior healthcare needs," he says.

The age of the oldest member will significantly increase the premium of a family floater health insurance plan. Siddharth Singhal, business head, Health Insurance, Policy-

bazaar.com, says, "In the event of a severe illness requiring prolonged hospitalisation for one of the elderly parents, a substantial portion of the entire sum insured might be utilised, potentially leaving the remaining family members with insufficient or no coverage."

What to consider

Before selecting a senior citizen-specific health insurance plan, one must check for pre-existing disease coverage and waiting period. Many such plans offer reduced or zero waiting periods based on the policy-

holder's profile, saving them from out-of-pocket expenses. A senior citizen should opt for a policy that offers lifetime renewability to ensure continuous coverage.

Considering the increased vulnerability of senior citizens to health issues, accidents and infections, including outpatient department (OPD) coverage is prudent. This can be part of the main plan or chosen as an add-on or rider.

Chirag Nihalani, general manager, Insurance Samadhan, says a senior citizen should understand the policy's stance on pre-existing conditions, including any waiting periods. "Check if the policy covers a wide range of hospitalisation expenses, including room rent, ICU charges, doctor's fees, and surgery costs. Ensure that the policy covers day care procedures that do not require 24-hour hospitalisation."

Co-payment option

Senior citizens should consider their financial situation, healthcare needs and comfort level with out-of-pocket expenses when choosing between co-payment and deductibles. Co-payment policies involve sharing a percentage of healthcare costs, potentially reducing premiums but requiring higher out-of-pocket expenses during hospitalisation. "Selecting the aggregate deductible over the per-claim basis ensures a more cost-effective approach, as the customer isn't required to pay for each claim separately," says Singhal.

FIXED INVESTMENT

Suyash Choudhary, head, Fixed Income, Bandhan AMC

Focus of investors should be on appropriate duration enhancement as per risk appetite, with a greater focus on quality bonds.

TAX TALK

Claim LTA on your vacation costs

Leave travel allowance has to be part of your compensation package



NEERAJ AGARWALA

ARE YOU EYEING that dream vacation within India but worried about the dent it might put on your wallet? Fear not, because the Income Tax Act, 1961, offers a silver lining in the form of Leave Travel Allowance (LTA), allowing individuals to claim exemptions on their travel costs, thereby reducing their taxable income.

Employer rules

First, check whether your employer offers Leave Travel Allowance (LTA) as part of your compensation package. LTA. Once you have confirmed LTA availability, check if your employer has any specific policies regarding LTA claims for vacations during holidays or weekends, as minimum number of days of leave for eligibility. Some employers may require you to take official leave to claim LTA exemptions, potentially rejecting claims for travel on holidays or weekends. They may require submission of relevant documentation such as tickets, boarding passes, or invoices. Check with the HR and ensure compliance with your employer's policies.

Plan your trip

Individuals are entitled to claim LTA exemptions for a maximum of two journeys within a block of four calendar years. The current block period spans from January 1, 2022 until December

31, 2025. Planning your vacations strategically within the block period can help maximise your LTA benefits. LTA exemptions are applicable only to actual travel expenses, excluding costs associated with accommodation, meals, or sightseeing, and covers specified family members, including your spouse, children, dependent siblings, and parents.

Book your tickets

When booking your travel tickets, be mindful of the exemption limits based on the mode of transport. For air travel, the exemption is limited to the economy class fare of the national carrier by the shortest route. For travel by rail, the exemption is limited to air-conditioned first-class rail fare by the shortest route to the place of destination. Similar limits apply for other modes. For trips with multiple destinations, LTA exemptions apply only to travel costs incurred from the origin to the farthest destination by the shortest route.

Unclaimed exemptions must be utilised in the first calendar year of the succeeding block to carry them forward. So, if LTA remains unclaimed till December 31, 2025, then it needs to be utilised by December 31, 2026

Claiming LTA
You do not have to wait until the end of the year to claim LTA deductions. As soon as you return from your trip, gather all necessary documents, and submit them to your employer. This will facilitate lower tax deducted at source on your salary income.

If you have not fully utilised your LTA exemptions in a particular block period, you have the option to carry forward the unclaimed amount to the next block. However, unclaimed exemptions must be utilised in the first calendar year of the succeeding block to carry them forward. So, if LTA exemption remains unclaimed till December 31, 2025, then the same needs to be utilised by December 31, 2026.

The writer is partner, Nangia Andersen India. Inputs from Neetu Brahma

SMART MONEY

MUTUAL FUND

Bank of India MF's multi asset allocation fund

BANK OF INDIA Mutual Fund has launched Bank of India Multi Asset Allocation Fund for investors looking to invest in three asset classes (equity, debt and gold). It comprises equity and equity-related instruments (35% to 40%), debt and money market instruments (45% to 55%), Gold ETF (10% to 15%) and units issued by REITs and InvITs (0% to 10%). The scheme is suitable for investors who are seeking low volatility in their portfolio and exposure to multiple asset classes with better returns. Subscription to the new fund offer will close on February 21, 2024.

SILVER INVESTMENTS

Gullak launches SIPs for investing in silver BANGALORE-BASED FINTECH app Gullak Money has launched a new silver investment feature, making it easier than ever for Indians to invest in 999 pure silver through flexible SIPs and one-time lump sum investments starting at just ₹100. Investors can enjoy the flexibility of storing silver in secure, insured vaults or get their silver home for personal use. It also gives an option to get physical silver securely delivered to investors' homes in the form of beautiful, minted coins. Gullak has launched the silver facility in partnership with Augmont.

LOAN METRICS: NEW CAR LOAN

Funds for your new set of wheels

Car loans are usually of three to five years. Avoid stretching it beyond that period as the total interest outgo will increase significantly



Banks	Interest rate (%)	EMI in ₹ (Loan amount: ₹5 lakh, tenure: 5 years)
Union Bank of India	8.70 - 10.45	10,307 - 10,735
Punjab National Bank	8.75 - 10.60	10,319 - 10,772
Canara Bank	8.70 - 11.95	10,307 - 11,110
Bank of India	8.75 - 10.75	10,319 - 10,809
UCO Bank	8.45 - 10.55	10,246 - 10,759
State Bank of India	8.75 - 9.80	10,319 - 10,554
IDBI Bank	8.80 - 9.60	10,331 - 10,525
ICICI Bank	9.10 onwards	10,403 onwards
HDFC Bank	8.75 onwards	10,319 onwards

Rates as of February 6, 2024

Source: Paisabazaar.com

Education

A POSITIVE STRIDE

Coaching institutes get some coaching

Guidelines that aim to 'reform' private coaching institutions



ASHOK PANDEY

INA SIGNIFICANT move to address the growing concerns surrounding the flourishing private coaching industry in India, the government has released guidelines aimed at regulating and streamlining it. This step is both welcome and crucial, considering the widespread impact of the unbridled coaching culture on students' well-being and the educational ecosystem.

Private coaching institutions, targeting students as young as 12, promise success, but often delivering stress, unhealthy competition and an undue emphasis on rote learning. Critics argue they have robbed young students of wonderment, creativity and socialisation in the formative years of schooling. This unregulated environment has not only affected the mental health of students, but also created societal and cultural shifts, with traditional schools feeling the brunt of

declining enrolments. Additionally, it has led to the proliferation of dummy schools, allowing children to enrol, pay fees and attend coaching classes elsewhere.

What do the guidelines say?

Quality assurance: The guidelines focus on ensuring that coaching institutions maintain a high standard of education, including qualified faculty, updated curriculum and periodic assessments to guarantee the delivery of quality education. Ensuring that these institutions prioritise holistic education over mere coaching, cramming and competition cracking is a fundamental shift towards fostering critical thinking, creativity, communication as well as collaboration in children.

Regulating advertisements: The guidelines address the issue of misleading advertisements that create unrealistic expectations, severe stress and a deep sense of failure, often pushing young aspirants to take extreme steps. Coaching centres will now be held accountable for the promises they make, reducing the false allure that often leads students astray.

Balancing school education: A

noteworthy aspect of the guidelines is the emphasis on striking a balance between school education and coaching. The guidelines prohibit centres from enrolling students below 16 years, encouraging them to prioritise regular school studies and fostering a holistic approach to learning. This competition between regular schools and coaching centres will place character development, values and attitude at the centre of development.

Mental health support: Recognising the toll on students' mental health, the guidelines mandate coun-

GUIDING LIGHT

■ Coaching institutes target kids as young as 12, promise success, but deliver stress

■ The guidelines prohibit centres from enrolling students below 16 years

■ To prevent burnout, the guidelines prescribe limited study hours for students

selling services within coaching institutions. This step aims to provide emotional support, acknowledging the challenges students face in today's competitive environment. By placing emphasis on positive attitude, emotional intelligence, relationships, meaningfulness and an elevated sense of achievement, these institutes can contribute to well-being in a more constructive way.

Limiting working hours: To prevent burnout, the guidelines prescribe reasonable working hours for students attending coaching classes. It intends to curb the unhealthy practice of excessive study hours, severing students from the joy of learning and compromising on family

values and relationships.

The implementation of these guidelines is a step towards restoring a healthier educational ecosystem. As students find a more balanced approach to learning, schools are likely to witness a resurgence in enrolments, contributing to the overall development of both students and the education system. This move firmly places the purpose of education as the flourishing of individuals both cognitively and in character.

Prime Minister Narendra Modi, in his engagement with students appearing for Board examinations through the programme *Pariksha Pe Charcha*, emphasised the boon of learning and exams as celebrations. Coaching institutions were not in alignment with this philosophy. The government's proactive stance in addressing the challenges posed by private coaching institutions is a commendable effort towards fostering a balanced and student-centric education system.

As we welcome these guidelines, it is essential for all the stakeholders to work in tandem to ensure their effective implementation, ultimately shaping a brighter and more sustainable future for our students. The NEP 2020's vision of doing away with the culture of coaching will remain a distant dream if we fail to read the writing on the wall.

The author is a Delhi-based educationist. Views are personal

IN THE NEWS

IIT Delhi start-up develops new body care tech



SANFE, A femcare start-up by two IIT Delhi students, has developed a new technology called Glycoclear that they say ensures clear and healthy skin. Sanfe's founders Archit Agarwal and Harry Sehrawat said that Glycoclear is a blend of AHAs (alpha-hydroxy acids) and BHAs (beta-hydroxy acids), proven for maintaining the pH balance of the skin.

Agarwal and Sehrawat said that Sanfe had an audited turnover of ₹47.5 crore for FY23, which was almost double the ₹25.5 crore in FY22. "We allocate 5% of turnover to research and innovation, and are aiming at achieving ₹500 crore in the next three years, which will be 500% growth," they said.

Pearson starts a test for Canadian migration

PEARSON HAS opened bookings for PTE Core, its newest English language proficiency test. PTE Core received approval from the Immigration, Refugees and Citizenship Canada (IRCC) last year and can now be taken to provide proof of English language proficiency for the purposes of permanent economic

immigration to Canada or Canadian citizenship. The first PTE Core tests can be taken from February 12 onwards.

A new addition to the Pearson Test of English portfolio, PTE Core shares many of the characteristics of PTE Academic. It is a two-hour, computer-based exam that tests four key English language skills: speaking, listening, reading and writing. It was created to meet Canada's specific migration needs and the IRCC's language proficiency requirements, but could be used to assess the English proficiency of vocational test takers in any country.

Prabhur Ravindran, director of English Language Learning, Pearson India, said PTE Core will help test takers to achieve their dream of living in Canada.

Every year, Canada welcomes hundreds of thousands of permanent residents, temporary foreign workers, students and visitors. It also supports the reunification of families and the protection of refugees and persons at risk. With an increased focus on supporting Canada's economic resurgence, IRCC is increasing its Levels Plan to address the growing demand for the coming years. With high demand in Canada for professionals in areas such as nursing, engineering and web development, the approval of PTE Core arrives at a good time.

35 new scholarships at Scotland's B-school

Glasgow-based Strathclyde Business School is offering as many as 35 scholarships for international master's students (for September 2024 intake). The school said their value ranges from £9,000 to £12,000 depending on subject area or course fee. The scholarships will be awarded on merit, rather than financial need, and the deadline for consideration of applications is July 31, 2024.

VIKRAM CHAUDHARY

New Delhi

Opinion

MONDAY, FEBRUARY 12, 2024

INDIA AND KNOWLEDGE

Union education minister Dharmendra Pradhan

As far as India is concerned, books will never lose their charm. As the knowledge century further unfolds, the book alone will help us define our identity and navigate into the future.... a book is an intellectual product, not a commodity

Imran's bouncer

Pakistanis have spoken through the ballot despite a less than free and fair national election

THERE IS A regime change in Pakistan after the national and provincial elections were conducted under dramatic circumstances of mobile and internet services being suspended on voting day. Amidst concerns that the process was less than free and fair, the long-delayed results have so far indicated that none of the parties, notably the Pakistan Tehreek-e-Insaf-backed Independents, Pakistan Muslim League (Nawaz), and Pakistan People's Party have the numbers to stake a claim, triggering a game of thrones. In the national assembly, 266 candidates are elected through direct voting with 70 being reserved for women and religious minorities. A simple majority of 133 is all that is needed to form the government. The big surprise of the verdict was that the PTI-backed Independents garnered the largest number of declared candidates to the national assembly despite its suprema and former Prime Minister Imran Khan being imprisoned and barred from contesting; the top leadership being decimated by the military establishment; and the election commission deciding to relieve the party of its election symbol. PTI plans to form the federal government, as well as governments in Punjab and Khyber Pakhtunkhwa.

For such reasons, if the new regime is not representative of the will of the citizenry who have spoken through the ballot, political and economic instability will stalk the nation. The government, of course, will be determined by the all-powerful army that wields the real power in the system. There is a sense of déjà-vu in Pakistani politics as the army's favoured candidate now is three-time PM Nawaz Sharif, who has also claimed victory as the single-largest party and has begun talks with PPP to form a coalition government.

The opposite was true at the last national elections in July 2018 when it was Sharif who faced the military's disfavour and was barred from politics for life, with Khan anointed as PM. The point is that the army's favoured heads of government end up reading from a different script time after time, as happened in the case of Khan and may happen again. This lends a fundamental instability to the polity. Pakistan's army chief General Asim Munir has urged politicians to show "maturity and unity" as the elections failed to produce a clear winner. The best guarantee of that is to respect *vox populi*.

The new administration's immediate priority will be to address the festering economic crisis that brought the country to the doors of the IMF for a bailout. Pakistan averted a sovereign default last summer through a \$3 billion nine-month loan by the Fund. A new extended programme has to be negotiated, that entails implementing politically difficult loan conditions such as raising energy tariffs, higher interest rates and a market-based exchange rate when the urgent need is to support overall economic growth. Dealing with the worst floods in recent memory, Pakistan's economy is expected to grow at only 1.7% in 2023-24 (July-June) after registering negative growth of 0.6% in the previous fiscal. As this is below the rate of population growth, this implies negative per capita income growth and worsening poverty. Inflation rages at 30% and there is rising joblessness. Pakistan needs the Fund's imprimatur to access external financing to meet its massive debt repayment burdens. All of this needs a truly representative government to address these economic imperatives. Democratic regimes in an army uniform are only a recipe for renewed instability. That's not good news for India.

GREEN POWER

SOLAR ROOFTOPS HAVE PROBLEMS LIKE COST AND MAINTENANCE BUT PMSY DESERVES A FAIR SHOT

New scheme for solar rooftops

RECENTLY, THE GOVERNMENT announced the Pradhan Mantri Sarvodaya Yojana (PMSY), a scheme specially designed to give a boost to rooftop solar systems for poor and middle-income households. The scheme will provide a solar rooftop system to one crore households that will provide 300 units of electricity per month free of charge. Strangely, this scheme makes no mention of the capacity that is being targeted. However, going by thumb-rule, if one were to provide 300 units of electricity per month, one would need a capacity of a little under 3 kilowatts (kw) and if one crore such systems are to be installed, the total capacity would be 30 gigawatts (GW).

Of the target of grid-connected 175 GW of renewables by 2022, the share of the solar sector was 100 GW, which included a solar rooftop capacity of 40 GW. Out of this, we have only about 11 GW in place. Moreover, most of the solar rooftops are in the commercial and industrial sectors and the share of the residential sector is only around 21%. If we talk about potential capacity (technical) of solar rooftops in the country, a think-tank in Delhi (CEEW) has estimated it to be about 637 GW covering about 25 crore households. Of course, all such estimates have a lot of accompanying assumptions and are not really cast in stone, but is definitely indicative and it shows that as of today, we have installed less than 2% of our potential.

There are several reasons as to why we have not been able to meet our targets. First, information dissemination amongst households, especially lower-income households, is poor. The general feeling is that solar rooftops are an expensive proposition (which is true) with too many uncertainties and are difficult to maintain and operate. It is also plagued by poor after-sales ser-

SOMIT DASGUPTA

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Views are personal



vice. Moreover, this sector has had too many 'fly-by-night' operators who cheated their clients. The second issue is that of finance. Getting banks to provide credit on easy terms has been difficult, especially on occasions where the consumers cannot provide collateral. In the case of other sectors where banks provide credit, the asset being built (including the land) can be hypothecated to the lender. In the case of solar rooftops, there is no resale value of the used components like the solar panels, inverters etc. The third problem is the distribution of subsidies. Subsidies are being provided by the central and some state governments. All such subsidies are routed through the distribution company (discom). For consumers, it has been harrowing to avail the same.

Another major impediment for solar rooftops which merits a separate mention is that of the metering being offered by the discom, net or gross. Under gross metering, a feed-in tariff is decided by the state and the consumer is paid at that rate for the units fed into the grid. The consumer is separately billed for the units that she has consumed at the normal retail tariff rate. For example, if the consumer has consumed 600 units from the grid and has

generated 250 units and fed into the grid, she will be billed for the 600 units at the normal retail tariff rate and the discom will adjust for the 250 units that has been fed to the grid on the basis of the feed-in tariff. In contrast, under the net metering system, the discom will bill the consumer for only 350 units (600-250). Since tariff rates are telescopic, the consumer falls under a lower tariff schedule when she is billed for 350 units vis-a-vis 600 units. Moreover, the feed-in tariff is usually lower than the retail tariff and therefore, the consumers always prefer net metering. By the same logic, the discoms prefer gross metering and to strike a balance between the interests of the consumers and

the discoms, the union government, in its Electricity (Rights of Consumers) Rules 2020, stipulated that rooftop solar systems below 10 kw will have net metering and anything above 10 kw will be gross metering. Coming back to PMSY, the scheme will be implemented through renewable energy service companies (RESCOs). Under the RESCO model, all capital cost is borne by the RESCO (which also maintain the system) and the consumer pays a per unit cost decided through a contract, something

akin to a power purchase agreement (PPA). Under PMSY, however, the consumer gets 300 units free of charge and the balance (ie. over and above 300 units) is fed into the grid. What is earned by feeding into the grid will be used to pay off the loan. There are nine central public sector units (CPSUs) who will act as RESCOs. After the payback period (which can range from 4-5 years), the asset will be transferred to the consumer, whose only responsibility was to provide rooftop space. This will no doubt get rid of the problem of finance, collateral etc. but the moot point is whether the nine CPSUs will be able to cater to one crore households despite having the option of setting up new special purpose vehicles (SPVs)/subsidiaries to do this job. The transactions cost involved will be enormous as it implies supervising one crore PPAs. Another related issue is whether the consumer, especially from the poorer lot, have the wherewithal to maintain the system after the asset transfer.

Finally, a grid-connected solar rooftop does not have a battery. So, the consumer will depend on the discom for power during non-solar hours. Consequently, the discom will not be able to alter its PPA with the generator and continue to pay for the fixed charge and simultaneously lose revenue, since many residential consumers would have switched to solar during the day hours. If PMSY turns out to be successful, it could worsen the financial health of the discom which, in turn, will adversely affect investor sentiments. This downturn may affect meeting our target of 500 GW of non-fossil fuel generation capacity by 2030, as practically all investments in the renewable sector is through private hands! Nevertheless, PMSY does address some of the lingering problems of rooftop solar and must be given a fair try.

Information dissemination amongst households is poor. The general feeling is that solar rooftops are an expensive proposition (which is true) with too many uncertainties and are difficult to maintain

The government should immediately ask social media firms to remove misleading, fake, or harmful content within two hours of being flagged against the current time limit of 36 hours

Mahabharat and deepfakes



RISHI RAJ

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Misinformation causes instant harm so corrective action should also be immediate

Cancer science scandals matter to your health

THE FIELD OF cancer biology is a mess. Signs of trouble emerged years before the most recent scandal, in which investigators found evidence of data manipulation in a slew of high-profile papers from the Harvard-affiliated Dana Farber Cancer Institute. It's the latest crisis in academic research, where there's a clear need for better quality control — a tighter filter than peer review. Some researchers suggest that AI could help point out which papers need closer scrutiny.

But to understand what's going on, we have to understand how we got here. A decade ago, some research watchdogs started raising alarms after scientists found fewer than half of "landmark" pre-clinical cancer studies — those in top journals — could be replicated. In 2021, a similar evaluation found that hype is the norm. Researchers found they could only reproduce 50 out of 193 experiments. And in those that did replicate, the second try showed much smaller effect sizes — only 15% as big as what had originally been claimed.

While evidence of data tampering — what the Dana Farber scientists are accused of — is a different problem from irreproducible results, both stem from the same root causes. Scientists gain fame and fortune by obtaining flashy, potentially high-impact findings, but people benefit from findings that are solid and reproducible. We also benefit from findings that show which treatments are unlikely to work, though these are hard to get published.

Scientists are allowed to make mistakes, of course. But they are supposed to present their data exactly as they measured it. Any graphs are supposed to represent that data as measured. Adding, subtracting or changing data without explanation is usually considered an act of fraud.

While the case is still being investigated, Dana Farber plans to retract six papers and issue corrections in many more. It's possible that the problems in some of the papers might have been accidental, but there are an awful lot of them — and such errors would still cast doubt on the findings.

Data manipulation is all too common, said Ivan Oransky, co-founder of the blog Retraction Watch. "The part that worries me is we're going to continue treating this like this weird anomaly, which it isn't."

A study that doesn't replicate, on the other hand, might have been done according to all the rules, but the conclusions aren't ones you'd want to bet the lives of cancer patients on. The researchers might have misinterpreted their data or the experiment might work only under very specific conditions. So why hasn't peer review prevented the publication of weak results and outright fraud? For one, many papers don't include their raw data, making fraud hard to spot.

But at a deeper level, peer review isn't the quality control measure many people assume. Some historians trace peer review back to 1830, when English philosopher William Whewell proposed it for papers to be published in a new journal, the Proceedings of the Royal Society of London. In the first attempt, Whewell himself took on the job but couldn't agree with a second reviewer, thus ushering in a long tradition beamed by scientists the world over.

Reviewers often have the expertise to evaluate 90% or 95% of a paper, said Brian Uzzi, a social scientist who studies problems with replication at the Kellogg School of Management at Northwestern University. "You'll leave that last 5% hoping that the other reviewer is going to pick up on it. But maybe the other reviewer is doing the same thing," he said. Uzzi found that in social science, where there's been a long-standing reproducibility crisis, machine learning can flag the papers most likely to fail attempts at replication. He used data on hundreds of attempted replications to train a system that he then tested on 300 new experiments for which he had replication data. The machine learning system was more accurate than individual human reviewers, as well as inexpensive and almost instantaneous.

Scientists already create a flood of new research papers, so it wouldn't hurt to add a new layer of quality control and put more time and money into separating good papers from bad. Otherwise, we will be paying for all that bad research — not only with our tax dollars, but with our health.

THE MAHABHARAT IS not only a great Indian epic, but also offers insights into modern governance. Stories from it can always be related to issues afflicting us in various fields, be it business administration or domestic or foreign policy.

Let's look at one such story relating to the war, which certainly offers lessons to the government on how to tackle misinformation on social media platforms.

During the battle of Kurukshetra, the Pandav brothers were in a real fix when faced with the raining arrows of their teacher Dronacharya, who fought on the side of the Kauravs, the estranged cousins of the Pandavs. The skilled Arjun, who had Krishna as his charioteer, was also not able to stand up to the might of his teacher.

It was then that Krishna offered strategic advice to the Pandav brothers. He said that to overpower Dronacharya, his spirit would need to be demobilised. The teacher's weakness was his son, Ashwatthama, who was also in the battlefield fighting on the side of the Kauravs. Krishna suggested that the rumour of Ashwatthama being killed in battle be circulated. This would cause immense grief to Dronacharya, who would then lay down his arms so that the Pandavs could overpower him.

It was not difficult to carry out this plan without actually killing Ashwatthama. There was an elephant in the battlefield on the side of the Pandavs with the same name. The mighty Bheem immediately killed the elephant and announced that Ash-

wathama had been killed. This alarmed Dronacharya, but he would not believe it as his son was not the kind to be killed easily. To give the false story credibility, Yudhishtir, who was known for always speaking the truth, was brought into the picture and asked to relay the news to Dronacharya. Yudhishtir complied with the plan but after taking the name of Ashwatthama, muttered under his breath, "the elephant", which was inaudible to Dronacharya.

Hearing the news from a trusted source like Yudhishtir, Dronacharya was grief-stricken and laid down his arms. Seizing the opportunity, Drish-tadyumna, the commander of Pandav army, killed him.

What's interesting is that all this while, Ashwatthama was also in the battlefield, but somewhere else. There were no instant communication channels those days through which Dronacharya could have instantly confirmed the news. It will not be wrong to conclude that apart from other factors, misinformation also had a role to play in the victory of Pandavs.

This story seems to be getting replayed today frequently as misinformation flows, particularly through deepfakes, on social media platforms.

This has become a great cause of concern for the government also. Deep-fakes are worrisome because they impersonate the voice and face of a real person, and does so in a way that makes it very difficult to verify. In these times when the profiles of almost every individual are present on social media, creating deepfakes is as easy as surfing the internet.

To check the menace, the government has issued several advisories to social media platforms — any misleading, fake or harmful content should be removed by the intermediaries within 36 hours of being flagged. While it's true that this is more a reactive solution than preventive, it's still understandable as laws on AI and deep-fakes cannot emerge overnight. It's fair therefore, that in the interim, social media firms be asked to be more vigilant and proactive in taking down such content once flagged.

While the overarching Digital India Act, which is supposed to replace the Information Technology Act, 2000, will take quite some time before it can be put in place considering its expansive scope, the government has said that it will soon come out with certain rules to check the menace of deepfakes.

Understandably, the government

needs a little time to come up with a set of rules, but there's one step which can be taken immediately to prevent deep-fakes from going viral and causing harm. The government should immediately ask social media firms to remove misleading, fake, or harmful content within two hours of being flagged against the current time limit of 36 hours. In today's world of fast-paced communication, in 36 hours, the damage is already done. If Dronacharya had 36 hours to verify the news, the course of the battle may have been different.

Just like news media, even social media platforms are in the business of disseminating information, so there's no reason to give them 36 hours to correct an error. Newspapers and television channels do not have such luxury. The moment an error has been pointed out by an aggrieved party, corrections are made immediately on their websites/channels. Social media platforms need to be extra vigilant because unlike news media, they disseminate third party content and are also given legal immunity under the Safe Harbour clause.

There was another weakness of Dronacharya which led to him to lose his life — the public knowledge of his love for his son. Here, the lesson today is to keep one's personal data safe, something which the government has addressed through the Digital Personal Data Protection Act. Now it needs to act fast on social media rules.

Write to us at feletters@expressindia.com

LETTERS TO THE EDITOR

Bharat Ratnas with political intentions

As the general elections approach, it's raining Bharat Ratnas. These awards are always politically motivated but this time, they seem to have a stronger political meaning. The five names announced so far clearly indicate that politics of Bharat Ratna has never been so obvious and so rewarding for the ruling party. The award for Karpoori Thakur made Nitish

Kumar move over from opposition to NDA and the award for Advani was an appeal to BJP's own Sangh Parivar base. In the case of Narasimha Rao, Modi can now claim he has given a senior Congress man the nation's highest honour. The award for Charan Singh will also result in a political dividend for NDA, which is negotiating an alliance with RLD, led by Charan Singh's grandson. Swaminathan, the only non-political name, has a political message too as

he has been involved in raising farm incomes, and with farmers now threatening another agitation before elections, this award too has political intentions. —Sanjay Chopra, Mohali

Competitive coexistence

Apropos of "Friendshoring outcomes", the failure of the friendshoring strategy to diminish dependence on China is unmistakable, as seen by India and

Vietnam's reliance on Chinese components and trade partnerships. Joseph Nye's proposition of competitive coexistence offers a more realistic and pragmatic approach in navigating US-China relations, acknowledging the extensive economic interdependencies between the two nations while advocating for strategic competition. —Amarjeet Kumar, Hazaribagh

BrandWagon

MONDAY, FEBRUARY 12, 2024

● DIVERSIFICATION STRATEGY

From bouquets to band-aids

FNP's medical tourism venture poses significant challenges

GEETIKA SRIVASTAVA

FERN'S N PETALS (FNP), a brand synonymous with celebratory bouquets and cakes, has set its sights on a rather unexpected market — medical tourism. Enter Medijourney, a new vertical designed to whisk patients away on a voyage not of sentimentality but of sutures and second opinions.

The new vertical will specialise in services including expert consultations, assistance with medical visas, telemedicine options, and post-treatment care. The firm does seem to have its ducks, or rather, stethoscopes, in a row. The treatments offered span 30-plus segments, including cardiology, oncology, eye surgery, and in vitro fertilisation (IVF). The company has collaborated with over 1,500 doctors and surgeons and over 300 hospitals globally. It has assembled a team of multilingual staff endorsed by medical embassies to ensure a standout experience for clients.

The good thing is, the prices don't appear prohibitive — not at least to international tourists. Its IVF package, for instance, will set one back by around \$1,200, if one goes by the rates listed on its website.



POWER & PERILS OF UNRELATED DIVERSIFICATION

- Reduced risk:** Allows firms to enjoy the benefits of uncorrelated market cycles
- Brand dilution and confusion:** Can damage overall brand image if unsuccessful
- Lack of expertise:** Firms may lack the necessary market/regulatory knowledge
- Management difficulties:** There could be difficulty in forming synergy between multiple businesses
- Growth opportunities:** Opens doors to new revenue streams
- Financial flexibility:** Can provide access to new financial resources and capital markets

FNP's existing digital capabilities in the gifting business will come in handy in marketing and running Medijourney's online operations. The company has set up two offline offices in Dubai and one in Bangladesh.

But what is the synergy between cakes, kitchens and medical tourism? Isn't unrelated diversification fraught with risks? Vikaas Gutgutia, founder and managing director, FNP, says, "Our forte is to be the organised player in an unorganised market. We see a lot of potential in India becoming the health capital of the world because of our hospitals, unique facilities and doctors. We plan to target countries without these resources with our offerings."

Over the past few years, FNP has stepped into verticals such as wedding planning (with FnP Weddings and Events and Shaadi Central), hospitality (Udman Hotels), catering (U Kitchen), digital content production (FnP Media), death care (Last Journey), and baby care (BabyBless). After adding the new business unit, the company is targeting a revenue of ₹700 crore in FY2024, up from ₹607 crore in FY2023.

To begin with, the services will be offered to inbound tourists only.

tion, we have many tourists visiting India for Ayush and wellness-related therapies," he says.

Thorns in the way

Challenges remain. Says Kalyan Kumar, co-founder, KlugKlug, "Diversifying into a completely unrelated sphere presents significant challenges for FNP. Establishing credibility and trust in the health care industry requires different expertise and resources vis-à-vis gifting. It might be hard for the firm to make a name for itself quickly."

Establishing credibility, navigating regulatory frameworks across different countries, ensuring the quality and safety of the services, and competing with established players all pose significant roadblocks. Managing logistics, such as visa arrangements and travel coordination might prove tricky, Kumar adds.

One of the biggest hurdles to clear, however, is transitioning from a low-involvement category to a high-involvement one. Says Vikram Bhalla, founder & director of Vivify Asia, "There is more evolved decision-making in medical tourism while the gifting business is perceived as a low-risk, low involvement." Bhalla points out that the company possesses extensive consumer data, including age and location. This can be used to strategically craft and time its communication.

"FNP should harness the positive associations of its original offering linked with celebrations to design a positive communication strategy in the field of medicine, traditionally associated with challenges and negativity," concludes Bhalla.

● NEW SERVICE CHANNEL

Small is big



Nexa Service will be a key channel for Maruti in non-urban India

VIKRAM CHAUDHARY

TO CATER TO the rising demand for servicing especially in non-urban centres, Maruti Suzuki has rolled out compact-format Nexa Service workshops for such markets. "The aim is to bring the renowned Nexa service experience to customers in non-urban centres," says Partho Banerjee, senior executive officer, service, Maruti Suzuki India. The company has started with six centres — in Ateli and Charkhi Dabri (Haryana), Bankura (West Bengal), Dahod (Gujarat), Nirmal (Telangana), and Ooty (Tamil Nadu). The goal is to set up 100 such workshops by the end of FY25.

If Nexa were a standalone carmaker, it would be India's fourth-largest. In calendar year 2023, this premium sales channel of Maruti Suzuki sold 509,290 cars — trailing Maruti Suzuki (1,707,668 cars), Hyundai India (602,111 cars) and Tata Motors (550,838). It was much bigger than Mahindra & Mahindra (433,172 cars) and almost double of Kia India (255,000 cars). Of Maruti Suzuki's 18 models, eight are sold by Nexa — the Ciaz, Baleno, Ignis, XL6, Grand Vitara, Fronx, Jimny and Invicto. "Although Nexa catered to the urban customer initially, our new models (Grand Vitara, Fronx, Jimny and Invicto) have a pan-India appeal," says Shashank Srivastava, senior executive officer,

marketing & sales, Maruti Suzuki India. Today, Nexa has 485 sales outlets across the country, but only 402 service outlets. These 100 new outlets will take the number above 500.

Banerjee added that the focus on servicing cars in non-urban centres is really important, because 30% of Nexa sales now come from outside cities. The new workshops will be built over a 75-square-metre area, and will have a dedicated front office, customer lounge, service bay and a parking bay. To start with, these will offer periodic maintenance and regular repairs. Banerjee says the size of a workshop will depend on the Nexa car parc in that location, and can even go up to 100 sq mt or beyond.



If Nexa were a standalone carmaker, it would be India's fourth-largest

Although Banerjee didn't share the total investment going into these planned 100 workshops, he said that Maruti Suzuki will support its channel partners (dealers) with the identification of potential locations of workshops, Continuous Integration (CI) elements, layouts and manpower training. The construction of the workshop and operations will be carried out by dealers.

As far as Nexa servicing is concerned, it appears to be better than Maruti Suzuki servicing. "There is more attention to detail," a Fronx owner from Gurgaon told FE.

Automotive analysts told FE that in addition to relevant vehicles such as SUVs and MPVs, a reason Nexa sales are rising is their high standards of customer service. "A happy customer becomes your brand ambassador, and Maruti Suzuki knows it," an analyst said. "Customer service is all the more important for a premium brand such as Nexa."

● AFTER HOURS

JUAN PABLO RODRIGUEZ
CEO, HINDUSTAN
COCA COLA BEVERAGES

The Job

Working in the beverage industry is like riding a wave of constant excitement and innovation. It's a thrill to be part of something that's not just growing but also evolving in India right now. Every day, I'm pumped to be part of conversations that aren't just about business success but also about making a real difference in society. It's the ever-changing landscape of this industry, our impact on consumer experiences,

and our drive toward sustainability that keep me on my toes and totally engaged. I see both myself and the industry as works in progress — there's always something new to learn and improve on. With the world zooming ahead in technology and digital advancements, it's crucial for us to lead the change rather than just keep up. If we don't step up, someone else will, and that's a challenge I'm eager to take on.

The Weekdays

My mornings kick off early at 5:45 AM. I get the kids up by 6 AM, and my wife and I see them off to school by 6:45 AM. After



a bit of exercise, it's straight to work. My days are packed with back-to-back meetings until about 6-7 PM. I really look forward to these sessions with various teams. They keep me connected, challenge my thinking, and immerse me in problem-solving. The best part? Wrapping up the day in time for dinner with my wife and kids. That's how I recharge and stay grounded amidst the hustle.

The Weekend

Our weekends are about family and fun. We engage in sports, board

games, watch movies, cook, and entertain friends. These moments of togetherness and relaxation are what I cherish and look forward to every week.

The Toys

The one gadget I can't do without is my cell phone. It keeps me connected to both my professional and personal worlds. Though, if you ask my wife, she'll tell you I could probably use a break from it at home.

The Logos

Coke all the way. The brand is an icon that's stood the test of time.

— As told to Banasree Purkayastha

Motobahn

● MOTORCYCLE REVIEW: ROYAL ENFIELD SHOTGUN 650

A racy shot of motorcycling

Why the Shotgun is all things Super Meteor couldn't be, and both have the same engine!

VIKRAM CHAUDHARY

BEFORE YOU start the motorcycle, motorcycling begins.

Single seat, right proportions, low seat height, a design that turns heads, easy to ride in traffic, and a monster when you want it to be...if this isn't motorcycling, what is?

The name is Shotgun, and we rode it in and around Delhi.

What is the Shotgun?

It is Royal Enfield's newest motorcycle — powered by the same 648-cc engine that does the duty in the Super Meteor, Interceptor and Continental GT.

What makes it unique?

Unlike the Super Meteor (cruiser), Interceptor (retro street cruiser) and Continental GT (café racer), the Shotgun is a bit of everything — thanks to its modular design. The motorcycle in the photos here has a single seat, but it can be turned into a twin-seat commuter or a luggage-carrying tourer (at extra cost, by purchasing accessories). Its plain design is also custom-friendly — a kind of a canvas for self-expression. Its tubeless tyres with alloy wheels look good.



PHOTOS: VIKRAM CHAUDHARY

What about seating position?

It has a neutral riding position — you sit with your back upright (unlike the Continental GT in which you tend to lean forward, or the Super Meteor in which you lean backward). On the Shotgun, your shoulders are right above your hips, and your knees form a 90-degree

angle. The footrests, however, are wide and can hurt your ankles if you aren't wearing riding boots.

The electronics

The digital-analogue cluster with the Tripper (it mirrors Google Maps, and works via the Royal Enfield app) is useful, but is pretty



basic (speed, odometer and gear indicator). Even though it has a retro feel, additional info such as fuel efficiency or distance-to-empty would make life easier for modern riders.

How does it ride?

Its seat (795 mm) is higher than the Super Meteor's (740 mm), but

ONE ENGINE, FOUR PERSONALITIES

Model	Shotgun	Interceptor	Super Meteor	Continental GT
Power	34.6 kW (47 PS)	34.9 kW (47.5 PS)	34.6 kW (47 PS)	34.9 kW (47.5 PS)
Torque	52.3 Nm@5,650 rpm	52.3 Nm@5,150 rpm	52.3 Nm@5,650 rpm	52.3 Nm@5,150 rpm
Seat height	795 mm	804 mm	740 mm	793 mm
Ground clearance	140 mm	174 mm	135 mm	174 mm
Weight	240 kg	218 kg	241 kg	214 kg
Fuel efficiency	22 km/litre	24 km/litre	22 km/litre	27 km/litre
Fuel tank	13.8 litres	13.7 litres	15.7 litres	12.5 litres
Price	₹3.59-3.73 lakh	₹3.03-3.31 lakh	₹3.64-3.94 lakh	₹3.19-3.45 lakh

Engine: 648 cc

Gears: 6-speed

(Weight is with 90% fuel and oil; prices are ex-showroom)



The riding position is good — your shoulders are right above your hips, and your knees form almost a 90-degree angle. The footrests, however, are wide and can hurt your ankles if you aren't wearing riding boots. It's expensive to run (₹4-5 per km of riding, at 22 km/litre)

almost similar to the Interceptor's (804 mm) and Continental GT's (793 mm).

But the bike is heavy (240 kg), and the weight shows, especially when you're trying to park it on main stand. Once you start riding, it handles well, and gets into its element on open highways — where it

appears to be far more comfortable than the Super Meteor.

Why?

In the Super Meteor's 'leaning backwards' sitting position, the spinal tailbone takes some weight and a lot of vibrations, and because the rear shocker doesn't have much 'travel', it gets tiring over time. In the Shotgun, you sit straight, the pressure on the spinal tailbone is relatively less, and the wide seat supports weight quite well.

On twisty open roads, the Shotgun has a very good lean angle, and doesn't feel low on power while accelerating out of a corner.

Riding in the city, however, isn't as easy as, let's say, the Continental GT is, and the Shotgun is nowhere

as nimble as smaller bikes such as Triumph Speed 400.

Cost of ownership

It's priced from ₹3.59 lakh to ₹3.73 lakh (ex-showroom), and the on-road price of this top-end Stencil White model in the photos is close to ₹4.25 lakh. A low fuel efficiency of 22 km/litre (though my test unit returned 25 km/litre) means you will spend ₹4-5 per km of riding. That's expensive or affordable the way you look at it — expensive than smaller but powerful bikes Indians have gotten used to (like the Speed 400), but far more affordable than superbikes the Shotgun can match in terms of road presence, but not performance.



GAINING TRACTION

Sam Altman, CEO, OpenAI

AI has been somewhat demystified because people really use it now. And that's always the best way to pull the world forward with new technology."

FROM LAB TO MARKET

Helping startups take flight

IISc is incubating firms that have societal impact at heart

SUDHIR CHOWDHARY

INDIA'S PREMIER INSTITUTE for advanced scientific and technological research and education, the Indian Institute of Science (IISc) in Bangalore, has

started playing a crucial role in bringing together deeptech startups and academia to jointly develop futuristic technologies in a time-bound manner. The institute's incubation division, Foundation for Science Innovation and Development (FSID), is the facilitator here.

"Deep science startups need substantial support as they work to move from the lab to commercialising their ideas," says CS Murali, chairman—Entrepreneurship cell, FSID, IISc. "As an incubator, we facilitate the connections to the startups to academia

where faculty members can provide deep technical mentoring, access to lab, equipment etc. and industry that can provide use cases, problems, CSR funding that can help startup founders achieve their goals."

FSID has incubated 90+ startups so far that have deep science and societal impact at their core. "We have a very healthy pipeline of startups waiting to be incubated," Murali reveals. FE spoke to the founders of some of the recent ventures that have successfully migrated from the lab to market.

DEEP SCIENCE STARTUPS NEED SUBSTANTIAL SUPPORT AS THEY WORK TO MOVE FROM THE LAB TO COMMERCIALISING THEIR IDEAS."

CS MURALI, CHAIRMAN - ENTREPRENEURSHIP CELL, FSID



TECH DILEMMA

Doing more with less

Has AI started replacing coders?



UMA GANESH

AFTER THE SPIKE in demand for IT professionals during Covid times, 2023 witnessed massive layoffs. Companies such as Google, Amazon, Microsoft, Salesforce and Meta have continued with the layoffs and have also indicated this trend may continue through the year. While the global economic outlook has improved and companies have started showing better results, the focus now is to enhance the efficiency in business. In other words, doing more with lesser resources is the obvious approach.

In this context, tech businesses have started making significant investments in AI by reducing their focus on other businesses. Google for instance laid off thousands of employees across various divisions including their advertising business. Amazon laid off hundreds of employees in its streaming and studio operations. What we are now experiencing is likely to be a new normal — of ongoing process of shedding headcount, hiring new talent with AI skills and employees changing jobs and moving to greener pastures.

In the next five years, 30% of entry-level coding jobs would be replaced by AI, industry pundits predict. The demand for AI and ML skills would continue to rise. In fact, a high percentage of coders are seeing the benefit of using AI as it has changed their coding ways and also resulting in speedier output. The future of software development is going to look very different from what it is today. The landscape of software development is changing rapidly with the approaches to development, testing and maintenance

getting transformed with AI getting incorporated in every stage. Programmers should keep track of these changes and learn to use AI tools to their advantage.

Considering AI as complimentary to one's own skills and leveraging AI to overcome areas of weakness could be a smart way to achieve the desired results quickly. AI could add strength to the capabilities of programmers and enable them to work efficiently. Mastery in the chosen domain, building AI/ML skills and building life long learning capability are some of the ways to create job security in tech careers.

AI is unlikely to become an existential threat to programmers but there is a need to recognise the role this technology could play to make programming more efficient and the process of creating solutions more enjoyable. The output of large language



models are not always accurate, hence manual intervention to check the codes created by generative AI tools would be essential. The intuition of programmers with their awareness of code vulnerabilities while considering codes generated by AI tools would make the software codes resilient and secure. Sufficient safeguards should be taken before proprietary codes are shared with generative AI tools for decoding.

Analysing the problem, creating the system design and software architecture would continue to be the forte of humans. In order to survive in the AI era and thrive, embracing AI into the software development process and knowing where to rely upon human coding skills would be necessary.

The writer is chairperson, Global Talent Track, a corporate training solutions company

Breaking language barriers

Fourie (SyncSense Technologies)

Domain: Artificial intelligence
Website: <https://fourie.ai/>

FOURIE IS A GenAI content localisation platform, where you can dub, subtitle, and narrate any form of content and that too in multiple languages, seamlessly, hence reaching a larger audience. The two co-founders, Vibhor Saran and Vishal Bhalla, explain the basic idea behind their creation: "Around 70% of the 700 million Indian internet users find vernacular content more relatable than English in which half of the global internet content is available. Localisation—the key to bridge this demand and supply gap is expensive, people and time intensive and hence difficult to scale."

Fourie opens up new market



opportunities for businesses to build a connected world with no language barriers. It allows businesses to transform content in 40+ languages in over 750 voices at a fraction of the time and cost. "Our platform is already being used by content creators while enterprises in the education (upskilling) and retail (L&D) sectors are dish out multilingual content to their students and front line teams respectively in all major Indian languages," says Saran.

This startup is now entering the media and entertainment space by launching a style matching feature. With this, one can adapt a speaker's voice characteristics from any language to other language (s) by utilising the prosodic elements in a small speech sample. "So get ready to hear your favourite celebrities speak different languages with the same emotions," Saran explains.

New kid in rocket space

SpaceFields

Domain: SpaceTech
www.spacefields.in

A HIGH-TECH VENTURE, SpaceFields custom-designs and manufactures solid rocket propulsion systems for aerospace, defence and space applications. "Our domain has been historically defined by inertia, plagued by collapsed supply chains, and occupied by antiquated legacy incumbents. We are seeing a lot of consolidation, production delays and backlogs of Indian incumbents, as most of them have largely depended on technology transfers," says Apurwa Masook, founder

"OUR DOMAIN HAS BEEN HISTORICALLY DEFINED BY INERTIA, PLAGUED BY COLLAPSED SUPPLY CHAINS, AND OCCUPIED BY ANTIQUATED LEGACY INCUMBENTS."

APURWA MASOOK, FOUNDER & CEO, SPACEFIELDS



and CEO, SpaceFields. "Rapid design-build-test cycles are at our core and we adopt an agile hardware development approach. We have developed and patented key technologies in-house such as a solid composite green propellant, insulation liner, refractory sealant, etc. which enhance the ballistic performance of any rocket," Masook explains.

"Defence PSUs, tri-services, military drone companies, OEMS, are our adopters. The feedback has been strongly constructive given that we have received interest from various companies, including the government, for multiple pilot projects. In defence, there is huge tactical interest for smokeless propellants while in space, there is growing need for higher payload carrying capacity to orbit. Our solutions can also help defence OEMS meet their offset obligations," he adds.

Masook believes that startups and academia can jointly develop core futuristic technologies, without the red-tapism, and then government labs and agencies can help ruggedised and qualify them to make deployable systems.

Wearable tech for athletes

Fanplay IoT

Domain: Deeptech for sports & health
https://fanplayiot.com/

FANPLAY IS A sportstech IoT platform company with expertise in advanced wearables. "One of our innovations is a textile-based smart jersey wearable that monitors your vital signs like heart-rate, respiration, muscle movement, temperature and so on. From these basic vitals, we analyse heart-rate variability (HRV) and other parameters that help one to look at training effectiveness, injury prevention, sleep recovery and overall well-being of elite athletes," says Mohan Rajgopal,

founder & CEO, Fanplay IoT. "We use AI/ML to a large extent to personalise these analytics and offer a complete end-2-end solution for sports & health."

"Unlike smartwatches and fitness belts that are inconvenient and less accurate for high movement sports, our jersey is comfortable and designed to be medical-grade," says Vinay Jagtap, co-founder & director, Fanplay IoT. "We are designing and developing such wearables to bring professional grade training of elite athletes to the masses. Our innovation was



Mohan Rajgopal, founder & CEO, Fanplay IoT

launched during IPL 2022, with the popular team CSK, wherein the children in CSK Academy and professional cricketers used it for training. It helped them to manage their training sessions so that they don't get injured without proper recovery," he adds.

Since then, Fanplay's jerseys have been piloted and accepted for deployment in some of the schools in Karnataka and Delhi. "As experts in wearables and the data IoT platform, we will be scaling up our offerings and



Vinay Jagtap, co-founder & director, Fanplay IoT

penetrate both domestic and global markets. We already have many enquiries from global sports teams for our solutions. We will also be extending these innovations to solve healthcare issues," says Rajgopal.

On the industry-academia collaboration, Rajgopal feels the scenario has now improved compared to a decade ago. "One of the key strengths in Silicon Valley is the maturity of funding options. If our finance community like banks and mutual funds, they can help accelerate the progress of our startups that need some money for deeptech developments," he adds.

Gadgets

IQOO 12 & OPPO RENO11 PRO 5G

Fast processors handle most tasks with ease

These phones have plenty of storage and strong battery life

SUDHIR CHOWDHARY

5G IS ALL about lightning-fast speeds for your mobile phone. This next-generation wireless technology promises to make downloads and uploads ultrafast. For evidence, we take a look at two new 5G handsets — IQOO 12 and Oppo Reno11 Pro — substantially faster devices on which downloading large files happens in seconds, high-def movies stream without a hiccup, and even uploading photos on your social media accounts in a snap.

IQOO 12

The IQOO 12 is a good phone on all fronts, it has raw power, battery life, a sleek design and impressive cameras. Our trial unit was the 16GB+512GB variant, somewhat expensive at ₹57,999, but worth every penny. The handset boasts an enamel glass design, consisting of innumerable 3D pyramid nano-optical textures that reflect light in delicate rays. Its IP64 rating ensures enhanced durability and resistance against water and dust.

As we mentioned earlier, this is a super speedy device right from the word go. It

comes with the Snapdragon 8 Gen 3 processor, backed by a custom supercomputing chip Q1 that further enhances in-game performance, fast memory, and lightning quick flash storage. Users can expect ultra smooth and fast app loading and switching, thanks to 16GB of RAM, and 512GB of the latest high-speed, low latency UFS4.0 flash storage, enough capacity to install dozens of the latest mobile games without worrying about space constraints.

Additionally, IQOO 12 has 1200 Hz instant touch sampling rate that delivers enhanced graphics and smooth gameplay.

SPECIFICATIONS

- **Display:** 6.78-inch 144 Hz LTPO AMOLED display
- **Processor:** Snapdragon 8 Gen 3 processor
- **Memory & storage:** 16GB RAM, 512GB storage
- **Cameras:** 50MP+64MP+50MP (rear), 16MP front camera
- **Battery:** 5000mAh, 120W FlashCharge technology
- **Estimated street price:** ₹57,999



There is Ultra Game Mode to access all the gaming features including background calls and picture-in-picture without interrupting an ongoing game.

IQOO 12 is powered by a 5000 mAh battery that supports 120W FlashCharge technology — it charges 100% battery under 30 minutes. The handset has a 6.78-inch, 144Hz AMOLED LTPO display with HDR 10+ certification, 1.5K resolution and 3,000 units of local peak brightness which ensures vibrant details in all lighting scenarios. There are three rear cameras—a

50MP primary camera with a 1/1.3-inch sensor with optical image stabilisation (OIS), a 64MP (OIS) periscope telephoto camera with 3x optical zoom and a 50MP ultra-wide-angle camera with a 120-degree field-of-view. There's a 16MP selfie camera on the front

with an f/2.5 aperture. Overall, an extremely capable system here.

Oppo Reno11 Pro

If you are a camera enthusiast and looking for a nice camera phone, this Oppo handset can be an ideal choice. Modestly priced at ₹39,999, the Oppo Reno11 Pro is an apt device for visual storytelling, thanks to its ultra-clear Portrait Camera System. Here, the 50MP Sony IMX709 with OIS captures amazing photos, duly complemented by the 32MP telephoto portrait camera and 112-degree ultra-wide-angle camera. Plus, there is a 32MP selfie camera with autofocus, the camera system ensures crystal clear portraits from every angle.

The device is powerful enough to handle all your daily tasks smoothly and let you even multitask. It has a MediaTek Dimensity 8200 processor, there is 12GB of RAM and 256GB of storage, Android 14 operating system (ColorOS), the phone runs smoothly and fast with any lag whatsoever. The phone has a slim and a rounded design, there is a 6.7-inch AMOLED panel with a 120Hz dynamic refresh rate and a full-HD+ resolution. It manages to pack a 4600Ah large battery.

Overall, a well-built phone with smooth and speedy running.

KEY FEATURES

- **Display:** 6.7-inch AMOLED display, 120Hz refresh rate
- **Processor:** MediaTek Dimensity 8200 processor
- **Memory & storage:** 12GB RAM, 26GB storage
- **Cameras:** 50MP + 8MP + 32MP (rear), 32MP front camera
- **Battery:** 4600mAh
- **Estimated street price:** ₹39,999

AMAZFIT ACTIVE SMARTWATCH

Easy to carry, nice to look at

Offers much more than regular health metrics

IT'S HARD TO deny the appeal of an Apple watch, however, its steep price tag can be prohibitive for many. As an alternative, Amazfit watches, from the renowned wearables brand now owned by Zepp Health, offer a compelling option. With a track record spanning nearly a decade, Amazfit has consistently delivered top-rated activity trackers and smartwatches. Their latest release, the Amazfit Active smartwatch, boasts a stylish design and advanced wellness features, all at a more accessible price point of ₹12,999.

Appearance-wise, the Amazfit Active watch has a stylish and feather-light design, weighing just 24g. It features a sturdy aluminum alloy middle frame seamlessly integrated into its sleek body. The large 1.75-inch HD colour display comes with 73% screen-to-body ratio, while the always-on display feature ensures visibility at all times, enhancing the user experience.

The smartwatch offers continuous 24-hour monitoring of heart rate, blood-oxygen saturation, and stress levels. With just a click, users can quickly measure these vital health indicators. However, this Amazfit device goes beyond traditional health monitoring with its innovative Readiness Score. This score, derived from data such as heart rate, stress, sleep, HRV, respiration, and temperature, assesses your physi-

KEY FEATURES

- 1.75-inch HD colour display
- AI-powered training guidance by Zepp Coach
- Bluetooth phone calls & music playback
- 24-hour heart rate, SpO2 and stress monitoring
- Multi-GNSS & route navigation
- **Estimated street price:** ₹12,999

cal readiness each morning.

The Zepp Coach, powered by AI, is at the heart of the Amazfit Active smartwatch. This AI-driven personal coach caters to users of all training backgrounds, providing more efficient, personalised, and safe workouts. The Zepp Coach introduces scientific training meth-

ods, evaluating the user's physical fitness, fatigue level, and training status based on exercise intensity.

The Amazfit Active smartwatch supports tracking data for over 120 sports and employs smart recognition technology for seven sports. It is equipped with five satellite positioning systems for accurate navigation. The watch allows users to make and receive Bluetooth calls directly on the device. It also comes with built-in Amazon Alexa, serving as a smart assistant on the wrist. Users can ask Alexa questions, set alarms and timers, check the weather, and more, further elevating the smartwatch's capabilities.

YOU MIGHT ALSO BE INTERESTED IN: Samsung Galaxy Watch4 Classic, Noise ColorFit Pro 5 Max, Fitbit Versa 4



India's scrutiny of Chinese firms hits suppliers: Xiaomi

ADITYA KALRA
& MUNSIF VENGATTIL
New Delhi, February 11

CHINA'S XIAOMI HAS told New Delhi that smartphone component suppliers are wary about setting up operations in India amid heavy scrutiny of Chinese companies by the government, according to a direct and a source with relevant knowledge of the matter.

Xiaomi, which has the

biggest share in India's smartphone market at 18%, also asks in the letter dated February 6 that India consider offering manufacturing incentives and lowering import tariffs for certain smartphone components.

The Chinese company assembles smartphones in India with mostly local components and the rest is imported from China and elsewhere. The letter is Xiaomi's response to a query from India's informa-

tion technology ministry, asking how New Delhi can further develop the country's component manufacturing sector.

India ramped up scrutiny of Chinese businesses after a 2020 border clash between the two countries killed at least 20 Indian soldiers and four from China, disrupting investment plans of big Chinese companies and drawing repeated protests from Beijing.

While Chinese companies



operating in India are reticent to speak publicly about the scrutiny, Xiaomi's letter shows that they continue to struggle in India, especially in the

Xiaomi has asked that India consider offering manufacturing incentives and lowering import tariffs for certain smartphone components

smartphone space, where many critical components come from Chinese suppliers.

In the letter, Xiaomi India president Muralikrishnan B

said India needed to work on "confidence building" measures to encourage component suppliers to setup operations locally. "There are apprehensions among component suppliers regarding establishing operations in India, stemming from the challenges faced by companies in India, particularly from Chinese origin," Muralikrishnan said, without naming any companies.

The letter said the concerns

were related to compliance and visa issues that it didn't elaborate on, and other factors. It said "the government should address these concerns and work to instill confidence among foreign component suppliers, encouraging them to set up manufacturing facilities in India." Xiaomi and the IT ministry did not respond to queries for further information and comment.

Indian authorities last year

accused Chinese smartphone company Vivo Communication Technology of breaching some visa rules and alleged it siphoned \$1.3 billion in funds from India.

India has also frozen more than \$600 million in Xiaomi assets for alleged illegal remittances to foreign entities by passing them off as royalty payments. Both Chinese companies deny any wrongdoing. — REUTERS

FROM THE FRONT PAGE

Non-audit work on NFRA radar

HOWEVER, THERE ARE plenty of other services that they can offer to the clients and their subsidiaries, including administrative, consultancy, forensics, fact-finding, diligence services etc.

However, the NFRA could draw power to regulate rendering services other than listed under Section 144, by invoking an entry that suggests prohibition could be extended to "any other kind of services as may be prescribed".

"A client can come up with hundreds of demands. The accountants have to do the assessment and evaluate the work offered to them so that it doesn't threaten their independence. This is where it gets tricky because the regulator can arbitrarily find some or all of those non-audit services problematic due to the conflict of interest with the statutory audit job or for some other reasons," said a partner with a leading audit firm who didn't wish not to be identified.

Nearly all large audit firms – Deloitte India, PwC, EY India, Grant Thornton, KPMG India etc. – refrain from providing non-audit services to the listed entities for which they are statutory auditors as an act of extra vigilance and in order to safeguard their reputation. But they are not as circumspect when it comes to rendering such services to unlisted firms. "The NFRA's move, if correct, would make the work of auditors difficult. It might be tantamount to over-regulation, as it goes beyond internationally accepted practice," said Ved Jain, noted chartered accountant and former president of ICAI.

Typically, many of the non-audit services are lucrative for the audit firms,



while auditing perse may not invariably be very profitable, given the high costs involved. "The idea is to desist from performing only those management services for the firms, which they are supposed to undertake themselves. For instance, GST paperwork," said Jain.

The ICAI's 20-page guidance note on "Independence of auditors" states that independence is "a very subjective matter."

"One person might be independent in a particular set of circumstances, while another person might feel he is not independent in similar circumstances," says the note.

"Inspecting the non-audit work is a favourite area for NFRA. All the five inspection reports issued by NFRA last year have cited issues with non-audit work offered by the audit firms or related entities," said founder of an accounting firm, on condition of anonymity.

NFRA, which was formed in 2018, has been busy issuing orders against auditors involved in professional misconduct. It's also conducting inspections on large firms to find lapses in their existing practices and making them take corrective measures.

Central govt to regulate e-gaming industry

IT WAS EXPECTED THAT apart from people with experience in online gaming, SROs will also include educationists, psychologists, individuals dealing with protection of child rights and information & communication technology experts.

Officials said that government analysed four proposals submitted by All India Gaming Federation (AIGF), Esports Players Welfare Association (EPWA), All India Gaming Regulator (AIGR) Foundation & from a consortium of the E-Gaming Federation (EGF) and the Federation of Indian Fantasy Sports (FIFS). But, none of them met the stated requirements.

The government has recently set up a group of ministers to discuss the regulatory framework for the industry but it's likely that a clear regulatory structure will emerge only after the general elections. In December, companies such as Dream Sports, Games 24x7, as well as industry associations had sought clarity from the government on a code of conduct for the sector. This was related to actual implementation of notified rules, framework on responsible gaming and player protection, financial frauds, gaming certification, among other aspects. These aspects need to be defined by the regulator. Among other things, the industry has also sought a Sebi-like regulator for the sector.

According to an EY report titled 'New Frontiers: Navigating the Evolving Landscape for Online Gaming in India', the online gaming market grew at a 28% CAGR (compound annual growth rate) during FY 2020-2023 to ₹16,428 crore. The industry is projected to maintain a 15% CAGR till FY28. However, the real money gaming segment, which accounted for 84% of the online gaming market share in FY23, might see its share decreasing to 75.4% by FY28, due to the recent GST changes.

AMIN TANNERY LIMITED

CIN No. U19115UP2013PLC055834
Regd. Office: 15/288 C, Civil Lines, Kanpur - 208 001 (U.P.)
Ph. No.: +91 512 2304077, Email: share@amintannery.in, Web: www.amintannery.in

EXTRACT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2023

(₹ in lakhs except earning per share data)

Sl. No.	Particulars	Three Months ended 31.12.2023 (Unaudited)	Three Months ended 30.09.2023 (Unaudited)	Three Months ended 31.12.2022 (Unaudited)	Nine Months ended 31.12.2023 (Unaudited)	Nine Months ended 31.12.2022 (Unaudited)	Year ended 31.03.2023 (Audited)
1.	Total Income	1,118.97	1,011.56	1,378.57	3,537.09	3,788.23	5,264.34
2.	Net Profit before Interest, depreciation, exceptional items and tax	74.58	73.12	89.81	233.17	244.23	335.16
3.	Net Profit for the period before tax (before Exceptional and Extraordinary items)	7.06	9.96	12.13	31.50	30.71	51.01
4.	Net Profit for the period before tax (after Exceptional and Extraordinary items)	7.06	9.96	12.13	31.50	30.71	51.01
5.	Net Profit for the period after tax (after Exceptional and Extraordinary items)	5.19	7.55	9.44	23.50	22.71	36.34
6.	Total Comprehensive Income for the period	4.78	10.52	10.80	24.53	27.49	40.16
7.	Equity Share Capital (Face value of ₹1/- per share)	1,079.73	1,079.73	1,079.73	1,079.73	1,079.73	1,079.73
8.	Basic and Diluted Earnings Per Share (of ₹ 1/- each) (Not Annualized *)						
I.	Before Extraordinary Items (in ₹)	0.01	0.01	0.01	0.02	0.02	0.03
II.	After Extraordinary Items (in ₹)	0.01	0.01	0.01	0.02	0.02	0.03

Note:

1. The above is an extract of the detailed format of Unaudited Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the quarter and nine months ended Unaudited financial results are available on the Stock Exchange websites: www.bseindia.com and on the Company's website www.amintannery.in.

For and on behalf of the Board of Directors

Place : Kanpur
Dated : February 10, 2024

Veegarul Amin
Managing Director
DIN 00037469

NAGPUR - SEONI EXPRESS WAY PRIVATE LIMITED

CIN : U45203TN2007PTC164454

Registered Office Address : 5th Floor, SKCL Tech Square, Lazer St, South Phase, SIDCO Industrial Estate, Guindy, Chennai, Tamil Nadu, India, 600032.

Extract of Unaudited Financial Results for the quarter ended December 31, 2023

(₹s. in Lakhs)

S. No.	Particulars	For quarter ended December 31, 2023	For quarter ended December 31, 2022	Previous Year ended March 31, 2023
1	Total Income from operations (net)	221.66	164.71	749.11
2	Net Profit / (Loss) for the period (before Tax, Exceptional and / or Extraordinary items)	(322.49)	(263.03)	(2,561.03)
3	Net Profit / (Loss) for the period before Tax (after Exceptional and / or Extraordinary items)	(322.49)	(263.03)	(2,561.03)
4	Net Profit for the period after tax (after Exceptional and / or Extraordinary items)	(322.49)	(263.03)	(2,561.03)
5	Total Comprehensive Income for the period (Comprising Profit / (Loss) for the period (after tax) and other Comprehensive Income (after tax))	(322.49)	(263.03)	(2,561.52)
6	Paid up Equity Share Capital (Face value of ₹s. 10/- each)	4,800.00	4,800.00	4,800.00
7	Reserves (Excluding Revaluation Reserve) as shown in the Audited Balance Sheet of the previous year	(12,010.69)	(9,616.79)	(11,331.95)
8	Securities Premium Account	-	-	-
9	Net Worth	(7,210.69)	(4,816.79)	(6,531.95)
10	Paid up Debt Capital / Outstanding Debt	10,794.35	12,634.07	11,758.02
11	Outstanding Redeemable Preference Shares	-	-	-
12	Debt Equity Ratio	2.25	2.63	2.45
13	Earnings Per Share (of ₹s. 10/- each) (for continuing and discontinued operations)			
1.	Basic	(0.67)	(0.55)	(5.34)
2.	Diluted	(0.67)	(0.55)	(5.34)
14	Capital Redemption Reserve	-	-	-
15	Debt Redemption Reserve	1,327.90	1,327.90	1,327.90
16	Debit Service Coverage Ratio	1.88	1.89	0.55
17	Interest Service Coverage Ratio	1.82	1.71	1.07

Notes:

1. The above is an extract of the detailed format of Quarterly Financial Results filed under Regulation 52 of the SEBI (Listing Obligations and other Disclosure Requirements) Regulations, 2015. The full format of the quarterly financial results is available on the website of the Stock Exchange at www.bseindia.com: at https://www.bseindia.com/xmi-data/corplisting/AttachLive/c525cb4a-9f85-4e00-a696-31d353d7834d.pdf

2. For the other line items referred in Regulation 52(4) of SEBI (Listing and other Disclosure Requirements) Regulations, 2015, pertinent disclosures have been made available on the website of the Stock Exchange at www.bseindia.com: at https://www.bseindia.com/xmi-data/corplisting/AttachLive/c525cb4a-9f85-4e00-a696-31d353d7834d.pdf

For Nagpur - Seoni Express Way Private Limited

SD/-

Paruchuri Sri Hari
Director (DIN: 09336243)

Place : Mumbai
Date : February 8, 2024

Place: Mumbai
Date : 10 February, 2024

For and on behalf of the committee of Independent Directors of
Glenmark Life Sciences Limited

Sd/-

Sridhar Gorthi

DIN: 00035824

Chairperson - Committee of Independent Directors

To the best of our knowledge and belief, after making proper enquiry, the information contained in or accompanying this statement is, in all material respect, true and correct and not misleading, whether by omission of any information or otherwise, and includes all the information required to be disclosed by the Target Company under the SEBI (SAST) Regulations, 2011.

For and on behalf of the committee of Independent Directors of
Glenmark Life Sciences Limited

Sd/-

Sridhar Gorthi

DIN: 00035824

Chairperson - Committee of Independent Directors

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INTERIORS & MORE LIMITED



Corporate Identification Number: U74120MH2012PLC233915

Our Company was originally incorporated on July 30, 2012 as a Private Limited Company as "Interiors & More Private Limited" under the provisions of the Companies Act, 1956 with the Registrar of Companies, Mumbai. Subsequently, pursuant to a Special Resolution of our Shareholders passed in the Extra-Ordinary General Meeting held on October 31, 2022, our Company was converted from a Private Limited Company to Public Limited Company and consequently, the name of our Company was changed to 'Interiors & More Limited' and a Fresh Certificate of Incorporation consequent to Conversion was issued on January 06, 2023 by the Registrar of Companies, Mumbai. The Corporate Identification Number of our Company is U74120MH2012PLC233915, please refer to section titled "Our History and Certain Other Corporate Matters" beginning on page 169 of this Red Herring Prospectus.

Registered Office: Office No.7, Ground Floor, Kumtha Street, off. Shahid Bhagat Singh Road, Ballard Estate, Fort Mumbai G.P.O. Mumbai – 400001, Maharashtra, India.

Contact Person: Ms. Kuntal Pankaj Sharma, Company Secretary and Compliance Officer

Email Id: info@inm.net.in; Tel No: 022-47499811; Website: www.inm.net.in

OUR PROMOTERS: MR. MANISH MOHAN TIBREWAL, MR. RAHUL JHUNJHUNWALA, MS. EKTA TIBREWAL, MS. PUJA JHUNJHUNWALA AND MS. REENA JHUNJHUNWALA

THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 18,50,400* EQUITY SHARES OF FACE VALUE OF ₹ 10.00 EACH ("EQUITY SHARES") OF INTERIORS & MORE LIMITED (THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ [•] PER EQUITY SHARE (THE "ISSUE PRICE") AGGREGATING TO ₹ [•] LAKHS ("THE ISSUE"). THE ISSUE SHALL CONSTITUTE [•]% OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE ISSUE INCLUDES A RESERVATION OF UPTO 93,000 EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. NET ISSUE OF UPTO 17,57,400 EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS (THE "NET ISSUE"). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.45% AND 25.12% RESPECTIVELY OF THE POST ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

PRICE BAND: ₹ 216.00 to ₹ 227.00 PER EQUITY SHARE OF FACE VALUE OF ₹ 10.00 EACH AND THE ISSUE PRICE IS 21.6 TO 22.7 TIMES OF THE FACE VALUE AT THE LOWER PRICE BAND AND THE UPPER PRICE BAND RESPECTIVELY. BID CAN BE MADE FOR MINIMUM OF 600 EQUITY SHARES AND THE MULTIPLES OF 600 EQUITY SHARES THEREAFTER.

* Subject to finalization of the Basis of Allotment

ALLOCATION OF THE OFFER

QIB PORTION	NOT MORE THAN 50.00% OF THE NET OFFER
RETAIL PORTION	NOT LESS THAN 35.00% OF THE NET OFFER
NON-INSTITUTIONAL PORTION	NOT LESS THAN 15.00% OF THE NET OFFER
MARKET MAKER PORTION	UPTO 93,000 EQUITY SHARES OR 5.03 % OF THE OFFER

PRICE BAND: ₹ 216.00 to ₹ 227.00 PER EQUITY SHARE

THE FLOOR PRICE IS 21.6 TIMES OF THE FACE VALUE AND CAP PRICE IS 22.7 TIMES OF THE FACE VALUE OF THE EQUITY SHARES. BIDS CAN BE MADE FOR A MINIMUM OF 600 EQUITY SHARES AND IN MULTIPLES OF 600 EQUITY SHARES THEREAFTER. THIS OFFER IS MADE THROUGH BOOK BUILDING PROCESS, IN TERMS OF CHAPTER IX OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 (THE "SEBI (ICDR) REGULATIONS"), AS AMENDED READ WITH RULE 19(2)(B) OF SECURITIES CONTRACT (REGULATION) RULES, 1957, AS AMENDED.

ISSUE PROGRAM

ANCHOR BID OPENS ON WEDNESDAY, FEBRUARY 14, 2024

ISSUE OPENS ON: THURSDAY, FEBRUARY 15, 2024

ISSUE CLOSURES ON: TUESDAY, FEBRUARY 20, 2024

ASBA*

Simple, Safe, Smart way of Application- Make use of it!!!

*Application Supported by Blocked Amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, investors can avail the same. For further details check section on ASBA below. Mandatory in Public Issues from January 01, 2016. No cheque will be accepted.



UPI – Now mandatory in ASBA for Retail Investors applying through Registered Brokers, DPs & RTAs. Retail Investors also have the options to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. ** Investors are required to ensure that the Bank Account used for applying is linked to their PAN.

RISKS TO INVESTORS:

- Our Registered Office, Factory, Showroom and our Warehouses are not owned by us. The same are occupied by us on a lease basis. Disruption of our rights as lessee or termination of the agreements with our lessor would adversely impact our operations and, consequently, our business.
- Our product is subject to frequently changing designs, patterns, customer requirements and tastes, our inability to meet such needs or preferences may affect our business.
- Our Company had undertaken business activities in the past, which was not a part of Main Object clause of the MOA of the Company. Further, rectification in the MOA has been done. However, the Company may be subjected to penalties for any of our past actions in this respect.
- The holding period of our inventories of raw-materials, stock-in-trade and finished goods is around 350-500 days.
- There are outstanding legal proceedings involving our Company, Promoters and Directors. Any adverse decision in such a proceeding may have a material adverse effect on our business, results of operations and financial condition.

BASIS FOR ISSUE PRICE

The Issue Price has been determined by the Company in consultation with the BRLM on the basis of the key business strengths of our Company. The face value of the Equity Shares is ₹ 10.00 each and Issue Price is 21.6 times to the face value at lower end and 22.7 times to the face value at upper end of price band.

QUALITATIVE FACTORS

- Market Demand
- Competitive Landscape
- Innovation and Design Capabilities
- Manufacturing and Supply Chain
- Distribution and Sales Channels
- Growth Opportunities
- Experienced Management Team

QUANTITATIVE FACTORS

Some of the information presented in this chapter is derived from the Restated Financial Information. For further information, see "Financial Information" beginning on page 182 of the Red Herring Prospectus.

1. Basic and Diluted Earnings / (Loss) Per Share ("EPS")

As per Restated Financial Statements – Post Bonus

Particulars	Basic & Diluted EPS (in ₹)	Weights
March 31, 2023	11.52	3
March 31, 2022	2.03	2
March 31, 2021	1.42	1
Weighted Average	6.67	
Period ended December 31, 2023 (Non-Annualised)	6.89	

Notes:

- Basic and diluted earnings/ (loss) per equity share: Basic and diluted earnings per equity share are computed in accordance with Accounting Standard 20 – "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- The ratios have been computed as below:
 - Basic EPS is calculated as Profit/(loss) for the year/period attributable to owners of parent divided by the adjusted weighted average number basic equity shares outstanding during the year/period.
 - Diluted EPS is calculated as Profit/(loss) for the year/period attributable to owners of parent divided by the adjusted weighted average number of adjusted diluted equity shares outstanding during the year/period.
- Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the year/period adjusted by the number of equity shares issued during the year/period multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year/period.
- Weighted average is aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. $\{(EPS \times Weight) \text{ for each year} / \{Total \text{ of weights}\}$.

2. Price Earnings Ratio ("P/E") in relation to the price band of ₹216.00 - ₹227.00 per share - Post Bonus.

Particulars	(P/E) Ratio at the Floor Price (no. of times)	(P/E) Ratio at the Cap Price (no. of times)
Based on Restated Financial Statements		
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2022-23	18.75	19.70
P/E ratio based on the Weighted Average Basic & Diluted EPS, as Restated	32.36	183.85

Note: P/E ratio has been computed dividing the price per share by Earnings per Equity Share.

3. Return on Net worth (RoNW)

As per Restated Financial Statements

Particulars	RoNW (%)	Weights
March 31, 2023	59.57	3
March 31, 2022	25.78	2
March 31, 2021	21.40	1
Weighted Average	41.95	
Period ended December 31, 2023 (Non-Annualised)	26.27	

Note: The RoNW has been computed by dividing net profit after tax (as restated), by Net worth (as restated) as at the end of the year.

As per Restated Financial Statements:

Minimum Return on Post Issue Networth to maintain the Pre-Issue EPS (Post Bonus) for the financial year ended on 31st March, 2023- [•] %

4. Net Asset Value (NAV)

As per Restated Financial Statements - Post Bonus

Financial Year	NAV (₹)
March 31, 2023	19.34
March 31, 2022	7.87
March 31, 2021	6.62
Period ended December 31, 2023 (Non-Annualised)	26.23
Net Asset Value per Equity Share after the Issue at Issue Price	[•]
Issue Price	[•]

- NAV has been calculated as Networth divided by number of Equity Shares at the end of the year.
- Net asset value per equity share = Networth attributable to the owners of the parent as at the end of the year/period divided by adjusted number of equity shares outstanding as at the end of year/period.
- Networth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of statement of profit and loss, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off and non-controlling interest, as per the Restated Financial Information, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

- Networth and the number of equity shares as at the end of the year/period have been adjusted to give effect to the consequent increase in share capital on the assumption that options outstanding to subscribe for additional equity capital (i.e. outstanding share warrants and employee stock options), wherever applicable, were exercised in the respective financial year/period. The computation considering aforementioned effects has been carried out in accordance with the requirements of SEBI ICDR Regulations and therefore the Networth and the number of equity shares outstanding as at the end of the year/period has not been derived from Restated Financial Information.

5. Comparison of accounting ratios with listed industry peers

Our Company does not have any listed peer group operating in the same line of business

6. Key Performance Indicators ("KPIs")

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of our company in comparison to our peers.

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated February 05, 2024 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Red Herring Prospectus. Further, the KPIs herein have been certified by M/s Jay Gupta & Associates (Previously known as "M/s Gupta Agarwal & Associates"), Chartered Accountants, by their certificate dated February 05, 2024.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 117 and 183 respectively of the Red Herring Prospectus.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilization of the proceeds of the Issue as per the disclosure made in the Objects of the Issue Section, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations.

Key Performance Indicators of our Company

Key Financial Performance	As on December 31, 2023	FY 2022-23	FY 2021-22	FY 2020-21
Revenue from operations ⁽¹⁾	1,842.65	2,485.66	989.16	642.73
EBITDA ⁽²⁾	619.96	946.47	260.24	105.76
EBITDA Margin ⁽³⁾	33.65%	38.08%	26.31%	16.46%
PAT ⁽⁴⁾	354.57	592.84	104.44	43.33
PAT Margin ⁽⁵⁾	19.24%	23.85%	10.56%	6.74%
Networth ⁽⁶⁾	1,349.44	995.21	405.07	300.63
RoE % ⁽⁶⁾	30.24%	84.68%	29.60%	18.02%
RoCE % ⁽⁷⁾	37.21%	75.58%	14.60%	7.51%

Notes:

- Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements
- EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income
- 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations
- 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- Networth means the aggregate value of the paid-up share capital and reserves and surplus of the company less deferred tax assets.
- Return on Equity is ratio of Profit after Tax and Average Shareholder Equity
- Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus long-term borrowings.

7. Weighted average cost of acquisition

(a) The price per share of our Company is based on the primary issuance of equity shares.

There has been no issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue allotted on June 17, 2023 during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

(b) The price per share of our Company based on the secondary transaction of equity shares

Except as mentioned below, there have been no secondary sale/acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

Date of Transfer	No. of equity Shares transferred	Face value per Equity share (₹)	Transfer price per Equity share (₹)	Nature of transfer	Total Consideration
July 22, 2022	8,45,000	10.00	17.00	Transfer	1,43,65,000
May 06, 2023	17,150	10.00	23.00	Transfer	3,94,450
May 26, 2023	34,300	10.00	23.00	Transfer	7,88,900
June 01, 2023	16,425	10.00	23.00	Transfer	3,77,775
June 03, 2023	16,425	10.00	23.00	Transfer	3,77,775

(c) Weighted average cost of acquisition, floor price and cap price:

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price* (i.e. ₹ 216)	Cap price* (i.e. ₹ 227)
Weighted average cost of acquisition of primary issuance as per paragraph (a) above	NIL	NIL times	NIL times
Weighted average cost of acquisition for secondary transaction as per paragraph (b) above	14.44	14.96 times	15.72 times

Note:

There were no primary / new issue of equity shares other than Equity Shares issued pursuant to a bonus issue allotted on June 17, 2023, in last 18 months and three years prior to the date of this Red Herring Prospectus.

The Company in consultation with the Book Running Lead Manager believes that the Issue Price of ₹ [•] per share for the Public Issue is justified in view of the above parameters. Investor should read the above-mentioned information along with the chapter titled "Risk Factors" beginning on page 28 of this Red Herring Prospectus and the financials of our Company including important profitability and return ratios, as set out in the chapter titled "Financial Statements as Restated" beginning on page 182 of this Red Herring Prospectus.

Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Offer Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revision in the Price Band, the Bid/Issue Period shall be extended for at least three additional Working Days after such revision of the Price Band, subject to the total Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company, for reasons to be recorded in writing extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band, and the revised Bid/Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchanges by issuing a press release and also by indicating the change on the website of the BRLM and at the terminals of the Members of the Syndicate and by intimation to Designated Intermediaries and Sponsor Bank. The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 25(3) of the SEBI ICDR Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs", the "QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Manager, may allocate upto 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net

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IN THE NEWS

PAKISTAN POLL RESULTS OUT Nawaz leads coalition amid fractured verdict

Imran candidates are 93, Nawaz's 75, Bilawal's 54

PRESS TRUST OF INDIA Islamabad, February 11

THE THREE MAIN political parties in Pakistan on Sunday intensified their efforts for the formation of a coalition government...



Supporters of former PM Imran Khan's party, the PTI, shout slogans as part of their protest demanding free and fair results of the election...

stintuary was withheld by the ECP due to complaints of fraud and it would be announced after redressing the grievances of the aggrieved.

Former prime minister and the Pakistan Muslim League-Nawaz (PML-N) supreme Nawaz Sharif received the backing of the powerful Pakistan Army chief general Asim Munir on Saturday for his call for a unity government to pull Pakistan out of its current difficulties.

The Election Commission of Pakistan (ECP) has announced the results of 264 out of 265 contested seats in the 266-member National Assembly.

The result of one con-

party in Parliament. To form a government, a party must win 133 seats out of 265 contested seats in the National Assembly.

The PML-N was leading the push to form the coalition government on the pattern of one it set up after Khan, 71, was removed as prime minister through a no-confidence vote in April 2022.

Totally up for fight to win UK polls, says Sunak

PRESS TRUST OF INDIA London, February 11

BRITISH PRIME MINISTER Rishi Sunak said he is "totally up for the fight" of pitching his policies to the electorate to win another term for the governing Conservative Party as he prepares for a general election expected to take place in the second half of the year.

In an interview with The Times this weekend, the 43-year-old British Indian leader

said he had reasons to be optimistic because the economy was "pointing in the right direction" and that the "future is going to be better".

"At the beginning of this year there is a sense that the country is pointing in the right direction," he said.

"Because economic conditions have improved, because the plan is working, you are starting to see mortgage rates come down and we have been able to cut taxes.



I do believe those pressures are starting to ease and that hopefully over the course of this year, we can continue to make even more progress," he said.

actually, the best way to express that through the tax system is to cut people's taxes so when they are working hard they get to enjoy more of the rewards of that for themselves and their family," he said.

"Because economic conditions have improved, because the plan is working, you are starting to see mortgage rates come down and we have been able to cut taxes," he added.

"I'm totally up for the fight," he said.

Given the nature of the borrowings and the terms of repayment or pre-payment, the aggregate outstanding amounts under the borrowings may vary from time to time and our Company may, in accordance with the relevant repayment schedule, refinance or avail additional borrowings from the bank...

Table with columns: Name of the lender, Date of sanction letter/facility, Nature of borrowing, Sanctioned amount (in ₹ lakh), Outstanding amount as on February 09, 2024 (in ₹ lakh), Interest rate (p.a.), Purpose of raising the loan.

*Name of the Company "Umang Trading Private Limited" was changed to "Neuzen Finance Private Limited" with effect from September 25, 2023.
*** Additionally, our Company may avail additional loan facilities or draw down existing facilities from time to time to meet our business requirements...

Advertisement section containing Gretex, Bigshare Services, and Interiors & More Limited contact information and logos.

Availability of Red Herring Prospectus: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein, before applying in the offer.

Application Supported by Blocked Amount (ASBA): All investors in this offer have to compulsorily apply through ASBA. The investors are required to fill the ASBA form and submit the same to their banks.

Banker to the Issue: ICICI Limited. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

Date: February 10, 2024. Place: Mumbai.

Interiors & More Limited is proposing, subject to market conditions and other considerations, public Issue of its Equity Shares and has filed the Red Herring Prospectus with the Registrar of Companies, Mumbai, Maharashtra on February 9, 2024.

Trump hints at free-hand to Russia against Nato

White House called Trump's remarks on NATO 'appalling'

ASSOCIATED PRESS New York, February 11

REPUBLICAN FRONT-RUNNER DONALD Trump said on Saturday that, as president, he would encourage Russia to do whatever the hell they want to do to whatever the hell they want to do whatever the hell they want...

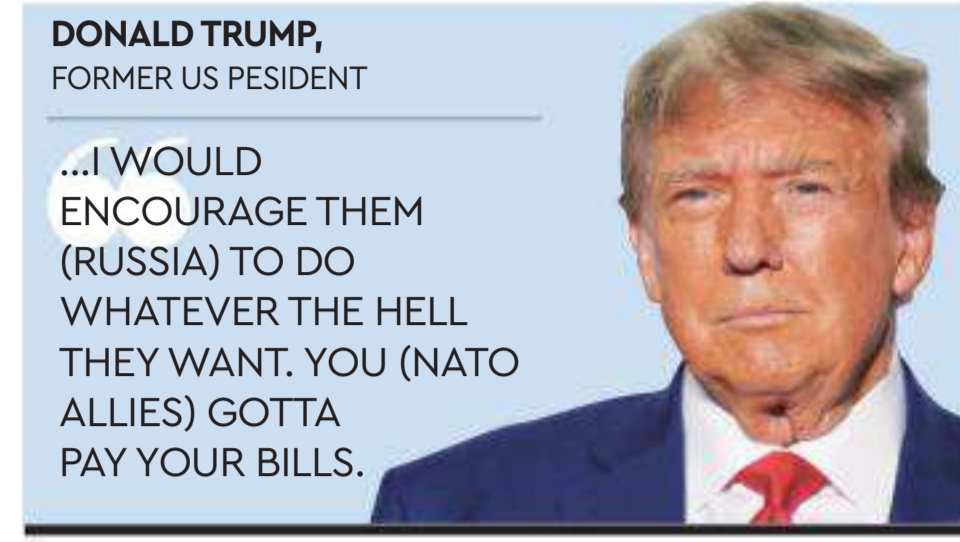
In its latest regional economic update published last month, the IMF revised its GDP growth forecast for the Middle East and North Africa region downwards to 2.9% this year, due in part to short term oil production cuts.

"While uncertainties are still high, we can be a bit more confident about the economic outlook, because the global economy has been surprisingly resilient," she said.

He's gone," Trump said at his rally in Conway in South Carolina, his first visit to the state this year.

Haley fired back at Trump's comments later on Saturday. "Donald, if you have something to say, don't say it behind my back; get on a debate stage and say it to my face," she said.

Haley's husband Major Michael Haley is a commissioned officer with the South Carolina National Guard.



Crimean Peninsula, to halt the spending cuts they had made after the Cold War and move toward spending 2% of their GDPs on defense by 2024.

White House spokesperson Andrew Bates responded: "Encouraging invasions of our closest allies by murderous regimes is appalling and unhinged—and it endangers American national security, global stability, and our economy at home."

Musk ordered to testify in SEC's Twitter probe

A FEDERAL JUDGE ordered Elon Musk to testify again in the US Securities and Exchange Commission's probe of his Twitter takeover...



Friday night formalized a tentative ruling she made in December siding with the regulator. The SEC sued Musk in October to compel the Tesla CEO to testify as part of an investigation into his 2022 purchase of social media giant Twitter, which he renamed X.

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QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price.

Bidders / Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Offer, any requested Demographic Details of the Bidders/Applicants as available on the records of the depositories.

LIABILITY OF MEMBERS AS PER MOA: The Liability of the members of the Company is Limited.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share capital of the Company is Rs. 8,00,00,000 divided into 80,00,000 Equity Shares of Rs. 10.00 each.

LISTING: The Equity Shares offered through the Red Herring Prospectus are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited ("NSE EMERGE").

DISCLAIMER CLAUSE OF SEBI: Since the Offer is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, the Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document.

DISCLAIMER CLAUSE OF NSE (THE DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by National Stock Exchange India Limited ("NSE") should not in any way be deemed or construed that the contents of the Red Herring Prospectus or the price at which the equity shares are offered has been cleared, solicited or approved by NSE.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment.

ADDENDUM TO THE RHP ATTENTION OF INVESTOR DRAWN TO PAGE 95 OF RHP

Utilization of Net Fresh Issue Proceeds. In Red Herring Prospectus dated February 09, 2023, we had given estimated expenditure towards Repayment/Prepayment of Certain Debt Facilities as Rs. 496.05 Lakhs and intended to utilize Rs. 450.00 Lakhs from Issue Proceeds.

Table showing Utilization of Net Fresh Issue Proceeds with columns: Sr. No., Particulars, Total Estimated Expenditure, Amount Deployed till Date of Filing this Document, Amount to be Financed from Net Proceeds, Estimated deployment of Net Proceeds by the Financial Year ended March 31, 2024.

1) Repayment/Prepayment of Certain Debt Facilities. Our Company has entered into various financing arrangements, including borrowings in the form of long-term loans and cash credit facilities.

This is an advertisement issued to the public, pursuant to Regulation 30(1) of the SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended, for information purpose only.

NIDO HOME FINANCE LIMITED

(formerly known as Edelweiss Housing Finance Limited)



Nido Home Finance Limited (formerly known as Edelweiss Housing Finance Limited) (the "Company" or "Issuer") was incorporated at Mumbai on May 30, 2008 as a public limited company with the name 'Edelweiss Housing Finance Limited' under the provisions of the Companies Act, 1956. The Company received its certificate for commencement of business on June 12, 2008. Subsequently, the name of the Issuer was changed to 'Nido Home Finance Limited' pursuant to a fresh certificate of incorporation issued by the RoC on May 4, 2023. Our Company is registered with the Reserve Bank of India ("RBI") as housing finance company vide registration no. DOR - 00081 dated May 19, 2023. For more information about our Company, please refer "General Information" and "History and Main Objects" on pages 41 and 112 of the Prospectus.

Registered & Corporate Office: Tower 3, 5th Floor, Wing B, Kohinoor City Mall Kohinoor City, Kiroli Road, Kurla (West) Mumbai 400070, Maharashtra, India; **Tel.:** +91 22 4272 2200; **CIN:** U65922MH2008PLC182906; **PAN:** AABCE9808N; **Website:** www.nidohomefin.com; **Email:** investor@grievances@nidohomefin.com
Company Secretary and Compliance Officer: Girish Manik***; **Tel.:** +91 22 4272 2200; **Email:** CS.CBG@nidohomefin.com;
Chief Financial Officer: Tushar Kotecha; **Tel.:** +91 22 4272 2200; **Email:** CS.CBG@nidohomefin.com
Link to download Abridged Prospectus: <https://www.nuvama.com/wp-content/uploads/2024/02/Nido-Home-Finance-Limited-Abridged-Prospectus.pdf>



(Please scan the QR Code to view the Abridged Prospectus)

Our Promoters:

(i) Edelweiss Financial Services Limited; Email: cs@edelweissfin.com; Tel: +91 22 4079 5199, (ii) Edelweiss Rural & Corporate Services Limited; Email: cs@edelweissfin.com; Tel: +91 22 4079 5199, and (iii) Edel Finance Company Limited; Email: cs@edelweissfin.com; Tel: +91 22 4079 5199. For details of our Promoters, see "Our Promoter" on page 127 of the Prospectus.

PUBLIC ISSUE BY THE COMPANY OF 10,00,000 SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE ₹ 1,000 EACH ("NCDs" OR "DEBENTURES"), AMOUNTING TO ₹ 500 MILLION ("BASE ISSUE SIZE") WITH A GREEN SHOE OPTION OF UP TO ₹ 500 MILLION AGGREGATING UP TO ₹ 1,000 MILLION ("LIMIT"), HERINAFTER REFERRED TO AS THE "ISSUE". THE ISSUE IS BEING MADE PURSUANT TO THE PROVISIONS OF SEBI NCS REGULATIONS, THE COMPANIES ACT, 2013 AND RULES MADE THEREUNDER AS AMENDED TO THE EXTENT NOTIFIED AND THE SEBI MASTER CIRCULAR. THE ISSUE IS NOT UNDERWRITTEN.

Credit Rating: "CRISIL A+/Stable" (pronounced as CRISIL A plus rating with Stable outlook) by CRISIL Ratings.

Securities with these ratings are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such securities carry low credit risk.

Allotment on first come first serve basis*

*Allotment in the public issue of debt securities shall be made on the basis of date of upload of each application into the electronic book of the stock exchange in accordance with the SEBI Master Circular. However, in the event of oversubscription and thereafter, on such date, the allotments should be made to the applicants on proportionate basis. For further details refer section titled "Issue Related Information" on page 229 of the Prospectus.

ISSUE PROGRAMME**

ISSUE OPENS ON: TUESDAY, FEBRUARY 13, 2024 AND ISSUE CLOSES ON MONDAY, FEBRUARY 26, 2024

**This Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated in the Prospectus, except that the Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or the Operations Committee, subject to relevant approvals (subject to a minimum period of three working days and a maximum period of 10 working days from the date of opening of this Issue). In the event of an early closure or extension of the Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in an English daily national newspaper with wide circulation and a regional daily with wide circulation where the registered office of the Company is located (in all the newspapers in which pre-issue advertisement for opening of this Issue has been given on or before such earlier or initial date of Issue closure). On the Issue Closing Date, the Application Forms will be accepted only between 10 a.m. and 3 p.m. (Indian Standard Time) and uploaded until 5 p.m. or such extended time as may be permitted by the Stock Exchange. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 p.m. (Indian Standard Time) on one Working Day post the Issue Closing Date. For further details please refer to our section titled "Issue Related Information" on page 229 of the prospectus.

ASBA | Simple, Safe Smart way of Application!!!

*Applications supported by blocked amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account. **Mandatory in public issues from October 1, 2018. No cheque will be accepted.**

UPI - Now available in ASBA for Retail Individual Investors. Bidders are required to ensure that the bank account used for bidding is linked to their PAN

UPI is now available for Retail Individual Investors submitting bids up to an application value of ₹5,00,000, applying through Designated Intermediaries, SCsBs or through the BSE Direct App / Web interface of stock exchange or any other permitted methods. For details of the ASBA and UPI Process, refer to the details given in the Application Form and also refer to the section "Issue Procedure" beginning on page 260 of the Prospectus. List of banks supporting UPI is also available on the website of SEBI at www.sebi.gov.in ICICI Bank Limited has been appointed as Sponsor Bank for the issue, in accordance with the requirements of the SEBI Master Circular dated August 10, 2021 on UPI mechanism.

The following is a summary of the terms of the NCDs to be issued pursuant to the Prospectus:

Series	I	II	III	IV*	V	VI	VII	VIII	IX	X
Frequency of Interest Payment	Annual	Cumulative	Monthly	Annual	Cumulative	Monthly	Annual	Cumulative	Monthly	Annual
Minimum Application	₹10,000/- (10 NCDs) across all Series									
Face Value/Issue Price of NCDs (₹/NCD)	₹1,000/-									
In Multiples of thereafter (₹)	₹1,000/- (1 NCD)									
Type of Instrument	Secured									
Tenor	24 months	24 months	36 months	36 months	36 months	60 months	60 months	60 months	120 months	120 months
Coupon (% per annum) for NCD Holders in Category I, II, III & IV	9.50%	NA	9.58%	10.00%	NA	10.03%	10.50%	NA	10.26%	10.75%
Effective Yield (per annum) for NCD Holders in Category I, II, III and Category IV	9.50%	9.50%	10.00%	10.00%	10.00%	10.49%	10.49%	10.50%	10.75%	10.74%
Mode of Interest Payment	Through various mode available									
Redemption Amount (₹ / NCD) on Maturity for NCD Holders in Category I, II, III & IV	₹1,000	₹1,199.13	₹1,000	₹1,000	₹1,331.18	Staggered Redemption in Two (2) annual payments of ₹500 each, starting from 4th Anniversary* until Maturity	Staggered Redemption in Two (2) annual payments of ₹500 each, starting from 4th Anniversary* until Maturity	₹1,648.27	Staggered Redemption in Five (5) annual payments of ₹200 each, starting from 6th Anniversary* until Maturity	Staggered Redemption in Five (5) annual payments of ₹200 each, starting from 6th Anniversary* until Maturity
Maturity (Months from the Deemed Date of Allotment)	24 months	24 months	36 months	36 months	36 months	60 months	60 months	60 months	120 months	120 months
Redemption Date / Redemption Schedule	24 months	24 months	36 months	36 months	36 months	Staggered Redemption by Face Value as per "Principal Redemption Schedule and Redemption Amounts"	Staggered Redemption by Face Value as per "Principal Redemption Schedule and Redemption Amounts"	60 months	Staggered Redemption by Face Value as per "Principal Redemption Schedule and Redemption Amounts"	120 months
Put and Call Option	NA									

*Our Company shall allocate and allot Series IV NCDs wherein the Applicants have not indicated the choice of the relevant NCD Series

Principal Redemption Schedule and Redemption Amounts:

Series	Series VI and VII		Series IX and X	
	60 Months		120 Months	
Tenure	Redemption Schedule	Principal Outstanding	Redemption Schedule	Principal Outstanding
Face Value	₹ 1,000.00	₹ 1,000.00	₹ 1,000.00	₹ 1,000.00
1st Anniversary*	₹ 0.00	₹ 1,000.00	₹ 0.00	₹ 1,000.00
2nd Anniversary*	₹ 0.00	₹ 1,000.00	₹ 0.00	₹ 1,000.00
3rd Anniversary*	₹ 0.00	₹ 1,000.00	₹ 0.00	₹ 1,000.00
4th Anniversary*	₹ 500.00	₹ 500.00	₹ 0.00	₹ 1,000.00
5th Anniversary*	₹ 500.00	₹ 0.00	₹ 0.00	₹ 1,000.00
6th Anniversary*	NA	NA	₹ 200.00	₹ 800.00
7th Anniversary*	NA	NA	₹ 200.00	₹ 600.00
8th Anniversary*	NA	NA	₹ 200.00	₹ 400.00
9th Anniversary*	NA	NA	₹ 200.00	₹ 200.00
10th Anniversary*	NA	NA	₹ 200.00	₹ 0.00

*of Deemed Date of Allotment.

(1) With respect to Series where interest is to be paid on an annual basis, relevant interest will be paid on each anniversary of the Deemed Date of Allotment on the face value of the NCDs. The last interest payment under annual Series will be made at the time of redemption of the NCDs. (2) With respect to Series where interest is to be paid on monthly basis, relevant interest will be paid on the first date of every month on the face value of the NCDs. The last interest payment under monthly Series will be made at the time of redemption of the NCDs. (3) Subject to applicable tax deducted at source, if any. (4) Please refer to Annexure D of the Prospectus for details pertaining to the cash flows of the Company in accordance with the SEBI Master Circular.

All Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/ or ECL Finance Limited, Edelweiss Financial Services Limited and Edelweiss Retail Finance Limited as the case may be, and/ or are equity shareholder(s) of Edelweiss Financial Services Limited as the case may be, on the Deemed Date of Allotment and applying in Series I, Series III, Series IV, Series VI, Series VII, Series IX and/ or Series X shall be eligible for additional incentive of 0.20% p.a. provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for payment of respective coupons, in respect of Series I, Series III, Series IV, Series VI, Series VII, Series IX and/ or Series X.

For all Category of Investors in the proposed Issue who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/ or ECL Finance Limited, Edelweiss Financial Services Limited and Edelweiss Retail Finance Limited as the case may be, and/ or are equity shareholder(s) of Edelweiss Financial Services Limited as the case may be, on the Deemed Date of Allotment applying in Series II, Series V and/ or Series VIII, the maturity amount at redemption would be ₹ 1,203.51 per NCD, ₹ 1,338.45 per NCD and/ or ₹ 1,663.24 per NCD respectively provided the NCDs issued under the proposed Issue are held by the investors on the relevant Record Date applicable for redemption in respect of Series II, Series V and/ or Series VIII.

The additional incentive will be maximum of 0.20% p.a. for all Category of Investors in the proposed Issue, who are also holders of NCD(s)/Bond(s) previously issued by our Company, and/ or ECL Finance Limited, Edelweiss Financial Services Limited and Edelweiss Retail Finance Limited as the case may be, and/ or are equity shareholder(s) of Edelweiss Financial Services Limited as the case may be, on the deemed date of allotment On any relevant Record Date, the Registrar and/ or our Company shall determine the list of the Primary holder(s) of this Issue and identify such Investor/ NCD Holders, (based on their DP identification and/ or PAN and/ or entries in the Register of NCD Holders) and make the requisite payment of additional incentive.

The additional incentive will be given only on the NCDs allotted in this Issue i.e. to the Primary holder(s). In case if any NCD is bought/acquired from secondary market or from open market, additional incentive will not be paid on such bought/acquired NCD

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects of our Company, see "HISTORY AND MAIN OBJECTS" on page 112 of the Prospectus and Clause III of the Memorandum of Association of the Company. The Memorandum of Association of the Company is a document for inspection in relation to the Issue. For further details, see the section titled "MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION" on page 298 of the Prospectus.

LIABILITY OF MEMBERS: Limited

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE AS ON THE DATE OF THE PROSPECTUS: The Authorised Share Capital of the Company is ₹ 750,000,000 divided into 75,000,000 Equity Shares of face value of ₹ 10 each and Issue, Subscribed and Paid-up share capital of the Company is ₹ 693,500,000 divided into 69,350,000 Equity Shares of face value of ₹ 10 each fully paid up. For information on the share capital of our Company, see "CAPITAL STRUCTURE" on page 50 of the Prospectus.

NAMES OF THE SIGNATORIES AT THE TIME OF SIGNING OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed of face value of Rs. 10 each by them at the time of signing of the Memorandum of Association: Edelweiss Capital Limited - 49,994 shares, Mr. Rashesh Shah - 1 Equity Share, Mr. Venkatachalam Ramaswamy - 1 Equity Share, Mr. Durga Prasad Jhawar - 1 Equity Share, Mr. Deepak Mittal - 1 Equity Share, Mr. Vikas Khemani - 1 Equity Share, Mr. Naresh Kothari - 1 Equity Share

LISTING: The NCDs offered through the Draft Prospectus and Prospectus are proposed to be listed on BSE Limited ("BSE") and BSE shall be the Designated Stock Exchange. The Company has received an 'in-principle' approval from BSE vide their letter no. DCS/BM/PI-BOND/024/23-24 dated January 12, 2024.

DISCLAIMER CLAUSE OF BSE: It is to be distinctly understood that the permission given by BSE should not in any way be deemed or construed that the Prospectus has been cleared or approved by BSE nor does it certify the correctness or completeness of any of the contents of the Prospectus. The investors are advised to refer to the Prospectus for the full text of the Disclaimer clause of the BSE Limited.



NIDO HOME FINANCE LIMITED

(formerly known as Edelweiss Housing Finance Limited)

DISCLAIMER CLAUSE OF USE OF BSE ELECTRONIC PLATFORM: It is to be distinctly understood that the permission given by BSE to use their network and software of the Online system should not in any way be deemed or construed that the compliance with various statutory requirements approved by the Exchange; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of this Company, its promoters, its management or any scheme or project of this Company. It is also to be distinctly understood that the approval given by BSE is only to use the software for participating in system of making application process.

CREDIT RATING: The NCDs proposed to be issued under the Issue have been rated "CRISIL A+/Stable" (pronounced as CRISIL A plus rating with Stable outlook) for an amount of ₹ 5,000 million by CRISIL Ratings Limited vide their rating letter dated December 19, 2023 with rating rationale dated December 18, 2023. Securities with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such securities carry low credit risk. The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating given by CRISIL Ratings Limited is valid as on the date of this Prospectus and shall remain valid until the ratings are revised or withdrawn. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. Please refer to Annexure A of the Prospectus for the rating, rating rationale and press release of the above rating. There are no unaccepted ratings and any other ratings other than as specified in the Prospectus.

GENERAL RISK: Investment in NCDs is risky, and investors should not invest any funds in such securities unless they can afford to take the risk attached to such investments. Investors are advised to take an informed decision and to read the risk factors carefully before investing in this offering. For taking an investment decision, investors must rely on their examination of the issue including the risks involved in it. Specific attention of investors is invited to statement of risk factors contained under section "Risk Factors" on page 16 of the Prospectus. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the non-convertible securities or investor's decision to purchase such securities.

AVAILABILITY OF APPLICATION FORM: Application forms can be obtained from the Issuer: Nido Home Finance Limited (Formerly known as Edelweiss Housing Finance Limited); Lead Managers: Tipsons Consultancy Services Private Limited and Nuvama Wealth Management Limited (formerly known as Edelweiss Securities Limited), Consortium Members to the Issue, the Registrar to the Issue. Trading Members and Designated Branches of the SCSBs. Electronic Application Forms will also be available on the websites of BSE.

AVAILABILITY OF PROSPECTUS: Investors are advised to refer to the Prospectus and the Risk Factors on page 16 of the Prospectus before applying in the Issue. Physical copy of the Prospectus may be obtained from the Registered Office and the Corporate Office of the Company or from the office of the Lead Managers, Consortium Members for marketing of the Issue, the Registrar to the Issue, the Registrar to the e and the designated branches of the SCSBs. Full copy of the Prospectus is available on the websites of the Issuer/Lead Managers/BSE at www.nidohomefin.com, www.tipsons.com, www.nuvama.com and www.bseindia.com respectively.

PUBLIC ISSUE ACCOUNT BANK, SPONSOR BANK AND REFUND BANK: ICICI Bank Limited.

LEAD MANAGERS TO THE ISSUE	REGISTRAR TO THE ISSUE	DEBENTURE TRUSTEE TO THE ISSUE	CREDIT RATING AGENCY (S)	STATUTORY AUDITOR	
 Tipsons Consultancy Services Private Limited 401, Sheraton House, Opposite Ketav Petrol Pump, Polytechnic Road, Ambawadi, Ahmedabad - 380015, Gujarat Tel: +91 079 66828064 / +91 84660505716 Email: projectshikhar.dcm@tipsons.com Website: www.tipsons.com Contact person: Sandeep Bhansali / Neha Jain	 Nuvama Wealth Management Limited (formerly known as Edelweiss Securities Limited) 801-804, Wing A, Building No 3, Inspire BKC, G Block, Bandra Kurla Complex, Bandra East, Mumbai - 400 051 Tel: +91 40 4009 4400, Email: nhfl.ncd@nuvama.com Investor Grievance Email: customerservice.mb@nuvama.com Website: www.nuvama.com, Contact Person: Saili Dave	 KFIN Technologies Limited (formerly known as KFIN Technologies Private Limited), Selenium Tower B, Plot 31-32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad - 500 032, Telangana Tel: +91 40 6716 2222, Fax: +91 40 6716 1563 Email: nhfl.ncd@kfintech.com, Website: www.kfintech.com, Contact Person: M Murali Krishna	 Beacon Trusteeship Limited* 7 A&B, Siddhivinayak Chambers, Gandhi Nagar, Opp. MIG Cricket Club, Bandra (East), Mumbai 400 051 Tel.: +91 22 2655 8759 Email: contact@beacontrustee.co.in Website: www.beacontrustee.co.in Contact Person: Kaustubh Kulkarni	 CRISIL Ratings Limited CRISIL House, Central Avenue, Hiranandani Business Park, Powai, Mumbai 400076 Tel: +91 22 3342 3000 Email: crisilratingdesk@crisil.com Website: www.crisil.com/ratings Contact Person: Ajit Velonie	NGS & Co., LLP, Chartered Accountants B-46, Pravasi Estate, 3rd Floor V.N. Road, Goregaon (East), Mumbai 400 063 Maharashtra, India Tel: +91 22 4908 4401 Email: info@ngsco.in Contact Person: R.P. Soni

* Beacon Trusteeship Limited under regulation 8 of SEBI NCS Regulations has by its letter dated December 26, 2023 given its consent for its appointment as Debenture Trustee to the Issue and for its name to be included in this Prospectus and in all the subsequent periodical communications sent to the holders of the NCDs issued pursuant to the Issue.

COMPANY SECRETARY AND COMPLIANCE OFFICER: Girish Manik***, Address: Tower 3, 5th Floor, Wing B, Kohinoor City Mall Kohinoor City, Kirol Road, Kurla (West) Mumbai 400070, Maharashtra, India Tel.: +91 22 4272 2200, Email: CS.CBG@nidohomefin.com

***Girish Manik, the company secretary and compliance officer of our Company has tendered his resignation and is currently serving his notice period. His last working day in the Company is February 12, 2024. Consequently, Neha Sagar has been appointed as the interim Company Secretary and Compliance Officer of the Company with effect from February 13, 2024.

DISCLAIMER STATEMENT OF CRISIL RATINGS LIMITED (CRISIL RATINGS): CRISIL Ratings Limited (CRISIL Ratings) has taken due care and caution in preparing the material based on the information provided by its client and / or obtained by CRISIL Ratings from sources which it considers reliable (information). A rating by CRISIL Ratings reflects its current opinion on the likelihood of timely payment of the obligations under the rated instrument and does not constitute an audit of the rated entity by CRISIL Ratings. CRISIL Ratings does not guarantee the completeness or accuracy of the information on which the rating is based. A rating by CRISIL Ratings is not a recommendation to buy, sell, or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. The rating is not a recommendation to invest / disinvest in any entity covered in the material and no part of the material should be construed as an expert advice or investment advice or any form of investment banking within the meaning of any law or regulation. CRISIL Ratings especially states that it has no liability whatsoever to the subscribers / users / transmitters / distributors of the material. Without limiting the generality of the foregoing, nothing in the material is to be construed as CRISIL Ratings providing or intending to provide any services in jurisdictions where CRISIL Ratings does not have the necessary permission and/or registration to carry out its business activities in this regard. Nido Home Finance Limited (formerly known as Edelweiss Housing Finance Limited) will be responsible for ensuring compliances and consequences of non-compliances for use of the material or part thereof outside India. Current rating status and CRISIL Ratings rating criteria are available without charge to the public on the website, www.crisil.com. For the latest rating information on any instrument of any company rated by CRISIL Ratings, please contact customer service helpdesk at 1800-267-1301.

DISCLAIMER: Nido Home Finance Limited (Formerly known as Edelweiss Housing Finance Limited) ("Company"), subject to market conditions, and other considerations, is proposing a public issue of secured redeemable non-convertible debentures ("NCDs") and has filed a prospectus dated February 07, 2024 ("Prospectus") with the Registrar of Companies, Maharashtra at Mumbai ("RoC"), BSE Limited ("BSE") and Securities and Exchange Board of India ("SEBI"). The Prospectus is available on the website of the Company at www.nidohomefin.com, on the website of BSE at www.bseindia.com, on the website of the lead managers at www.tipsons.com and www.nuvama.com and on the website of SEBI at www.sebi.gov.in. Investors proposing to participate in the Issue should invest only on the basis of the information contained in the Prospectus. Investors should note that investment in the NCDs involves a high degree of risk and for details in relation to the same, refer to the Prospectus, including the section titled "Risk Factors" and "Material Developments" beginning on page 16 and 148 respectively of the Prospectus.

Note: Capitalized terms not defined herein shall have the same meaning as assigned to such terms in the Prospectus.

For Nido Home Finance Limited
(Formerly known as Edelweiss Housing Finance Limited)

Sd/-
Rajat Avasthi
Managing Director & CEO
DIN: 07969623

Place : Mumbai
Date : February 9, 2024

SCARNOSE INTERNATIONAL LIMITED

(CIN: U15400GJ2011PLC064911)

Registered Office: 503, Sun Square, Nr. Hotel Nest, Off. C.G. Road, Navrangpura, Ahmedabad 380006 Gujarat India
Contact No.: 079-48975503; | Email Id: compliance@scarnose.com; | Website: www.scarnose.com

Recommendations of the Committee of Independent Directors (CID) pursuant to Regulation 26(7) of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended ("SEBI (SAST) Regulations") in relation to the Open Offer made by Ms. Devi Dineshbhai Pandya (Acquirer No. 1), Mr. Dev Dineshbhai Pandya (Acquirer No. 2), and Mr. Jigar Dineshkumar Pandya (Acquirer No. 3) for acquisition of 8,20,000 (Eight Lakhs Twenty Thousand) Fully Paid-Up Equity Shares of Rs. 10/- each, to the public shareholders of Scarnose International Limited ("Target Company" or "SIL").

1. Date	February 10, 2024
2. Name of the Target Company (TC)	Scarnose International Limited
3. Details of the Offer pertaining to Target Company	8,20,000 (Eight Lakhs Twenty Thousand) Fully Paid-Up Equity Shares of the face value of Rs. 10/- each, representing 26.03% of the total Equity and voting Share Capital of Scarnose International Limited ("SIL") at a price of Rs. 73/- (Rupees Seventy-Three Only) per fully paid-up Equity Share by the Acquirers pursuant to the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended from time to time ("SEBI (SAST) Regulations").
4. Name(s) of the Acquirers	Acquirer No. 1: Ms. Devi Dineshbhai Pandya Acquirer No. 2: Mr. Dev Dineshbhai Pandya Acquirer No. 3: Mr. Jigar Dineshkumar Pandya
5. Name(s) of the PAC	Nil
6. Name of the Manager to the offer	Beeline Capital Advisors Private Limited
7. Members of the Committee of Independent Directors	1) Mr. Kunjal Jayantkumar Soni (Chairperson) and 2) Mr. Hemal Patel (Member)
8. IDC Member's relationship with the TC (Director, Equity shares owned, any other contract / relationship), if any	<ul style="list-style-type: none"> Both the Members of the IDC are Independent Directors of the Target Company. Mr. Kunjal Jayantkumar Soni is holding 30 equity shares in the Target Company. None of the IDC Members holds any other contract or relationship with the Target Company other than their position as Independent Director of the Target Company.
9. Trading in the Equity Shares/other securities of the TC by IDC Members	None of the IDC Members have traded in the Equity Shares of Target Company during 12 months prior to the date of the Public Announcement of the Offer.
10. IDC Member's relationship with the Acquirers (Director, Equity Shares owned, any other contract / relationship), if any.	None of the IDC Members have any relationship with the Acquirers.
11. Trading in the Equity Shares / other securities of the Acquirers by IDC Members	Not Applicable
12. Recommendation on the Open Offer, as to whether the offer is fair and reasonable	IDC Members believe that the Open Offer is fair and reasonable. However, IDC would like to draw attention of the shareholders that post the Public Announcement, the share price of the Company has increased, and the current share price is higher than the Offer Price. The shareholders are advised to independently evaluate the open offer and take an informed decision, whether or not to tender their equity shares in the open offer.
13. Summary of reasons for recommendation	IDC has evaluated the Public Announcement ("PA"), Detailed Public Statement ("DPS"), Draft Letter of Offer ("DLOF"), Letter of Offer ("LOF") and Corrigendum cum Addendum released by Beeline Capital Advisors Private Limited (Manager to the Offer) for and on behalf of Acquirers. Based on the above, the IDC is of the opinion that the Offer Price, being offered by the Acquirers, of Rs. 73/- per fully paid-up Equity Share is fair and reasonable and recommends the acceptance of the Open Offer, in the light of the following: <ul style="list-style-type: none"> The equity shares of the Target Company are frequently traded on the BSE (Stock Exchange). Hence, the Offer Price of Rs. 73/- per fully paid-up Equity Shares offered by the Acquirers is more than the volume-weighted average market price for a period of 60 trading days immediately preceding the date of PA on BSE. The Offer Price offered by the Acquirers is in line with the regulation prescribed by SEBI under the SEBI (SAST) Regulations and prima facie appears to be justified. However, it is advised to the shareholders to independently evaluate the open offer vis-a-vis current share price and take an informed decision before participating in the Offer.
14. Details of Independent Advisors, if any.	None
15. Any other matter(s) to be highlighted	None

To the best of our knowledge and belief, after making proper enquiry, the information contained in or accompanying this statement is, in all material respect, true and correct and not misleading, whether by omission of any information or otherwise, and includes all the information required to be disclosed by the Target Company under the SEBI (SAST) Regulations.

For and on behalf of Committee of Independent Directors of

SCARNOSE INTERNATIONAL LIMITED

Sd/-
Kunjal Jayantkumar Soni
(IDC - Chairperson)

Sd/-
Hemal Patel
(IDC - Member)

Place: Ahmedabad
Date: February 10, 2024

CORRIGENDUM TO THE DETAILED PUBLIC STATEMENT PUBLISHED ON FEBRUARY 06, 2024 FOR THE ATTENTION OF THE SHAREHOLDERS OF



SIR SHADI LAL ENTERPRISES LIMITED

Registered Office: Upper Doab Sugar Mills, Shamli - 247 776 (U.P.);
Corporate Office: World Trade Tower-B, Flat No. 720-A, C-1, Sector-16, Noida-201301 (U.P.)
Corporate Identification Number (CIN): L51909UP1933PLC146675;
Tel No.: 01398-250082, 01398-250063 | Website: www.sirshadilal.com

Open offer for acquisition of up to 13,65,000 (Thirteen Lakh Sixty Five Thousand) ("Offer Shares") fully paid-up equity shares of face value of ₹ 10 (Indian Rupees Ten only) each ("Equity Shares"), representing 26% (twenty six per cent) of the Voting Share Capital of Sir Shadi Lal Enterprises Limited ("Target Company") from the Shareholders of the Target Company, by Triveni Engineering and Industries Limited ("Acquirer") with an intention to acquire control of the Target Company pursuant to and in compliance with Regulations 3(1) and 4 of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as amended (the "SEBI (SAST) Regulations" and reference to a particular "Regulation" shall mean the particular regulation of the SEBI (SAST) Regulations) (the "Offer" or "Open Offer").

This corrigendum announcement ("Corrigendum") to the Detailed Public Statement published on February 06, 2024 in Financial Express (English-all editions), Jansatta (Hindi-all editions), Harit Shakti (Hindi-Shamli edition), Navshakti (Marathi-Mumbai edition) ("DPS"), is being issued by Ambit Private Limited ("Manager to the Offer" or "Manager"), for and on behalf of the Acquirer to the Shareholders of the Target Company, pursuant to and in accordance with the SEBI (SAST) Regulations, to amend and supplement the DPS. This Corrigendum is in continuation of and should be read in conjunction with the public announcement issued on January 30, 2024 ("PA") and the DPS, unless otherwise specified.

Capitalized terms used but not defined in this Corrigendum shall have the same meaning as assigned to such terms in the PA and/or the DPS, unless otherwise specified.

The Shareholders of the Target Company are requested to note that the following revisions/amendments in the schedule of major activities relating to the Open Offer as provided in paragraph VII (Tentative Schedule of Activities) of the DPS. The revised paragraph VII (Tentative Schedule of Activities) of the DPS should be read as follows:

I. TENTATIVE SCHEDULE OF ACTIVITIES

Sr. No.	Activity	Schedule of activities (Day and Date)*
1	Date of PA	Tuesday, January 30, 2024
2	Date of publication of this DPS	Tuesday, February 06, 2024
3	Filing of the draft letter of offer with SEBI	Monday, February 12, 2024
4	Last date for public announcement for competing offer(s)	Wednesday, February 28, 2024
5	Last date for receipt of SEBI observations on the draft letter of offer (in the event SEBI has not sought clarifications or additional information from the Manager)	Tuesday, March 05, 2024
6	Identified Date*	Thursday, March 07, 2024
7	Last date by which the Letter of Offer is to be dispatched to the Shareholders whose names appear on the register of members on the Identified Date	Friday, March 15, 2024
8	Last date by which the committee of the independent directors of the Target Company is required to give its recommendation to the Shareholders for this Open Offer	Wednesday, March 20, 2024
9	Last date for upward revision of the Offer Price and/or Offer Size	Wednesday, March 20, 2024
10	Date of publication of opening of Open Offer public announcement in the newspapers in which this DPS has been published	Thursday, March 21, 2024
11	Date of commencement of the Tendering Period ("Offer Opening Date")	Friday, March 22, 2024
12	Date of closure of the Tendering Period ("Offer Closing Date")	Monday, April 08, 2024
13	Last date of communicating the rejection/ acceptance and completion of payment of consideration or refund of Equity Shares to the Shareholders	Thursday, April 25, 2024
14	Last date for publication of post-Open Offer public announcement in the newspapers in which this DPS has been published	Friday, May 03, 2024

*The above timelines are indicative (prepared on the basis of timelines provided under the SEBI (SAST) Regulations) and are subject to receipt of statutory/regulatory approvals and may have to be revised accordingly. To clarify, the actions set out above may be completed prior to their corresponding dates subject to compliance with the SEBI (SAST) Regulations.

*Date falling on the 10th Working Day prior to the commencement of the Tendering Period. Identified Date is only for the purpose of determining the names of the Shareholders to whom the LOF would be sent. It is clarified that all the Shareholders (even if they acquire Equity Shares and become Shareholders of the Target Company after the Identified Date) are eligible to participate in the Open Offer.

II. OTHER INFORMATION

- All other terms and conditions of the Open Offer as set out in the DPS remain unchanged.
- The Acquirer accepts full responsibility for the information contained in this Corrigendum and also accept responsibility for the obligations of the Acquirer as set out in the SEBI (SAST) Regulations.
- A copy of this Corrigendum will also be available on the SEBI website at www.sebi.gov.in along with the PA and DPS.
- For further information, please refer to the Letter of Offer to be issued by the Acquirer.

ISSUED BY MANAGER TO THE OPEN OFFER:



Ambit Private Limited
Ambit House, 449, Senapati Bapat Marg, Lower Parel, Mumbai 400 013, Maharashtra, India
Telephone: + 91 22 6623 3030, Email: ts.openoffer@ambit.co, Contact Person: Nikhil Bhiwapurkar/Siddhesh Deshmukh,
Website: www.ambit.co, SEBI Registration No.: INM00010585

Place: Noida, Uttar Pradesh
Date: February 10, 2024

On behalf of the Acquirer
Sd/-

THIS IS A PUBLIC ANNOUNCEMENT FOR INFORMATION PURPOSES ONLY AND IS NOT A PROSPECTUS ANNOUNCEMENT AND DOES NOT CONSTITUTE AN INVITATION OR OFFER TO ACQUIRE, PURCHASE OR SUBSCRIBE TO SECURITIES, NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION DIRECTLY OR INDIRECTLY OUTSIDE INDIA. INITIAL PUBLIC OFFER OF EQUITY SHARES ON THE MAIN BOARD OF BSE LIMITED ("BSE") AND NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE"), AND TOGETHER WITH BSE, THE "STOCK EXCHANGES" IN COMPLIANCE WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED ("SEBI ICDR REGULATIONS").

THE PARK

ASPH L

APEEJAY
SURRENDRA
PARK HOTELS



(Please scan this QR Code to view the Prospectus)

APEEJAY SURRENDRA PARK HOTELS LIMITED

Our Company was originally incorporated at Karnataka on November 27, 1987, as Budget Hotels Private Limited, as a private limited company under the Companies Act, 1956, pursuant to a certificate of incorporation dated November 27, 1987 issued by the Registrar of Companies, Bangalore at Karnataka. Subsequently, the name of our Company was changed to Budget Hotels Limited pursuant to our Company becoming a public company with effect from October 26, 1990 and noting of such conversion in the certificate of incorporation by Registrar of Companies, Bangalore at Karnataka. Further, pursuant to the Acquisition Agreements, the entire issued and paid-up equity share capital of our Company constituting 571,940 equity shares of face value of ₹ 100 each, was acquired by Apeejay Hotels Delhi in two tranches and our Company became the wholly owned subsidiary of Apeejay Hotels Delhi. Subsequently, pursuant to the scheme of amalgamation approved vide orders of the High Court of Madras dated June 13, 2003, High Court of Delhi dated August 6, 2003, and High Court of Karnataka dated September 17, 2003, Apeejay Hotels Delhi, and Gemini Hotels and Holdings Limited (a wholly owned subsidiary of Apeejay Hotels Delhi) were amalgamated with our Company, with the appointed date being April 1, 2001. Thereafter, to closely identify the association of our Company with the Apeejay Surrendra Group, the name of our Company was changed from Budget Hotels Limited to Apeejay Surrendra Park Hotels Limited, pursuant to the resolution passed by our Shareholders at their EGM held on March 8, 2004 and the certificate of incorporation pursuant to change of name was issued by the RoC on March 29, 2004. Further, pursuant to our Shareholders' resolution dated November 30, 2016 and order dated June 22, 2017 passed by the Regional Director, South East Region, Hyderabad, our registered office was shifted from the State of Karnataka to State of West Bengal. For further details relating to changes in the registered office and name of our Company, see "History and Certain Corporate Matters - Changes in the registered office of our Company" on page 282 of the Prospectus dated February 07, 2024 ("Prospectus").

Registered Office: 17, Park Street, Kolkata - 700 016, West Bengal, India; Corporate Office: The Park Hotels, N-80, Connaught Place, New Delhi - 110 001, India
Telephone number: +91 33 2249 9000; Contact person: Shalini Keshan, Company Secretary and Compliance Officer, E-mail: investorrelations@asph.in; Website: www.theparkhotels.com, Corporate Identity Number: U85110WB1987PLC222139

THE COMMENCEMENT OF TRADING OF THE EQUITY SHARES OF OUR COMPANY ON THE STOCK EXCHANGES SHALL BE WITH EFFECT FROM FEBRUARY 12, 2024. THE COMMENCEMENT OF TRADING OF THE EQUITY SHARES OF OUR COMPANY SHALL BE ON T+3 DAY (T BEING THE ISSUE CLOSING DATE) IN TERMS OF THE TIMELINES PRESCRIBED UNDER THE SEBI CIRCULAR NO. SEBI/HO/CFD/TPD1/CIR/P/2023/140 DATED AUGUST 09, 2023, WHICH REDUCED THE TIMELINE FOR LISTING OF EQUITY SHARES IN PUBLIC ISSUE FROM EXISTING T+6 DAYS TO T+3 DAYS

OUR PROMOTERS: KARAN PAUL, PRIYA PAUL, APEEJAY SURRENDRA TRUST AND GREAT EASTERN STORES PRIVATE LIMITED

Our Company has filed the Prospectus with the RoC and the Equity Shares are proposed to be listed on the Main Board of the National Stock Exchange of India Limited ("NSE") and BSE Limited ("BSE") and the trading will commence on February 12, 2024.

BASIS OF ALLOTMENT

INITIAL PUBLIC OFFERING OF 59,385,351 EQUITY SHARES OF FACE VALUE OF ₹ 1 EACH ("EQUITY SHARES") OF APEEJAY SURRENDRA PARK HOTELS LIMITED (OUR "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ 155 PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ 154 PER EQUITY SHARE) AGGREGATING TO ₹ 9,200.00 MILLION (THE "OFFER"), COMPRISING A FRESH ISSUE OF 38,740,191 EQUITY SHARES AGGREGATING TO ₹ 6,000.00 MILLION BY OUR COMPANY (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF 20,645,160 EQUITY SHARES AGGREGATING TO ₹ 3,200.00 MILLION, COMPRISING 19,096,774 EQUITY SHARES AGGREGATING TO ₹ 2,960.00 MILLION BY APEEJAY PRIVATE LIMITED (THE "PROMOTER GROUP SELLING SHAREHOLDER"), 1,483,870 EQUITY SHARES AGGREGATING TO ₹ 230.00 MILLION BY RECP IV PARK HOTEL INVESTORS LTD AND 64,516 EQUITY SHARES AGGREGATING TO ₹ 10.00 MILLION BY RECP IV PARK HOTEL CO-INVESTORS LTD (TOGETHER REFERRED TO AS THE "INVESTOR SELLING SHAREHOLDERS") AND TOGETHER WITH THE PROMOTER GROUP SELLING SHAREHOLDER, REFERRED TO AS THE "SELLING SHAREHOLDERS" AND SUCH EQUITY SHARES OFFERED BY THE SELLING SHAREHOLDERS, THE "OFFERED SHARES") ("OFFER FOR SALE").

THE OFFER INCLUDED A RESERVATION OF 675,675 EQUITY SHARES, AGGREGATING TO ₹ 100 MILLION (CONSTITUTING 0.32% OF THE POST OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (THE "EMPLOYEE RESERVATION PORTION"). THE OFFER LESS THE EMPLOYEE RESERVATION PORTION IS HERINAFTER REFERRED TO AS THE "NET OFFER". THE OFFER AND THE NET OFFER CONSTITUTE 27.83% AND 27.51%, RESPECTIVELY, OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. OUR COMPANY, IN CONSULTATION WITH BOOK RUNNING LEAD MANAGERS ("BRLMS"), OFFERED A DISCOUNT OF 4.52% (EQUIVALENT TO ₹ 7 PER EQUITY SHARE) OF THE OFFER PRICE TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION ("EMPLOYEE DISCOUNT").

DETAILS OF THE OFFER FOR SALE BY THE SELLING SHAREHOLDERS

NAME OF SELLING SHAREHOLDER	TYPE	NUMBER OF EQUITY SHARES OFFERED (AMOUNT IN ₹ MILLION)	WEIGHTED AVERAGE COST OF ACQUISITION (IN ₹ PER EQUITY SHARE) ^A
Apeejay Private Limited	Promoter Group Selling Shareholder	19,096,774 Equity Shares of face value of ₹ 1 each aggregating to ₹ 2,960 million	0.75
RECP IV Park Hotel Investors Ltd	Investor Selling Shareholder	1,483,870 Equity Shares of face value of ₹ 1 each aggregating to ₹ 230 million	109.81
RECP IV Park Hotel Co-Investors Ltd	Investor Selling Shareholder	64,516 Equity Shares of face value of ₹ 1 each aggregating to ₹ 10 million	77.67

^AAs certified by Raj Har Gopal & Co., Chartered Accountants, by way of their certificate dated February 7, 2024.

ANCHOR INVESTOR OFFER PRICE:

₹ 155 PER EQUITY SHARE OF FACE VALUE OF ₹ 1 EACH

OFFER PRICE:

₹ 155 PER EQUITY SHARE OF FACE VALUE OF ₹ 1 EACH
(₹ 148 PER EQUITY SHARE FOR ELIGIBLE EMPLOYEES)

THE OFFER PRICE IS

155 TIMES OF THE FACE VALUE OF THE EQUITY SHARES

RISKS TO INVESTORS

- Concentration Risk:** A large portion of our revenue (approximately 75% of the Total Income in Fiscal 2023) is realised from our top five owned hotels with THE PARK Kolkata contributing 21.75% to the Total Income in Fiscal 2023. Any adverse development affecting these hotels or the regions in which they operate, may adversely affect our business, results of operations, cash flows and financial condition.
- Incurred Losses in FY22 and FY21:** We had a restated loss of ₹ 282.02 million and ₹ 758.84 million for the Fiscals 2022, and 2021, respectively. Any losses in the future could adversely affect our financial condition, results of operations and cash flows.
- Risk pertaining to majority hotel bookings originating from online travel agents and intermediaries:** Majority portion of our hotel bookings (approximately 49% of our total room bookings contributing about 49% of our total room revenue for Fiscal 2023) originate from online travel agents and intermediaries. In the event such online travel agents and intermediaries continue to gain market share compared to our direct booking channels, they may be able to negotiate higher commissions for services provided, or demand significant concessions or reduced room rates causing an adverse effect on our margins, business, and results of operations.
- Risk related to delay in development/construction:** We are exposed to risks associated with the delay in development of our hotel properties and land banks. Any delay in the construction of new hotel buildings or expansion of our existing properties may have an adverse effect on our business, results of operations, financial condition, and cash flows.
- Non-compliance with covenants of financing agreements:** We were not in compliance with certain covenants under certain of our financing agreements in the past and had delays in repayment of certain long-term rupee loans and working capital loans. In case of any breach of covenants or delay in repayment of facilities in the future, such non-compliance, if not waived, could adversely affect our business, results of operations, cash flows, and financial condition.
- Concentration risk pertaining to significant portion of room revenue from corporate accounts and from leisure customers:** We derive a significant portion of our room revenue from corporate accounts and from leisure customers, contributing approximately 80% of the total room revenue comprising approximately 40% each from corporate accounts and leisure customers in Fiscal 2023. Changes in travellers' preferences due to increased use of telepresence equipment, cost of travel, spending habits, and other factors may adversely affect the demand for hotel rooms leading to adverse effect on our business, results of operations, financial condition, and cash flows.
- Risk in relation to Indebtedness:** We have incurred indebtedness which requires significant cash flows to service, and this, together with the conditions and restrictions imposed by our financing arrangements, fluctuations in the interest rates may limit our ability to operate freely and grow our business. As on September 30, 2023, we had total borrowings (including current borrowings, and non-current borrowings) of ₹5,970.90 million.
- Seasonality and Cyclicity Risk:** Our business is subject to seasonal and cyclical variations that could result in fluctuations in our results of operations and cash flows. Further, the hospitality industry is subject to weekly variations as well. Also, the hospitality industry is cyclical, and demand generally follows key macroeconomic indicators.
- Material uncertainty for going concern:** Our Statutory Auditors have included paragraph on material uncertainty on going concern in their audit reports and other audit qualifications in the annexure to the auditors' reports issued under the Companies (Auditor's Report) Order, 2016 for Fiscal 2021.
- Liquidity ratio of the Company is and has been less than 1:** Liquidity ratios of our Company for six months ended September 30, 2023, September 30, 2022 and Fiscals 2023, 2022, and 2021 have been less than 1, which may have an adverse impact on our ability to meet short term financial obligations of our business and operations.
- Risk related to expansion in real estate space:** We are exposed to risks associated with the construction and development of serviced apartments at EM Bypass, which is a one-off project of our Company and of which the Company has no prior experience.
- Delay in payment of statutory dues:** There are certain instances of delays in payment of statutory dues or non-payment of statutory dues on account of certain disputes. Any delay in payment of such statutory dues or non-payment of statutory dues in dispute may attract financial penalties from the respective government authorities and in turn may have an adverse impact on our financial condition and cash flows.
- Emphasis of matter in the Audit report:** Our Statutory Auditors have included an emphasis of matter and other matters in their audit reports and other audit qualifications in the annexure to the auditors' reports issued under the Companies (Auditor's Report) Order, 2016 for Fiscal 2021, and the Companies (Auditor's Report) Order, 2020 for Fiscals 2022 and 2023.
- Risk related to credit rating downgrade:** Credit rating downgrades may increase our cost of capital and future fund raising may cause a dilution in your shareholding or place restrictions on our operations. We cannot assure you that we will be able to maintain or improve such credit ratings.
- Mortgaged hotels and missing title deeds:** Certain of our hotels are mortgaged with lenders, out of which the title deeds of certain immovable properties are not held in the name of our Company. Failure to comply

with the terms of the mortgage agreements or inability to enforce our rights effectively in the event of any dispute or adverse action in relation to properties where the title deeds are not in our Company's name may result in adverse impact on our business, results of operations, financial condition and cash flows.

- Promoter and Directors are engaged in similar business activities and no non compete arrangements with Promoters:** Certain of our Promoters and our Directors are engaged in business activities which are similar to those undertaken by our Company and Subsidiaries, or have interests in other companies, which are in businesses similar to ours, which may result in conflicts of interest. Further, we have not entered into any non-compete arrangements with our Promoters.
- Majority loans to be repaid from the proceeds are from ICICI Bank, which is an affiliate of one of the Lead Managers:** Majority of the loans that we propose to repay from Net Proceeds (amounting to ₹ 3,674.19 million and constituting 61.67% of the total outstanding borrowings of our Company as on September 30, 2023) have been obtained from the ICICI Bank Limited, which is an affiliate of one of the Lead Managers to the Offer.
- The Offer comprises Fresh Issue by our Company and an Offer for Sale by the Selling Shareholders.** Our Company will not receive any proceeds from the Offer for Sale.
- Floor Price and Cap Price as compared to the weighted average cost of acquisition ("WACA") based on primary/ secondary transaction(s):**

Past Transactions	Weighted average cost of acquisition (in ₹)	Floor Price (in ₹) [#]	Cap Price (in ₹) [#]
WACA for Primary Transactions during 18 months prior to Prospectus	Nil	N.A.	N.A.
WACA for Secondary Transactions during 18 months prior to Prospectus	Nil	N.A.	N.A.

Since there were no primary or secondary transactions of equity shares of our Company during the 18 months preceding the date of filing of the Prospectus, the information has been disclosed for price per share of our Company based on the last five primary or secondary transactions where our Promoters/members of our Promoter Group or Shareholder(s) having the right to nominate director(s) on the Board of our Company, are a party to the transaction, during the three years prior to the date of filing of the Prospectus irrespective of the size of the transaction, is as below:

	Nil	NA	NA
Based on primary issuances			
Based on secondary transactions	0.08	1,837.50	1,937.50

[#]As certified by Raj Har Gopal & Co., Chartered Accountants, vide their certificate dated February 7, 2024.

- The details of Price/Earnings, Earnings per share, Return on Network and NAV as on and for the year ended March 31, 2023 are as follows:**

Particulars	Price/ Earnings (at diluted EPS)	Earnings per share (₹)	Return on Network (%)	Net Asset Value per share (₹)
Company (Apeejay Surrendra Park Hotels Limited) [*]	56.36	2.75	8.65% ³	31.81
Average of Industry Peers	73.60 ¹	5.65 ¹	12.86% ²	39.73

^{*}At upper end of price band.

- EPS for SAMHI Hotels Limited is negative for the financial year ended March 31, 2023, accordingly the same has not been considered in Industry peers.
- Return on network for SAMHI Hotels Limited is negative for the financial year ended March 31, 2023, accordingly the same has not been considered in Industry peers.
- Profit for the financial year ended March 31, 2023 divided by the average net worth attributable to the owners of the Company.
- The details of weighted average return on net-worth for the last 3 full financial years, and six months ended September 30, 2023 and September 30, 2022 are as follows :-**

Particulars	Fiscal 2021	Fiscal 2022	Fiscal 2023	Six months ended September 30, 2023	Six months ended September 30, 2022
Company (Apeejay Surrendra Park Hotels Limited)	(13.23%)	(5.40%)	9.03%	4.05%	3.58%

- The details of market value to total revenue and the PE Ratio on the upper end/lower end of the price band are as below:**

Particulars	Market value/ Total turnover		PE Ratio	
	Cap Price	Floor Price	Cap Price	Floor Price
Our Company [*]	6.31	6.04	56.36	53.45

^{*}Based on financial year ended March 31, 2023

Note:

- Total revenue is for the financial year ended March 31, 2023.
- Market value has been adjusted for the Fresh Issue portion.
- Diluted EPS has been considered for the financial year ended March 31, 2023.

Continued on next page...



Request for Proposal (RFP) for Empanelment of Investment Banker(s) / Merchant Banker(s) for Advising and Managing the Process of Disinvestment of Bank of India's Non-core Assets / Strategic Investments.

M/S MARKETWOLF SECURITIES PRIVATE LIMITED (formerly known as FNO India Securities Private Limited)

NOTICE FOR SURRENDER OF CERTIFICATE OF REGISTRATION AS DEPOSITORY PARTICIPANT



ADVERTISEMENT IN RESPECT OF STRESSED LOAN EXPOSURE OF HARIDWAR HIGHWAYS PROJECT LIMITED ("HHPL") TO THE ELIGIBLE BUYERS (PERMITTED ARCs/NBFCs/Banks/FIs) THROUGH e-AUCTION UNDER SWISS CHALLENGE METHOD

IDBI Capital Markets & Securities Ltd. on behalf of Axis Bank Limited and other consortium lenders ("Lenders") invites Expression of Interest ("EOI") from eligible ARCs / Banks / NBFCs / all India Financial Institutions ("Eligible Participants") in terms of extant Reserve Bank of India guidelines on Transfer of Stressed Loan Exposures...

Table with Contact Persons, Contact Details, and E-mail ID. Includes names like Rohan Jhaveri, Jitendra Agarwal, Aman Agrawal.

Interested parties may contact the undersigned.

Please note that e-Auction process envisaged in this advertisement shall be subject to final approval by the Competent Authority of the Lenders. Further, the Lenders reserve the right to cancel or modify, amend or withdraw the terms of this advertisement and process document at any stage, without assigning any reason by uploading the corrigendum on the website.

Place: Mumbai Issued by IDBI Capital Markets & Securities Ltd

INVITATION FOR EXPRESSION OF INTEREST FOR PARTICIPATION IN SWISS CHALLENGE PROCESS FOR TRANSFER OF STRESSED LOAN EXPOSURE OF PINK CITY EXPRESSWAY PRIVATE LIMITED

IDBI Capital & Securities Limited ("ICMS") has been mandated by IDBI Bank Limited ("IDBI" or "Lead Bank") on behalf of consortium of lenders (viz IDBI Bank Limited, Punjab National Bank, Union Bank of India, India Infrastructure Finance Company Limited, Canara Bank, Bank of India, Axis Bank, Bank of Baroda, Indian Bank, State Bank of India and Karur Vysya Bank) ("Lenders") as "Process Advisor" for assisting and advising the Lenders on the bid process and matters incidental thereto in connection with Transfer of Stressed Loan Exposure of Pink City Expressway Private Limited ("PCEPL") under Swiss Challenge Method...

Table with Contact Persons, Designation, Contact Details, and E-mail ID. Includes names like Mr. Dal Chand, Mr. Abhirup Das, Mr. Jitendra Agarwal, Mr. Aman Agrawal.

Note: IDBI / ICMS reserves the right to cancel or modify the process and/or disqualify any eligible party, at any stage without assigning any reason and without any liability, and the decision of the IDBI/ICMS shall be final and binding.

FORM A PUBLIC ANNOUNCEMENT (Under Regulation 6 of the Insolvency and Bankruptcy Board of India (Insolvency Resolution Process for Corporate Persons) Regulations, 2016)

FOR THE ATTENTION OF THE CREDITORS OF MORARJEE TEXTILES LIMITED

Table with 14 rows detailing relevant particulars like Name of corporate debtor, Date of incorporation, and Insolvency commencement date.

SUPER TANNERY LIMITED

CIN No.: L19131UP1984PLC006421 Regd. & Head Office: 187/170, Jajmau Road, Kanpur-208 010 Ph. No.: +91 7522000370, Fax No.: +91 512 2460792 Email: share@supertannery.com, Web: www.supertannery.com

EXTRACT OF CONSOLIDATED AND STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER, 2023

Table showing Consolidated financial results with columns for Particulars and various time periods (Three Months ended, Nine Months ended, Year ended).

Notes: 1. The above is an extract of the detailed format of audited Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the quarter and year ended consolidated and standalone financial results are available on the Stock Exchange websites...

Table showing Standalone financial results for Super Tannery Limited with columns for Particulars and various time periods.

These financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment therefor.

For and on behalf of the Board of Directors: Itikharul Amin, Managing Director, DIN 00037424

Place: Kanpur Dated: February 10, 2024

Sun Petrochemicals Private Limited

Regd Office: R K CENTRE 4TH FLOOR, FATEH GUNJ MAIN ROAD, VADODARA GUJARAT 390002, INDIA CIN: U24219G11995PTC028519

Financial results for quarter ended December 31, 2023 [Regulation 52 (8), read with Regulation 52 (4), of the SEBI (LODR) Regulations, 2015]

Table showing financial results for Sun Petrochemicals with columns for Particulars, For Quarter ended, and For year ended.

Notes: a) The above is an extract of the detailed format of quarterly financial results filed with the Stock Exchanges under Regulation 52 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the quarterly financial results are available on the websites of the Stock Exchange(s) and the listed entity (https://sunpetro.com).

Date: 09 February, 2024 Place: Mumbai For and on behalf of the Board Mr. Jimmi Desai, Director, DIN: 02623717

YATHARTH HOSPITAL & TRAUMA CARE SERVICES LIMITED

Regd. Office: JA 108 DLF Tower A NA Jaspola District Centre South Delhi DL 110025 India Corporate Office: HO-01, Sector-1 Greater Noida West Gautam Buddha Nagar UP 201306 India Website: www.yatharthhospitals.com Email: cs@yatharthhospitals.com CIN: L85110DL2008PLC174706

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTH ENDED 31st DECEMBER, 2023

Table showing consolidated financial results for Yatharth Hospital & Trauma Care Services Limited with columns for Particulars and various time periods.

NOTES: 1) The above Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 10 February, 2024. 2) The above is an extract of the detailed format of financial results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.

For and on behalf of Yatharth Hospital & Trauma Care Services Ltd Dr. Ajay Kumar Tyagi, Chairman and whole-time Director, DIN: 01792886

Place: Noida Dated: 10.02.2024

Pradeep Metals Limited

Registered Office: R-205, T.T.C. Ind. Area, MIDC, Rabale, Navi Mumbai 400701 Email id: investors@pradeepmetals.com, Website: www.pradeepmetals.com, Contact no: +91-022-2769 1026, Fax :+91-022-2769-1123

Table showing Standalone and Consolidated financial results for Pradeep Metals Limited with columns for Particulars and various time periods.

Notes: 1. The above is an extract of the detailed format of Standalone and Consolidated audited Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of Standalone & Consolidated Financial Results are available on the websites of the Stock Exchange(s) (www.bseindia.com/corporates) and the Company website (http://www.pradeepmetals.com/reports.htm).

For Pradeep Metals Limited Sd/- Pradeep Goyal, Chairman and Managing Director, DIN: 00008370

Place: Navi Mumbai Date: 10th February 2024

adani Electricity Invitation for Supply of Power. Adani Electricity Mumbai Limited (AEML) invites bids for selection of seller/s for supply of upto 400 MW of power on Short Term Basis through E-tendering and E-Reverse Auction process.

Escorts Kubota Limited Notice of Original of Share Certificates. This is to inform the general public that original share certificates issued by Escorts Kubota Limited, the details of which are as mentioned below, have been lost/mis placed and an application has been made by the holders for issuance of duplicate share certificates respect there of.

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CBC19101/13/0020/2324

GROWING E-COMMERCE SPACE IS A HUGE OPPORTUNITY

The Delhivery is on track

AYANTI BERA February 11

DELHIVERY IS ON a roll. The integrated logistics player delivered its first profit in the September quarter...

Express consignments delivered in Q3FY24 topped 200 million. As Shrinidhi Karlekar of HSBC observed...

Catalysed by new channels such as ONDC, the e-commerce space is tipped to grow at an annual rate of 15-20%.

How big the opportunity is can be gauged from the fact that the average number of packages per person per year is just four in India today compared with about 70 in China.

Delhivery's infrastructure and network are also enabling it to cash in on the rising demand in the heavy parcels segment.



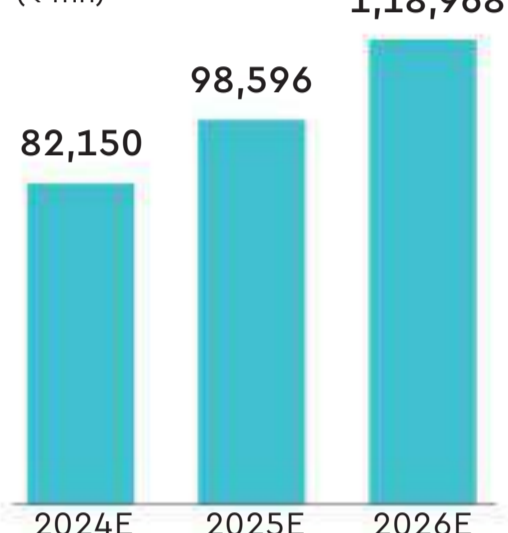
WE HAVE THE LOWEST COST NETWORK SO WE HAVE THE FREEDOM AND CAN PRICE AGGRESSIVELY AND UNIFORMLY

THE BIG PICTURE

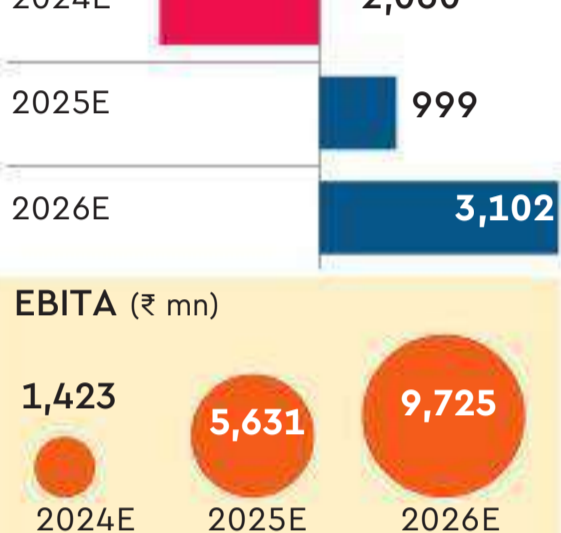
DELHIVERY IS BETTER-PLACED VIS-A-VIS THE COMPETITION BECAUSE ITS REVENUE MIX -BETWEEN B2B AND B2C-IS MORE DIVERSIFIED

RIDING HIGH

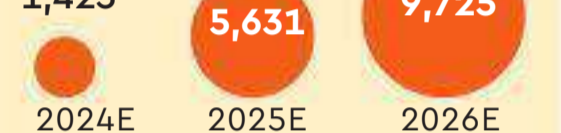
Revenue from contract with customers (₹ mn)



PAT (₹ mn)



EBITA (₹ mn)



Source: Company, Kotak Institutional Equities estimates

in heavy segment where the volumes are going up secularly.

Delhivery is also better-placed vis a vis the competition because its revenue mix -between B2B and B2C-is more diversified.

of the express parcel business. Both Xpressbees and ECom Express, which are half the size of Delhivery have seen a meaningful deterioration in profitability in periods of strong growth...

Moreover, there's scope to expand operating leverage. "We estimate that around one-third of Delhivery's operating expenses will not necessarily

scale in tandem with revenue growth," Aditya Suresh of Macquarie believes.

The investments needed to gain share and grow in the PTL business, such as the integration of the network and the trailerisation strategy, are largely behind it.

VINTAGE WHEELS ON DELHI ROADS



Participants ride a vintage car at Connaught Place during the 57th Statesman Vintage and Classic Car Rally in New Delhi on Sunday.

U-19 WC final: Australia dash Indian dreams with 79-run win

PRESS TRUST OF INDIA Benoni, South Africa, February 11

A FRESH CHAPTER was added to the script of Australia's domination over India in the ICC World Cup finals when they bagged the Under-19 title with a 79-run victory here on Sunday.

But Uday Saharan's side floundered in the final step to glory, stumbling to 174 all out as the relentless Aussie bowlers led by the furious Mahli Beardman (3/15) and the crafty off-spinner Raf MacMillan (3/43) did not give them any breathing space.

This was Australia's fourth U-19 title and first since 2010 and, in a way, they also washed away the pain of losing to India in two title matches in 2012 and 2018.



Many would view this result as a continuation of Australia's win over India in the senior World Cup last year at Ahmedabad.

Pacer Callum Vidler started Australia's victory march by packing off Indian opener Arshin Kulkarni, inducing an edge to stumper Ryan Hicks.

From that point, India simply failed to stitch together any meaningful partnerships as frontline batters including skipper Saharan (8), Musheer

some 63% driven on its TTs. As such, the TT percentage has tripled on an expanded base.

"TTs are core to our growing PTL business, they allow us to haul a lot more load a lot more efficiently and we will continue to invest in building the TT network," says Barua.

He points out it's not merely a question of buying more trucks but how to integrate them with the mega gateways and making the gateways more productive.

The PTL story is one of a long period of consolidation in the market since organised players today have a share of less than 45% of express PTL volumes with the share of the top 3 at less than 20%.

Scaling up is a must. As experts point out, volumes are smaller than they were before the merger with Spoton. In this context, the company says a bigger sales force will help significantly expand the base of SME and smaller customers; historically, this has been an under-served segment and a big LTL opportunity.

Analysts say a rising share of larger trucks has helped Delhivery's line haul expenses become the 'lowest in industry'. "We have the lowest cost network so we have the freedom and can price aggressively and uniformly," Barua claims.

How Alonso stopped goal machine Kane

SANDIP G February 11

AFTER THE FINAL whistle blew, capping a symbolic night when Bayer Leverkusen thrashed Bayern Munich to stretch their lead to five on the Bundesliga chart, manager Xabi Alonso dragged his support staff to the middle of the pitch.

The grace and calm always existed. Few midfielders in modern football could seamlessly straddle the varied roles of a midfielder, he could snatch the ball from the opponent's feet, with not so much of a swish as a touch; he could tigerishly hold onto the ball, without breaking a sweat or straining a muscle; he could tackle, pass, distribute (his biggest gift) and score (some long-range worldies he has netted), he could be the most visible and invisible player on the field.

Sharp recruiting like Benitez, lego-building team like Guardiola and managing like Ancelotti, the versatile Spaniard is combining the best of managerial virtues



Bayer Leverkusen manager Xabi Alonso

tactics in finer details. He was the leader of leaders, though you would not always see that on the field," Carlo Ancelotti, another celebrated manager who Alonso has played under, would observe.

This revelatory season, where his Leverkusen has yet to lose a game and won 17 of their 21 fixtures, he has shown the finer virtues of all the legendary teams and managers that he has played with.

deal helped him leverage funds to purchase Granit Xhaka, Alex Grimaldo, Victor Boniface and Jonas Hofmann, the perfect budget players for his tactics. Xhaka and Hofmann, both 31, would bring experience to his rather young team.

stabilized the defence, relying on counter-attacks. Like Guardiola he built his team block by block. From Ancelotti, he picked that supreme knack to manage, to understand the psychology of the players, to know when to be soft and stern, to understand both the physical and mental limits of a player.

There could be more twists and turns in the Bundesliga season; Bayern, champions for the past 11 seasons, don't surrender without a fight. The five-point gap could be blown up in a couple of bad game-weeks. Leverkusen have a history of being self-destructive too—the moniker Neverkusen captures it. But with Alonso on the wheels, the promised land seems closer than ever before. And en route, Alonso is winning hearts and inviting covetous glances of Europe's super clubs.

SUUMAYA INDUSTRIES LIMITED

CIN: L46411MH2011PLC220879 Regd. Off: Wing B, 20th Floor, Lotus Corporate Park, Western Express Highway, Goregaon East Mumbai MH400063 IN



EXTRACT OF UNAUDITED STANDALONE AND CONSOLIDATED RESULTS FOR QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

Table with 7 columns: Particulars, Standalone (Quarter Ended, Nine Months Ended, Year Ended), Consolidated (Quarter Ended, Nine Months Ended, Year Ended). Rows include Total Income from Operations, Net Profit, Total Comprehensive Income, and Earnings per Share.

Notes: (1) The above unaudited Standalone and Consolidated financial results were reviewed and recommended by the Audit Committee and further considered and approved by the Board of Directors at their meeting held on February 10, 2024.

Place: Mumbai Date: February 10, 2024

For and on behalf of the Board Suumaya Industries Limited Sd/- Mr. Ushik Gala Chairman & Managing Director DIN: 06995765

ELPRO INTERNATIONAL LIMITED

REGISTERED OFFICE: 17th FLOOR, NIRMAL BUILDING, NARIMAN POINT, MUMBAI - 400021 CIN: L51505MH1962PLC012425

EXTRACTS OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED DECEMBER 31, 2023

Table with 5 columns: Particulars, Standalone (Quarter ended, Nine months ended), Standalone (Year ended). Rows include Total Income from Operations, Net Profit, Total Comprehensive Income, and Earnings Per Share.

EXTRACTS OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED DECEMBER 31, 2023

Table with 5 columns: Particulars, Consolidated (Quarter ended, Nine months ended), Consolidated (Year ended). Rows include Total Income from Operations, Net Profit, Total Comprehensive Income, and Earnings Per Share.

The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015.

Place: Mumbai Date: February 10, 2024

For and on behalf of Board of Directors Sd/- Deepak Kumar Chairman and Managing Director DIN: 07512769

BHARAT EKANS LIMITED

REGD. OFF. - PLOT No. 586, Pocket C, IFC, Ghazipur, Delhi-110096

CIN: L74899DL1985PLC020973, Ph.No.935577335-36, Website: www.bharatekansh.com, Email: bharatekansh.ltd@gmail.com

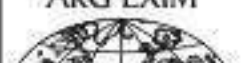
Extract of Consolidated and Standalone Unaudited Financial Results for the Quarter 31 December 2023

Table with 5 columns: Particulars, Quarter Ended 31-Dec-23 Unaudited, Year ended 31-Mar-23 Audited, Quarter Ended 31-Dec-23 Unaudited, Year ended 31-Mar-23 Audited. Rows include Revenue from Operation, Net Profit/(Loss) for the Period, etc.

Note: The above is an extract of the detailed format of Quarter ended 31 December, 2023 of Consolidated and Standalone Financial Results filed with the Stock Exchanges under Reg 33 of SEBI(LODR), Reg. 2015.

Date: 10.02.2024 Place: New Delhi

AKG EXIM



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CORP. OFFICE - UNIT No. 237, 02ND FLOOR, TOWER-B, SPAZEDGE, SECTOR-47, GURUGRAM-122018, HARYANA

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EXTRACT OF UNAUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER, 2023

Table with 10 columns: Particulars, Quarter ended December 31, 2023 Unaudited, Quarter ended September 30, 2023 Unaudited, Quarter ended December 31, 2022 Audited, Year ended March 31, 2023 Audited, Quarter ended December 31, 2023 Unaudited, Quarter ended September 30, 2023 Unaudited, Quarter ended December 31, 2022 Audited, Year ended March 31, 2023 Audited. Rows include Total income/revenue from operations, Net Profit / (Loss) for the period, etc.

Note: The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015.

Date: 10th February, 2024 Place: Gurugram

For and on behalf of AKG EXIM LIMITED Sd/- Mahima Goel (Managing Director)

Union Bank of India logo and text: भारत सरकार का उपक्रम A Government of India Undertaking REGIONAL OFFICE, LUCKNOW Union Bank Bhawan, Near Mantri Awas, Vibhuti Khand, Gomti Nager, Lucknow-226010

MEGA E-AUCTION SALE NOTICE (UNDER SARFAESI ACT)

E-AUCTION SALE NOTICE FOR SALE OF Immovable Assets under the Securitization and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 read with proviso to Rule 8(6)(9)(1) of the Security Interest (Enforcement) Rules, 2002

Notice is hereby given to the public in general and in particular to the Borrower (s) and Guarantor (s) that the below described immovable property mortgaged/charged to the Secured Creditor, the constructive/physical possession of which has been taken by the Authorized Officer of Union Bank of India, Secured Creditor, will be sold on "AS IS WHERE IS", "AS IS WHAT IS", "WHATEVER THERE IS" and "WITHOUT RECOURSE BASIS" on 28.02.2024 in between 12.00 PM to 05.00 PM, for recovery of respective amounts due to the Union Bank of India (Secured Creditor) from the respective Borrower(s) and Guarantor(s) as mentioned below. The details of reserve price and the earnest money mentioned as under.

Online E-Auction through website http://www.mstcecommerce.com/auctionhome/ibapi/index.jsp Date & Time of Auction : 28.02.2024 at 12.00 P.M. to 5.00 P.M (With Unlimited Extension of 10 Minutes)

Table with 6 columns: Sr. No, 1. Name of Borrower, 2. Name of The Guarantor, 3. Branch, Description of the property to be auctioned, 1. Reserve Price, 2. Earnest Money Deposit, 3. Increment Amount, 1. Branch Head/ Contact, 2. Name and contact No. Of Authorized Officer, 3. Email id Authorized Officer, 4. CM (Recovery)/ Contact, Debt due with interest & cost, Details of encumbrance. Rows include 1. M/S I K Hand Embroidery, 1.A. Mr. Arun Kumar Nayak S/O Mr. Chandra Bhushan Nayak, 1.A. Mr. Rajesh Sharma S/O Mr. Kishan Sharma, etc.

Table with 6 columns: Sr. No, 1. Name of Borrower, 2. Name of The Guarantor, 3. Branch, Description of the property to be auctioned, 1. Reserve Price, 2. Earnest Money Deposit, 3. Increment Amount, 1. Branch Head/ Contact, 2. Name and contact No. Of Authorized Officer, 3. Email id Authorized Officer, 4. CM (Recovery)/ Contact, Debt due with interest & cost, Details of encumbrance. Rows include 8. 1. a. M/s New Sai Paper Mart Prop. Mr. Dilip Tiwari S/o Sh. Durga Shankar, 9. 1. Mr. Abdul Karim S/O Mr. Mohd. Siddique Khan, 10. 1)A. Mr. Bhopendra Kumar Sharma S/o Mr. Roop Narain Sharma, 11. (Account- Mr. Amar Singh S/O Mr. Kallu Singh), 12. 1) a. M/s Ram Sewak Brick Field, 13. 1) M/S Maa Vaishno Traders (Prop- Mr. Raj Kumar Verma S/O Mr. Ram Kailash Verma), etc.

For detailed terms and conditions of the sale, please refer to the link provided in website i.e. www.unionbankofindia.co.in and https://ibapi.in. For Registration, EMD payment & Bidding process, visit the website http://www.mstcecommerce.com/auctionhome/ibapi/index.jsp. The intending bidders must have valid e-mail ID & active mobile number to participate in on-line Auction. The terms and conditions of sale shall be strictly adhered as per the provisions of The Security Interest (Enforcement) Rules, 2002.

STATUTORY 15 DAYS ADOLED NOTICE UNDER RULE 8(6) / RULE 9(1) OF SECURITY INTEREST (ENFORCEMENT) RULES, 2002. This may also be treated as notice u/r 8(6) / Rule 9(1) of Security Interest (Enforcement) Rules 2002, to the borrowers / guarantors of the said loan about the holding of E-Auction Sale on the above mentioned date.

Date : 12.02.2024, Place: Lucknow Authorized Officer, Union Bank Of India



Asset Recovery Branch: 26/28-D, Connaught Place, New Delhi-110001 (Working at M-35,1st Floor, Connaught Place, New Delhi-110001) Email – UBIN0554723@unionbankofindia.bank

SALE NOTICE For Sale of Immovable Properties

E-Auction Sale Notice for Sale of Immovable Assets and Enforcement of Security Interest Act, 2002 read with Rules 8 & 9 of the Security Interest (Enforcement) Rule, 2002

The notice is hereby given to the public in general and in particular to the borrower(s)/mortgagor(s)/guarantor(s) that the below described immovable property mortgaged charged to the secured creditor, the possession of which has been taken by the authorized officer of Union Bank of India (secured creditor) will be sold on "As is where is" "As is What is" and "Whatever there is" on the date mentioned below for recovery of dues as mentioned hereunder to Union Bank of India from the below mentioned borrower(s)/guarantors(s). The reserve price and the Earnest Money Deposit are also mentioned hereunder:

Date and Time of Auction: 28.02.2024 at 12:00 Noon to 5:00 PM (with 10 min unlimited auto extensions) E-auction website- www.mstcecommerce.com

Table with columns: Sr. No., Name & address of Borrower / Mortgagors / Guarantor, Description of the Immovable property put for auction, Possession Type, Dues to be recovered from Borrower/Guarantor (Rs.), Reserve Price (Rs.), Date and Time of Auction, Encumbrances known to bank SA Pending, if any.

For registration, login and bidding rules visit https://www.mstcecommerce.com/auctionhome/ibapi/index.jsp. For detailed terms and conditions of the sale, please refer to the link provided in https://www.unionbankofindia.co.in/english/Tender/ViewAllAuction.aspx

Date: 07.02.2024. Place: New Delhi

Authorised Officer, Union Bank of India

Advertisement for Financial Express newspaper featuring the headline 'THE BUSINESS DAILY.' and 'FOR DAILY BUSINESS.' with the Financial Express logo and website URL.

IN THE HON'BLE FAMILY COURT, AT THANE PETITION NO. A/ 533/ 2021 UMESH SURESH AGRAWAL, adult, Indian inhabitant residing at 12/62, Vijay Vilas Taurus, Opp. New Horizon School, G.B. Road, Thane (West) - 400615.

LOST SHARE NOTICE Notice is hereby given that Folio No.V123 and Share Certificate No. 467563 To 467569 Bearing Distinctive Nos. 818351 to 818400, 713236 to 7132429, 15705221 to 1570 5340, 42518126 to 42518237 Total No.360 shares of Rs.10/-each in the name of my Late Father Vija Kumar Jain of M/s Wardman Textiles Ltd and has been misplaced and undersigned Claimant has applied to the company for issue of duplicate shares certificates.

THE BUSINESS DAILY. FINANCIAL EXPRESS FOR DAILY BUSINESS. Logo and branding for the newspaper.

Table with columns: Demand Notice, Date and Amount, Description of the Immovable Property Secured Asset, Date of Physical Possession, Reserve Price. Contains details for various secured assets.

TAKE NOTICE THAT the Petitioner above named has presented the above Petition on 15th November, 2021 before the Hon'ble Family Court, Thane, inter alia praying for dissolution of marriage on the ground of cruelty and desertion under section 13(1) (ia) and (i) of the Hindu Marriage Act, 1955 and rules thereunder.

"FORM NO. INC-26" (Pursuant to Rule 26 of the Companies (Incorporation) Rules, 2014) Advertisement to be published in the newspaper for change of registered office of the company from one state to another.

SMFG India Home Finance Company Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) Corporate Off. : 503 & 504, 5th Floor, G-Block, Inspire BKC, BKC Main Road, Bandra Kurla Complex, Bandra (E), Mumbai - 400051.

POSSESSION NOTICE FOR IMMOVABLE PROPERTY [(Appendix IV) Rule 8(1)] WHEREAS the undersigned being the Authorized Officer of SMFG India Home Finance Company Ltd. (Formerly Fullerton India Home Finance Co. Ltd.) a Housing Finance Company [duly registered with National Housing Bank (Fully Owned by RBI)] (hereinafter referred to as "SMHFC") under Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 (54 of 2002), and in exercise of the powers conferred under Section 13(12) read with Rule 3 of the Security Interest (Enforcement) Rules, 2002 issued Demand Notice dated mentioned below under Section 13(2) of the said Act calling upon you being the borrowers (names mentioned below) to repay the amount mentioned in the said notice and interest thereon within 60 days from the date of receipt of the said notice.

Table with columns: Sl. No., Name of the Borrower(s) / Guarantor(s) LAN, Description of Secured Assets (Immovable Property), Demand Notice Date & Amount, Date of Physical Possession. Lists various secured assets and borrower details.

TERMS AND CONDITIONS: 1. For participating in e-auction, intending bidders required to register their details with the Service Provider https://www.lifonehome.com well in advance and has to create the login account, login ID and password. Intending bidders have to submit / send their "Tender FORM" along with the payment details towards EMD, copy of the KYC and PAN card at the above mentioned Branch Office.

AND TAKE FURTHER NOTICE THAT the captioned Petition came up for hearing before the Hon'ble Family Court, Thane lastly on 07th February, 2024 when the order for publication of this Public Notice is passed and the Petition is made returnable on 08.03.2024 as the Respondent failed to appear despite several services, on multiples occasions, in the past.

Notice is hereby given to the General Public that the company proposes to make application to the Central Government under section 13 of the Companies Act, 2013 seeking confirmation of alteration of the Memorandum of Association of the Company in terms of the special resolution passed at the Extra-Ordinary General Meeting held on 07th February, 2024 to enable the company to change its Registered Office from the "National Capital Territory of Delhi" to the "State of Rajasthan".

Authorized Officer, SMFG INDIA HOME FINANCE COMPANY LIMITED (Formerly Fullerton India Home Finance Co. Ltd.)

"IMPORTANT" Whilst care is taken prior to acceptance of advertising copy, it is not possible to verify its contents. The Indian Express (P) Limited cannot be held responsible for such contents, nor for any loss or damage incurred as a result of transactions with companies, associations or individuals advertising in its newspapers or Publications.

INTEGRAL COACH FACTORY, CHENNAI - 38 TENDER NOTICE No: 2024235211300 dt. 03.02.2024 The following e-tender is published in IREPS website. Firms are requested to login to www.ireps.gov.in and quote against the tender. Manual quotations will not be entertained for this tender.

पंजाब नैशनल बैंक Punjab National Bank ...the name you can BANK upon! CIRCLE SASTRA CENTRE: WEST DELHI, 2nd Floor, Vikrant Tower, Rajendra Place New Delhi-110008 SALE NOTICE FOR SALE OF IMMOVABLE PROPERTIES

Table with columns: Sl. No., Tender No., Tender Title, Quantity, Due date/ time. Lists various tender items for Integral Coach Factory, Chennai-38.

E-Auction Sale Notice for Sale of Immovable Assets under the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 read with proviso to Rule 8 (6) of the Security Interest (Enforcement) Rules, 2002. Notice is hereby given to the public in general and in particular to the Borrower(s) and Mortgage/Guarantor(s) that the below described immovable properties mortgaged / charged to the Secured Creditor, the constructive/physical/symbolic possession of which has been taken by Authorized Officer of the Bank/Secured Creditor, will be sold on "As is where is basis", "As is what is basis", and "Whatever there is basis" on the date as mentioned in the table herein below, for recovery of its dues due to the Bank/ Secured Creditor from the respective Borrower(s) and Guarantor(s). The reserve price and the earnest money deposit will be as mentioned in the table below against the respective properties.

Table with columns: Lot No., NAME OF THE BRANCH, NAME OF THE ACCOUNT, NAME & Addresses of the Borrower/guarantors Account, DESCRIPTION OF THE IMMOVABLE PROPERTIES MORTGAGED/ OWNER'S NAME [MORTGAGERS OF PROPERTY (IES)], Dt. Of Demand Notice u/s 13(2) of SARFAESI ACT 2002, Outstanding Amount, RESERVE PRICE EMD (Last date of Deposit EMD), DATE / TIME OF E-AUCTION, Details of the encumbrances known to the secured creditors. Contains detailed auction schedule for Punjab National Bank.

FORM A PUBLIC ANNOUNCEMENT (Under Regulation 6 of the Insolvency and Bankruptcy Board of India (Insolvency Resolution Process for Corporate Persons) Regulations, 2016) FOR THE ATTENTION OF THE CREDITORS OF ALLIED REBUILD PRIVATE LIMITED FORMERLY KNOWN AS "ALLIED SOFTWARE DEVELOPMENT PRIVATE LIMITED"

BRIEF TERMS AND CONDITIONS OF E-AUCTION SALE: The sale shall be subject to the Terms & Conditions prescribed in the Security Interest (Enforcement) Rules 2002 and to the following further conditions: 1. The properties are being sold on "AS IS WHERE IS BASIS" and "AS IS WHAT IS BASIS" and "WHATEVER THERE IS BASIS".

Form No. INC-26

(Pursuant to Rule 30 of the Companies (Incorporation) Rules, 2014) Before the Central Government, Regional Director, Northern Region, New Delhi

Notice is hereby given to the general public that the Applicant Company proposes to make application to the Central Government under Section 13(4) of the Companies Act, 2013 seeking confirmation of alteration of the Memorandum of Association of the Company in terms of the special resolution passed at the Extra Ordinary General Meeting held on Saturday, 03rd February, 2024 to enable the Company to change its Registered Office from "National Capital Territory of Delhi" to the "State of Haryana".

Any person whose interest is likely to be affected by the proposed change of the registered office of the company may deliver either on the MCA-21 portal (www.mca.gov.in) by filing investor complaint form or cause to be delivered or send by registered post his/her objections supported by an affidavit stating the nature of his/her interest and grounds of opposition to the Regional Director, Northern Region, Ministry of Corporate Affairs, B-2 Wing, 2nd Floor, Pt. Deendayal Antyodaya Bhawan, CGO Complex, New Delhi-110003 within fourteen (14) days from the date of publication of this notice with a copy to the applicant Company at its Registered Office at the address mentioned below:-

For and on behalf of ANOKHI SONS AGRO INDIA PVT LTD. PRAVESH KUMAR GARG (DIRECTOR) DIN: 00245911 45, Poorvi Marg, Vasant Vihar, New Delhi-110057

HINDUJA HOUSING FINANCE logo and address: Corporate Office: No. 167-169, 2nd Floor, Anna Salai, Saidapet, Chennai-600015

Whereas the undersigned being the Authorized Officer of M/s Hinduja Housing Finance Limited issues this Notice to the Borrower(s) and Co-Borrower(s) to collect the movable belongings kept in Property bearing Flat No. SF-02, L.I.G Front side, second floor with roof rights, area measuring 50 Sq. Yds. Plot No. 16, Khasra No. 355, Sant Nagar, Loni, Ghaziabad, which is bound by the remaining part of the plot on east side, plot Digar Malik on west side, Road 20 ft. wide on north side and a school on south side as per the inventory prepared by the court-appointed receiver.

In connection with the above Notice is hereby given, to Borrower(s) and Co-Borrower(s) to collect their movable belongings/items from the above said property on 14.02.2024 between 12 am to 2 PM. You may further note that in the event of failure on part of the Borrower(s) and Co-Borrower(s) to collect the said articles the undersigned shall not be responsible in any manner whatsoever concerning the health and maintenance of the said articles and the same shall be sold to a third party and the amount realized from sale of movable goods shall be adjusted against the loan outstanding bearing Loan Account No. DL/DEL/DLH/IA00000124.

Authorised Officer For Hinduja Housing Finance Limited Date: 09.02.2024 Place: Delhi

"IMPORTANT"

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FORM INC 25A

Advertisement to be published in the newspaper for conversion of public company into a private company. Before the Regional Director, Ministry of Corporate Affairs, Northern Region, B-2 Wing, 2nd Floor, Pt. Deendayal Antyodaya Bhawan, 2nd Floor, CGO Complex, New Delhi - 110003

Notice is hereby given to the general public that the company intending to make an application to the Central Government under section 14 of the Companies Act, 2013 read with aforesaid rules and is desirous of converting into a PRIVATE LIMITED COMPANY in terms of the special resolution passed at the Extra Ordinary General Meeting held on 12th January, 2024, to enable the company to give effect to such conversion.

For and on behalf of INECO ENGINEERING LIMITED. Arun Krishna Srivastava, Director Date: 12.02.2024 New Delhi DIN: 00042784 Address: B-54, Sec-47, Noida, U.P.-201301

"FORM NO. INC-26"

Advertisement to be published in the newspaper for change of registered office of the company from one state to another. Before the Central Government Northern Region in the matter of sub-section (4) of Section 13 of Companies Act, 2013 and clause (a) of sub-rule (5) of rule 30 of the Companies (Incorporation) Rules, 2014

Notice is hereby given to the general public that the Petitioner Company proposes to make application to the Central Government under section 13(4) of the Companies Act, 2013 seeking confirmation for alteration of the Memorandum of Association of the Petitioner Company in terms of the special resolution passed at an Extra Ordinary General Meeting held on January 12, 2024 to enable the Petitioner Company to change its Registered Office from the "State of Haryana" to the "State of Maharashtra" within the jurisdiction of Registrar of Companies, Mumbai.

For and on behalf of Vicasset Advisors India Private Limited. Deepak Ishwardas Rathi, Director Date: 12.02.2024 Address: G-3 2/1, Garden View CHS, Plot No. 8, Sector-29, Sanpada, Navi Mumbai, Maharashtra-400705, India

PAVNA INDUSTRIES LIMITED logo and name

Our Company was incorporated as 'Pavna Locks Private Limited', as a private limited company, in accordance with the provisions of the Companies Act, 1956, pursuant to a certificate of incorporation dated April 19, 1994 issued by the RoC. Subsequently, our Company was converted into a public limited company and the name of our Company was changed to 'Pavna Locks Limited' and a fresh certificate of incorporation on November 13, 2000 was issued by the RoC. Thereafter, name of our Company was changed to 'Pavna Zadi Security Systems Limited' and a fresh certificate of incorporation dated November 17, 2000 was issued to our Company by the RoC. Thereafter, name of our Company was changed to 'Pavna Industries Limited' and a fresh certificate of incorporation dated May 21, 2019 was issued to our Company by the RoC.

ISSUE OF UPTO 48,72,000 EQUITY SHARES OF FACE VALUE ₹ 10 EACH ("RIGHTS EQUITY SHARES") OF OUR COMPANY FOR CASH AT A PRICE OF ₹ [x] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ [y] PER EQUITY SHARE) (THE "ISSUE PRICE"), AGGREGATING UPTO ₹ [z] LAKHS ON A RIGHTS BASIS TO THE EXISTING EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF [a] RIGHTS EQUITY SHARE(S) FOR EVERY [b] FULLY PAID-UP EQUITY SHARE(S) HELD BY THE EXISTING EQUITY SHAREHOLDERS ON THE RECORD DATE, THAT IS ON [c] (THE "ISSUE"). THE ISSUE PRICE FOR THE RIGHTS EQUITY SHARES IS [d] TIMES OF THE VALUE OF THE EQUITY SHARES. FOR FURTHER DETAILS, PLEASE REFER TO THE CHAPTER TITLED "TERMS OF THE ISSUE" ON PAGE 218 OF THIS DRAFT LETTER OF OFFER.

This public announcement is being made in compliance with the provisions of Regulation 72(2) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended (the "SEBI ICDR Regulations") to state that Pavna Industries Limited is proposing, subject to requisite approvals, market conditions and other considerations, an issue of equity shares to its equity shareholders on rights basis and has filed the Draft Letter of Offer ("DLOF") dated February 10, 2024 with the Securities and Exchange Board of India (SEBI).

Pursuant to the Regulation 72(1) of the SEBI ICDR Regulations, the DLOF filed with SEBI is open for public comments, if any. The DLOF is hosted on the website of SEBI i.e. www.sebi.gov.in and also on website of the Company i.e. at www.pavna.in. All members of the public are hereby invited to provide their comments on the DLOF to SEBI with respect to the disclosures made in the DLOF. The public is requested to send a copy of the comments to SEBI and to the Company or the Lead Managers to the Issue at their respective addresses mentioned herein. All comments must be received by the Company on or before 05.00 p.m. on the 21st day from the above mentioned date of filing of DLOF with SEBI.

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Rights Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Letter of Offer. Specific attention of the investors is invited to the section titled "Risk Factors" on page 22 of this Draft Letter of Offer.

NOTE: All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the DLOF.

LINK Intime logo and contact information: PNB Investment Services Limited, Link Intime India Private Limited, Charu Singh, Company Secretary and Compliance Officer

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Possession Notice (For immovable Property) Rule 8(1)

Whereas the undersigned being the Authorized Officer of IIFL Home Finance Limited (Formerly known as India Infoline Housing Finance Ltd.) (IIFL) under the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act 2002 and in exercise of powers conferred under section 13(12) read with Rule 3 of the Security Interest (Enforcement) Rules 2002, a Demand Notice was issued by the Authorized Officer of the company to the Borrower/Co-Borrowers mentioned herein below to repay the amount, notice is hereby given to the borrower and the public in general that the undersigned has taken possession of the property described herein below in exercise of powers conferred on him under Section 13(4) of the said Rules. The borrower in particular and the public in general are hereby cautioned not to deal with the property and any dealings with the property will be subject to the charge of IIFL/HFL for an amount as mentioned herein under with interest thereon. The borrower's attention is invited to provisions of sub-section (8) of section 13 of the Act, if the borrower clears the dues of the "IIFL/HFL" together with all costs, charges and expenses incurred by the lender at any time before the date fixed for sale or transfer of the secured assets shall not be sold or transferred by "IIFL/HFL" and no further step shall be taken by "IIFL/HFL" for transfer or sale of the secured assets.

Table with 5 columns: Name of the Borrower(s) (Co-Borrower(s)), Description of the Secured Asset (Immovable Property), Total Outstanding Dues (Rs.), Date of Demand, Date of Possession. Includes entries for Mrs. Shantesh Jaiswal, Mrs. Vineeta Jeswal, Mrs. Sarbjit Kaur, Mr. Hardeep Singh, Mr. Baljinder Singh, etc.

For further details please contact to Authorised Officer: SCO-21, 5th Floor, Ludhiana Perozgandhi Market, Ludhiana Punjab-141001 or Corporate Office: IIFL Tower, Plot No. 98, Udyog Vihar-Ph-IV Gurgaon, Haryana. Place: Punjab, Date: 12-02-2024 Sd/- Authorised Officer, For IIFL Home Finance Ltd.

Public Notice For E-Auction Cum Sale (Appendix - IV A) (Rule 8(6))

Sale of Immovable property mortgaged to IIFL Home Finance Limited (Formerly known as India Infoline Housing Finance Ltd.) (IIFL-HFL) Corporate Office at Plot No. 98, Udyog Vihar, Phase-IV, Gurgaon-122015 (Haryana) and Branch Office at: Plot No. 30/30E, Upper Ground Floor, Main Shivaji Marg, Najafgarh Road, Beside Jaguar Showroom, Mohi Nagar, New Delhi & Office No. 1, First Floor, Mahalaxmi Metro Tower, Plot No. C-1, Sector - 4, East of Kirti Khera, Gurgaon, Haryana. Whereas the Authorized Officer (AO) of IIFL-HFL has taken the possession of the following properties pursuant to the notice issued U/S 13(2) of the Act in the following loan accounts/prospect nos. with a right to sell the same on "AS IS WHERE IS BASIS, AS IS WHAT IS BASIS AND WITHOUT RECURSE BASIS" for realization of IIFL-HFL's dues. The Sale will be done by the undersigned through e-auction platform provided at the website: www.iiflhome.com

Table with 5 columns: S. No. of Borrower(s)/Guarantor(s), Demand Notice Date and Amount, Description of the immovable property/Secured Asset, Date of Physical Possession, Reserve Price. Includes entries for M/s. Shivt Paul, M/s. Meena Paul, M/s. Minniy Paul, M/s. Rohit Bhardwaj, M/s. Deepthi Sharma, M/s. JEANS GALLERY, M/s. Abhishek Singh, M/s. Neera, M/s. Shrinivas, etc.

Mode Of Payment : EMD payments are to be made via online mode only. To make payments you have to visit https://www.iiflhome.com and pay through link available for the property/Secured Asset only. Note: Payment link for each property/Secured Asset is different. Ensure you are using link of the property/Secured Asset you intend to buy via public auction. For balance payment, upon successful bid, has to pay through RTGS/NEFT. The accounts details are as follows: a) Name of the Account: IIFL Home Finance Ltd., b) Name of the Bank: Standard Chartered Bank, c) Account No.-9902879xxxxx followed by Prospect Number, d) IFSC Code: SCBL030001, e) Bank Address: Standard Chartered Bank, 30 M.G. Road, Fort, Mumbai-400001.

- 1. For participating in e-auction, intending bidders required to register their details with the Service Provider https://www.iiflhome.com, well in advance and has to create the login account, login ID and password. Registering bidders have to submit / send their 'Tender Form' along with the payment details towards EMD, copy of the KYC and PAN card at the above mentioned Branch Office. 2. The bidders shall improve their offer in multiple of amount mentioned under the column 'Bid Increase Amount'. In case bid is placed in the last 5 minutes of the closing time of the auction, the closing time will automatically get extended for 5 minutes. 3. The successful bidder should deposit 25% of the bid amount (after adjusting EMD) within 24 hours of the acceptance of bid price by the AO and the balance 75% of the bid amount within 15 days from the date of confirmation of sale by the secured creditor. All deposit and payment shall be in the prescribed mode of payment. 4. The purchaser has to bear the costs, applicable stamp duty, fees, and any other statutory dues or other dues like municipal tax, electricity charges, land and all other incidental costs, charges including all taxes and dues outgoings relating to the property. 5. Bidders are advised to go through the website https://www.iiflhome.com and https://www.iifl.com/home-loans/properties-for-auction for detailed terms and conditions of auction sale & auction application form before submitting their bids for taking part in the auction. 6. For details, help procedure and online training on e-auction prospective bidders may contact the service provider E Mail - auction.hi@iifl.com, Support Helpline no. 1800 2672 499. 7. For any query related to Property details, Inspection of Property and Online bid etc. call IIFL HFL toll free no. 1800 2672 499 from 09:30 hrs to 18:00 hrs on Monday to Friday or write to email - auction.hi@iifl.com. 8. Notice is hereby given to above said borrower(s) and the household members who were lying in the secured asset at the time of taking physical possession within 7 days, otherwise IIFL-HFL shall not be responsible for any loss of property under the circumstances. 9. Further the notice is hereby given to the Borrower(s), that in case they fail to collect the above said articles same shall be sold in accordance with Law. 10. In case of default in payment at any stage by the successful bidder / auction purchaser within the above stipulated time, the sale will be cancelled and the amount already paid will be forfeited (including EMD) and the property will be again put to sale. 11. AO reserves the rights to postpone/cancel or vary the terms and condition of tender/auction without assigning any reason thereof. In case of any dispute in tender/auction, the decision of AO of IIFL-HFL will be final.

15 DAYS SALE NOTICE UNDER THE RULE 9 SUB RULE (1) OF SARFAESI ACT, 2002 The Borrower are hereby notified to pay the sum as mentioned above along with upto dated interest and ancillary expenses before the date of Tender/Auction, failing which the property will be auctioned/sold and balance dues if any will be recovered with interest and cost Place : Delhi & Ghaziabad Date : 12-02-2024 Sd/-Authorised Officer, IIFL Home Finance Limited

MOHINDRA FASTENERS LIMITED

Regd. Office: 304, Gupta Arcade, Inder Enclave, Delhi-Rohtak Road, Delhi-110087 CIN: L74899DL1995PLC064215 Tel. No.: +91-11-46200400, Fax No.: 011-46200444 Website: www.mohindra.asia, Email id: csnidhipathak@mohindra.asia

Extract of Un-audited Standalone & Consolidated Financial Results for the Quarter & Nine Months ended 31-12-2023 (Rs. In Lakhs except EPS)

Table with 10 columns: PARTICULARS, QUARTER ENDED (31-12-2023, 30-09-2023, 31-12-2022), NINE MONTHS ENDED (31-12-2023, 31-12-2022), YEAR ENDED (31-03-2023, 31-12-2023, 30-09-2023), QUARTER ENDED (31-12-2022, 31-12-2023, 30-09-2023), NINE MONTHS ENDED (31-12-2022, 31-12-2023, 30-09-2023), YEAR ENDED (31-03-2023, 31-12-2023, 30-09-2023). Rows include Total Revenue from Operations, Net Profit/Loss, Net Profit/(Loss) for the period before tax, Net Profit/(Loss) for the period (after tax & Exceptional and/or Extraordinary Items), Total Comprehensive Income comprising Profit/(Loss) and Other Comprehensive Income (after Tax), Equity Share Capital, Other Equity, Earning Per Share, Diluted (not annualised), and Annualised.

Notes: 1. The above (standalone & consolidated) un-audited financial results for quarter & nine months ended December 31, 2023 have been reviewed & recommended by the Audit Committee and approved by the Board of Directors in their respective meetings held on February 10, 2024 and are limited reviewed by the statutory auditors of the Company pursuant to the requirements of Regulations of the SEBI (LODR) Regulations, 2015 (as amended) including relevant circulars issued by SEBI from time to time. 2. The above is an extract of the detailed format of un-audited financial results filed with the Stock Exchange under Regulation 33 of SEBI(LODR) Regulation, 2015. The full format of the financial results are available on the website of Stock Exchange i.e. www.mseil.in and Company's website i.e. www.mohindra.asia.

DATE:- 10.02.2024 PLACE:- New Delhi For & on behalf of the Board of Directors Sd/- Deepak Arneja (Chairman cum Managing Director & CEO) DIN: 00061112